

DemoStats

Release Notes

What is it?

The DemoStats database consists of current-year estimates for 734 variables. It includes demographic projections for 466 variables for three, five, and 10 years into the future but also provides historical estimates from five years ago based on the same methodologies to ensure accurate trend analysis. DemoStats variables are available at the six-digit postal code level (FSALDUs) for current-year estimates and the dissemination area (DA) level for future-year projections.

DemoStats is created using innovative methods that combine econometric, demographic, and geographic models. It employs a variety of data sources, including the latest census, current economic indicators, postcensal estimates from the federal and provincial governments, immigration statistics, and economic data such as building permits. DemoStats features variables on population, family structure, household size and type, ethnic diversity, labour force participation, and income. The income variables in this database include both averages and distributions.

What's new?

For the 2024 release of DemoStats, we've updated our data inputs for each theme to include all available data from the 2021 Canadian Census, ensuring that users have access to the most current data available.

Sample questions it can answer

- How are the household incomes in my trade areas projected to change in the next 10 years?
- What is the visible minority presence in my trade area? How is that expected to change in five years?
- Where can I find the highest concentration of families with young children in my trade area?
- How many households in my market commute to work by car? By public transit?
- Where can I find potential store locations with similar demographic profiles as my original location?

Data Vintage

2024

Base Level Geography

Postal code and Dissemination Area

Variables

2,598

*To view the complete list of variables please visit:
environicsanalytics.com/en-ca/variables

How it's used



The areas in which you do business change over time. A demographic trend analysis using DemoStats can indicate how population, income, and visible minority presence are expected to evolve in your trade areas over a 10-year span, which will help executives and real estate managers plan accordingly.



DemoStats can help you discover that the customers at one of your stores are very different from customers at another, in terms of their demographics, lifestyle, and life stage. These differences may have an impact on how you merchandise your stores and communicate with your customers.



Marketers can use DemoStats to help create target groups by analyzing their best customers and then grouping them into demographically similar customer segments. Target groups enable marketers to create impactful, tailored messaging for more effective campaigns by reaching receptive audiences.