

DATA VINTAGE: 2019

NUMBER OF VARIABLES: 4,794

The Market Potential Data measures the likely demand for a product or service in an area.

The a or h following the five-digit product code denotes a consumer base of adults or households, respectively.

The _B or _I following the product code denotes the expected number of consumers or the Market Potential Index (MPI) for each product or service listed.

Variables in green are New for this release. Variables in gray italics have a Description Change . Variables in gold italics have been Discontinued due to survey changes. These are also indicated in the Item Changes column for easy reference.

Data Table & Item Code	Data Item Description	Item Changes
Automobiles & Automotive Products Market Potential	lana e e e e e e e e e e e e e e e e e e	
MP01001h_B MP01001h I	2019 Household owns or leases any vehicle 2019 Household owns or leases any vehicle: Index	
MP01002h_B	2019 Household owns or leases 1 vehicle	
MP01002h_I	2019 Household owns or leases 1 vehicle: Index	
MP01003h_B MP01003h_I	2019 Household owns or leases 2 vehicles	
MP01005h_i	2019 Household owns or leases 2 vehicles: Index 2019 Household owns or leases 3+ vehicles	
MP01004h_I	2019 Household owns or leases 3+ vehicles: Index	
MP01005h_B	2019 Household owns or leases any domestic vehicle	
MP01005h_I MP01006h B	2019 Household owns or leases any domestic vehicle: Index 2019 Household owns or leases any imported vehicle	
MP01006h I	2019 Household owns or leases any imported vehicle: Index	
MP01007h_B	2019 Household owns or leases convertible	
MP01007h_I	2019 Household owns or leases convertible: Index	
MP01008h_B MP01008h_I	2019 Household owns or leases 2 door coupe or sports coupe 2019 Household owns or leases 2 door coupe or sports coupe: Index	
MP01009h_B	2019 Household owns or leases 2 door coupe or sports coupe: Index 2019 Household owns or leases sedan or hard top or 4 door vehicle	
MP01009h_I	2019 Household owns or leases sedan or hard top or 4 door vehicle: Index	
MP01010h_B	2019 Household owns or leases sedan or hard top or 2 door vehicle	
MP01010h_I MP01011h B	2019 Household owns or leases sedan or hard top or 2 door vehicle: Index 2019 Household owns or leases 5 door hatchback or station wagon	
MP01011h I	2019 Household owns or leases 5 door hatchback or station wagon: Index	
MP01012h_B	2019 Household owns or leases minivan	
MP01012h_I	2019 Household owns or leases minivan: Index	
MP01013h_B MP01013h I	2019 Household owns or leases SUV 2019 Household owns or leases SUV: Index	1
MP01014h_B	2019 Household owns or leases truck	
MP01014h_I	2019 Household owns or leases truck: Index	
MP01015h_B	2019 Household owns or leases vehicle with four or all wheel drive	
MP01015h_I MP01017h_B	2019 Household owns or leases vehicle with four or all wheel drive: Index 2019 Household has Bluetooth or hands-free vehicle phone capability	
MP01017h_I	2019 Household has Bluetooth or hands-free vehicle phone capability: Index	
MP01018h_B	2019 Household has built-in navigational system or GPS in vehicle	
MP01018h_I MP01019h B	2019 Household has built-in navigational system or GPS in vehicle: Index 2019 Household has OnStar or other monitoring system in vehicle	
MP01019h I	2019 Household has OnStar or other monitoring system in vehicle: Index	
MP01020h_B	2019 Household owns or leases subcompact car	
MP01020h_I	2019 Household owns or leases subcompact car: Index	
MP01021h_B MP01021h_I	2019 Household owns or leases compact car 2019 Household owns or leases compact car: Index	
MP01022h_B	2019 Household owns or leases intermediate car	
MP01022h_I	2019 Household owns or leases intermediate car: Index	
MP01023h_B MP01023h_I	2019 Household owns or leases standard car 2019 Household owns or leases standard car: Index	
MP01024h_B	2019 Household owns or leases standard car. Index	
MP01024h_I	2019 Household owns or leases luxury car: Index	
MP01025h_B	2019 Household owns or leases compact SUV	
MP01025h_I MP01026h_B	2019 Household owns or leases compact SUV: Index 2019 Household owns or leases mid-size SUV	
MP01026h_I	2019 Household owns or leases mid-size SUV: Index	
MP01027h_B	2019 Household owns or leases full-size SUV	
MP01027h_I MP01028h_B	2019 Household owns or leases full-size SUV: Index 2019 Household bought or leased any vehicle in last 12 months	
MP01028h_I	2019 Household bought or leased any vehicle in last 12 months: Index	
MP01029h_B	2019 Household bought or leased new vehicle last 12 months	
MP01029h_I	2019 Household bought or leased new vehicle last 12 months: Index	
MP01030h_B MP01030h I	2019 Household bought or leased used vehicle last 12 months 2019 Household bought or leased used vehicle last 12 months: Index	
MP01035h_B	2019 Household bought most recent vehicle	
MP01035h_I	2019 Household bought most recent vehicle: Index	
MP01036h_B MP01036h_I	2019 Household leased most recent vehicle 2019 Household leased most recent vehicle: Index	
MP01036h_I MP01037h_B	2019 Household bought or leased most recent vehicle 1-2 years ago	
MP01037h_I	2019 Household bought or leased most recent vehicle 1-2 years ago: Index	
MP01038h_B	2019 Household bought or leased most recent vehicle 3-4 years ago	
MP01038h_I MP01039h_B	2019 Household bought or leased most recent vehicle 3-4 years ago: Index 2019 Household bought or leased most recent vehicle 5+ years ago	1
MP01039h_I	2019 Household bought or leased most recent vehicle 5+ years ago: Index	
MP01040h_B	2019 Household spent on most recent vehicle purchase or lease: \$1-19999	Description Change
MP01040h_I MP01041h B	2019 Household spent on most recent vehicle purchase or lease: \$1-19999: Index 2019 Household spent on most recent vehicle purchase or lease: \$20000-29999	Description Change Description Change
MP01041h I	2019 Household spent on most recent vehicle purchase or lease: \$20000-29999: Index	Description Change
MP01079h_B	2019 Household spent on most recent vehicle purchase or lease: \$30000-39999	Description Change
MP01079h_I	2019 Household spent on most recent vehicle purchase or lease: \$30000-39999: Index	Description Change
MP01077h_B MP01077h I	2019 Household spent on most recent vehicle purchase or lease: \$40000-49999 2019 Household spent on most recent vehicle purchase or lease: \$40000-49999: Index	Description Change Description Change
MP01078h_B	2019 Household spent on most recent vehicle purchase or lease: \$50000+	Description Change
MP01078h_I	2019 Household spent on most recent vehicle purchase or lease: \$50000+: Index	Description Change
MP01043h_B MP01043h I	2019 Purchased or leased most recent vehicle: bank or credit union loan 2019 Purchased or leased most recent vehicle: bank or credit union loan: Index	Description Change
MP01043h_1 MP01044h B	2019 Purchased or leased most recent vehicle: bank or credit union loan: Index 2019 Purchased/leased most recent veh: with cash	Description Change Description Change
MP01044h_I	2019 Purchased/leased most recent veh: with cash: Index	Description Change
MP01045h_B	2019 Purchased or leased most recent vehicle: dealer financing	Description Change
MP01045h_I	2019 Purchased or leased most recent vehicle: dealer financing: Index	Description Change



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DATA VINTAGE: 2019 MP01046h_B	2010 Busharad or lagged most recent vahisles manufacturar financina	Description Change
MP01046h_I	2019 Purchased or leased most recent vehicle: manufacturer financing 2019 Purchased or leased most recent vehicle: manufacturer financing: Index	Description Change Description Change
MP01047h_B MP01047h_I	2019 Purchased or leased most recent vehicle: with trade-in 2019 Purchased or leased most recent vehicle: with trade-in: Index	Description Change Description Change
MP01049h_B	2019 Most recent household vehicle purchase or lease: Chevrolet	Description Change
MP01049h_I MP01050h B	2019 Most recent household vehicle purchase or lease: Chevrolet: Index 2018 Most recent household vehicle purchase or lease: Chrysler	Discontinued
MP01050h_I	2018 Most recent household vehicle purchase or lease: Chrysler: Index	Discontinued
MP01051h_B MP01051h I	2019 Most recent household vehicle purchase or lease: Dodge 2019 Most recent household vehicle purchase or lease: Dodge: Index	
MP01052h_B	2019 Most recent household vehicle purchase or lease: Ford	
MP01052h_I MP01053h_B	2019 Most recent household vehicle purchase or lease: Ford: Index 2019 Most recent household vehicle purchase or lease: Honda	
MP01053h_I	2019 Most recent household vehicle purchase or lease: Honda: Index	
MP01054h_B MP01054h_I	2019 Most recent household vehicle purchase or lease: Hyundai 2019 Most recent household vehicle purchase or lease: Hyundai: Index	
MP01055h_B	2019 Most recent household vehicle purchase or lease: Jeep	
MP01055h_I MP01080h_B	2019 Most recent household vehicle purchase or lease: Jeep: Index 2019 Most recent household vehicle purchase or lease: Kia	New
MP01080h_I	2019 Most recent household vehicle purchase or lease: Kia: Index	New
MP01056h_B MP01056h I	2019 Most recent household vehicle purchase or lease: Nissan 2019 Most recent household vehicle purchase or lease: Nissan: Index	
MP01057h_B	2019 Most recent household vehicle purchase or lease: Toyota	
MP01057h_I MP01058h_B	2019 Most recent household vehicle purchase or lease: Toyota: Index 2019 Household owns any motorcycle	
MP01058h_I	2019 Household owns any motorcycle: Index	
MP01059h_B MP01059h_I	2019 Household bought any motorcycle new 2019 Household bought any motorcycle new: Index	
MP01060h_B	2019 Household bought any motorcycle used	
MP01060h_I MP01061a_B	2019 Household bought any motorcycle used: Index 2019 Miles driven in last 12 months: <5000	
MP01061a_I	2019 Miles driven in last 12 months: <5000: Index	
MP01062a_B MP01062a_I	2019 Miles driven in last 12 months: 5000-9999 2019 Miles driven in last 12 months: 5000-9999: Index	
MP01063a_B	2019 Miles driven in last 12 months: 10000-19999	
MP01063a_I MP01064a_B	2019 Miles driven in last 12 months: 10000-19999: Index	
MP01064a_I	2019 Miles driven in last 12 months: 20000-29999 2019 Miles driven in last 12 months: 20000-29999: Index	
MP01065a_B MP01065a_I	2019 Miles driven in last 12 months: 30000+ 2019 Miles driven in last 12 months: 30000+: Index	
MP01066a_B	2019 Member of auto club or roadside assistance program	
MP01066a_I	2019 Member of auto club or roadside assistance program: Index	
MP01067a_B MP01067a_I	2019 Member of AAA auto club or roadside assistance 2019 Member of AAA auto club or roadside assistance: Index	
MP01068a_B MP01068a I	2019 Rented car for business use in last 12 months 2019 Rented car for business use in last 12 months: Index	
MP01069a_B	2019 Rented car for business use in last 12 months. Index	
MP01069a_I	2019 Rented car for personal use in last 12 months: Index	
MP01071a_B MP01071a_I	2019 Rented car (personal use) in last 12 months: Enterprise 2019 Rented car (personal use) in last 12 months: Enterprise: Index	
MP01072a_B MP01072a_I	2019 Rented car (personal use) in last 12 months: Hertz 2019 Rented car (personal use) in last 12 months: Hertz: Index	
MP01073a_B	2019 Rented tail (personal ase) in last 12 months. Hertz. Index	
MP01073a_I	2019 Rented truck or trailer in last 12 months: Index	
MP01074a_B MP01074a_I	2019 Rented U-Haul truck or trailer in last 12 months 2019 Rented U-Haul truck or trailer in last 12 months: Index	
MP01075a_B MP01075a_I	2019 Rented truck to move personal or household goods in last 12 months 2019 Rented truck to move personal or household goods in last 12 months: Index	
MP02001a_B	2019 Rented track to move personal or household goods in last 12 months. Index	
MP02001a_I	2019 Had alignment service or repair in last 12 months: Index 2019 Had brakes serviced in last 12 months	
MP02002a_B MP02002a_I	2019 Had brakes serviced in last 12 months: 2019 Had brakes serviced in last 12 months: Index	
MP02003a_B	2019 Had brake lining or pad replacement in last 12 months	
MP02003a_I MP02004a_B	2019 Had brake lining or pad replacement in last 12 months: Index 2019 Had major engine repair in last 12 months	
MP02004a_I	2019 Had major engine repair in last 12 months: Index	
MP02005a_B MP02005a_I	2019 Had minor engine repair in last 12 months 2019 Had minor engine repair in last 12 months: Index	
MP02006a_B	2019 Had vehicle paint job done in last 12 months	
MP02006a_I MP02007a_B	2019 Had vehicle paint job done in last 12 months: Index 2019 Had transmission service in last 12 months	
MP02007a_I MP02008a_B	2019 Had transmission service in last 12 months: Index	
MP02008a_I	2019 Had tune-up in last 12 months 2019 Had tune-up in last 12 months: Index	
MP02009a_B	2019 Vehicle serviced by: auto repair chain store	
MP02009a_I MP02010a_B	2019 Vehicle serviced by: auto repair chain store: Index 2019 Vehicle serviced by: car dealer	
MP02010a_I	2019 Vehicle serviced by: car dealer: Index	
MP02011a_B MP02011a_I	2019 Vehicle serviced by: discount department store 2019 Vehicle serviced by: discount department store: Index	
MP02012a_B	2019 Vehicle serviced by: gas station or garage	
MP02012a_I MP02013a B	2019 Vehicle serviced by: gas station or garage: Index 2019 Vehicle serviced by: self	
MP02013a_I	2019 Vehicle serviced by: self: Index	
MP02014a_B MP02014a_I	2019 Bought air filter in last 12 months 2019 Bought air filter in last 12 months: Index	
MP02015a_B	2019 Bought anti-freeze or coolant in last 12 months	
MP02015a_I MP02016a_B	2019 Bought anti-freeze or coolant in last 12 months: Index 2019 Bought vehicle battery in last 12 months	
MP02016a_I	2019 Bought vehicle battery in last 12 months: Index	
MP02017a_B MP02017a_I	2019 Bought vehicle battery in last 12 months: Advance Auto Parts 2019 Bought vehicle battery in last 12 months: Advance Auto Parts: Index	
MP02018a_B	2019 Bought vehicle battery in last 12 months: AutoZone	
MP02018a_l MP02020a B	2019 Bought vehicle battery in last 12 months: AutoZone: Index 2019 Bought vehicle battery in last 12 months: Walmart	
MP02020a_B MP02020a_I	2019 Bought vehicle battery in last 12 months: Walmart 2019 Bought vehicle battery in last 12 months: Walmart: Index	
MP02021a_B MP02021a I	2019 Bought gasoline in last 6 months 2019 Bought gasoline in last 6 months: Index	

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DATA VINTAGE: 2019 MP02022a I	2010 Barrels and in last Connection and a	1
MP02023a_B	2019 Bought gasoline in last 6 months: regular: Index 2019 Bought gasoline in last 6 months: mid-grade	
MP02023a_I MP02024a_B	2019 Bought gasoline in last 6 months: mid-grade: Index 2019 Bought gasoline in last 6 months: premium or super	
MP02024a_I	2019 Bought gasoline in last 6 months: premium or super: Index	
MP02025a_B MP02025a_I	2019 Spent on gasoline in last 30 days: \$1-49 2019 Spent on gasoline in last 30 days: \$1-49: Index	Description Change Description Change
MP02026a_B	2019 Spent on gasoline in last 30 days: \$50-\$99	Description Change
MP02026a_I	2019 Spent on gasoline in last 30 days: \$50-\$99: Index	
MP02027a_B MP02027a_I	2019 Spent on gasoline in last 30 days: \$100-\$199 2019 Spent on gasoline in last 30 days: \$100-\$199: Index	
MP02028a_B	2019 Spent on gasoline in last 30 days: \$200+	
MP02028a_I MP02029a_B	2019 Spent on gasoline in last 30 days: \$200+: Index 2019 Bought gas additives in last 12 months	
MP02029a_I	2019 Bought gas additives in last 12 months: Index	
MP02030a_B MP02030a I	2019 Bought leather or vinyl protectant in last 12 months 2019 Bought leather or vinyl protectant in last 12 months: Index	
MP02031a_B	2019 Used leather or vinyl protectant 4+ times in last 12 months	
MP02031a_I MP02032a_B	2019 Used leather or vinyl protectant 4+ times in last 12 months: Index 2019 Bought muffler in last 12 months	
MP02032a_I	2019 Bought muffler in last 12 months: Index	
MP02033a_B MP02033a_I	2019 Bought or changed motor oil in last 12 months 2019 Bought or changed motor oil in last 12 months: Index	
MP02034a_B	2019 Bought 7+ quarts of motor oil in last 12 months	
MP02034a_I	2019 Bought 7+ quarts of motor oil in last 12 months: Index	
MP02035a_B MP02035a_I	2019 Bought motor oil in last 12 months: at Advance Auto Parts 2019 Bought motor oil in last 12 months: at Advance Auto Parts: Index	
MP02036a_B	2019 Bought motor oil in last 12 months: at AutoZone	
MP02036a_I MP02037a_B	2019 Bought motor oil in last 12 months: at AutoZone: Index 2019 Bought motor oil in last 12 months: at Walmart	
MP02037a_I	2019 Bought motor oil in last 12 months: at Walmart: Index	
MP02038a_B MP02038a_I	2019 Add or change motor oil: auto repair chain store	
MP02039a_B	2019 Add or change motor oil: auto repair chain store: Index 2019 Add or change motor oil: car dealer	
MP02039a_I	2019 Add or change motor oil: car dealer: Index	
MP02040a_B MP02040a_I	2019 Add or change motor oil: gas station or garage 2019 Add or change motor oil: gas station or garage: Index	+
MP02041a_B	2019 Add or change motor oil: Jiffy Lube	
MP02041a_I MP02042a B	2019 Add or change motor oil: Jiffy Lube: Index	
MP02042a_B MP02042a_I	2019 Add or change motor oil: self 2019 Add or change motor oil: self: Index	
MP02043a_B	2019 Add or change motor oil: other household member	
MP02043a_I MP02044a_B	2019 Add or change motor oil: other household member: Index 2019 Bought motor oil additives in last 12 months	
MP02044a_I	2019 Bought motor oil additives in last 12 months: Index	
MP02045a_B MP02045a_I	2019 Bought oil filter in last 12 months 2019 Bought oil filter in last 12 months: Index	
MP02046a_B	2019 Bought shock absorbers or struts in last 12 months	
MP02046a_I MP02047a_B	2019 Bought shock absorbers or struts in last 12 months: Index 2019 Bought spark plugs in last 12 months	
MP02047a_I	2019 Bought spark plugs in last 12 months: Index	
MP02048a_B	2019 Bought tires in last 12 months	
MP02048a_I MP02060a_B	2019 Bought tires in last 12 months: Index 2019 Spent on tires in last 12 months: \$1-249	Description Change
MP02060a_I	2019 Spent on tires in last 12 months: \$1-249: Index	Description Change
MP02054a_B MP02054a_I	2019 Spent on tires in last 12 months: \$250-\$499 2019 Spent on tires in last 12 months: \$250-\$499: Index	
MP02055a_B	2019 Spent on tires in last 12 months: \$500+	
MP02055a_I MP02056a_B	2019 Spent on tires in last 12 months: \$500+: Index	
	2019 Bought tires at Discount Tire Co. in last 12 months	
MP02056a_I	2019 Bought tires at Discount Tire Co. in last 12 months: Index	
MP02061a_B	2019 Bought tires at Walmart in last 12 months	
MP02061a_B MP02061a_I	2019 Bought tires at Walmart in last 12 months 2019 Bought tires at Walmart in last 12 months: Index	
MP02061a_8 MP02061a_1 MP02057a_B MP02057a_1	2019 Bought tires at Walmart in last 12 months 2019 Bought tires at Walmart in last 12 months: Index 2019 Bought car wax or polish in last 12 months 2019 Bought car wax or polish in last 12 months: Index	
MP02061a_B MP02061a_I MP02057a_B	2019 Bought tires at Walmart in last 12 months 2019 Bought tires at Walmart in last 12 months: Index 2019 Bought car wax or polish in last 12 months	
MP02061a_8 MP02061a_1 MP02067a_B MP02067a_1 MP02057a_1 MP02058a_8 MP02058a_1 MP02058a_1 MP02058a_1 MP02059a_8	2019 Bought tires at Walmart in last 12 months 2019 Bought tires at Walmart in last 12 months: Index 2019 Bought car wax or polish in last 12 months 2019 Bought car wax or polish in last 12 months 2019 Bought car wax or polish 4+ times in last 12 months 2019 Used car wax or polish 4+ times in last 12 months 2019 Used car wax or polish 4+ times in last 12 months: Index 2019 Bought windshield wipers in last 12 months: Index	
MP02061a_B MP02061a_I MP02067a_B MP02067a_I MP02058a_B MP02058a_I	2019 Bought tires at Walmart in last 12 months 2019 Bought tires at Walmart in last 12 months: Index 2019 Bought car wax or polish in last 12 months 2019 Bought car wax or polish in last 12 months: Index 2019 Used car wax or polish 4 times in last 12 months 2019 Used car wax or polish 4 times in last 12 months	
MP02061a_8 MP02061a_1 MP02067a_B MP02067a_1 MP02058a_8 MP02058a_8 MP02058a_1 MP02058a_1 MP02058a_8	2019 Bought tires at Walmart in last 12 months 2019 Bought tires at Walmart in last 12 months: Index 2019 Bought car wax or polish in last 12 months 2019 Bought car wax or polish in last 12 months 2019 Bought car wax or polish 4+ times in last 12 months 2019 Used car wax or polish 4+ times in last 12 months 2019 Used car wax or polish 4+ times in last 12 months: Index 2019 Bought windshield wipers in last 12 months: Index	
MP02061a B MP02061a I MP02067a I MP02067a I MP02067a I MP02068a B MP02068a B MP02068a I MP02069a B MP02069a B MP02069a B MP02069a B MP02069a I MP02069a I MP02069a I MP02069a I MP02069a I	2019 Bought tires at Walmart in last 12 months 2019 Bought tires at Walmart in last 12 months: Index 2019 Bought car wax or polish in last 12 months: 2019 Bought car wax or polish in last 12 months: Index 2019 Used car wax or polish 4 + times in last 12 months 2019 Used car wax or polish 4 + times in last 12 months 2019 Bought windshield wipers in last 12 months: Index 2019 Bought windshield wipers in last 12 months: 2019 Bought windshield wipers in last 12 months: Index 2019 Bought windshield wipers in last 12 months: Index	Discontinued
MP02061a_B MP02061a_I MP02067a_I MP02067a_I MP02067a_I MP02058a_B MP02058a_B MP02058a_I MP02059a_B MP02059a_B MP02059a_I MP02059a_I MP02067a_I MP02067a_I MP02067a_I MP02067a_I MP02067a_I MP02067a_I MP02067a_I MP02067a_I	2019 Bought tires at Walmart in last 12 months 2019 Bought tires at Walmart in last 12 months: Index 2019 Bought car wax or polish in last 12 months: Index 2019 Bought car wax or polish in last 12 months: Index 2019 Used car wax or polish 4+ times in last 12 months 2019 Used car wax or polish 4+ times in last 12 months 2019 Bought windshield wipers in last 12 months 2019 Bought windshield wipers in last 12 months 2019 Bought windshield wipers in last 12 months: Index 2018 Used baby food in last 6 months 2018 Used baby food in last 6 months: Index	Discontinued
MP02061a B MP02061a I MP02067a I MP02067a I MP02067a I MP02068a B MP02068a B MP02068a I MP02069a B MP02069a B MP02069a B MP02069a B MP02069a I MP02069a I MP02069a I MP02069a I MP02069a I	2019 Bought tires at Walmart in last 12 months 2019 Bought tires at Walmart in last 12 months: Index 2019 Bought car wax or polish in last 12 months: Index 2019 Bought car wax or polish in last 12 months: Index 2019 Used car wax or polish 4 + times in last 12 months 2019 Used car wax or polish 4 + times in last 12 months 2019 Bought windshield wipers in last 12 months: Index 2019 Bought windshield wipers in last 12 months: Index 2019 Bought windshield wipers in last 12 months: Index 2018 Used baby food in last 6 months: Index 2018 Used baby food in last 6 months: Index 2018 Used organic baby food in last 6 months: Index 2018 Used organic baby food in last 6 months: Index	
MP02061a B MP02061a B MP02067a B MP02067a B MP02067a B MP02067a B MP02068a B MP02068b B MP02068b B MP02068b B MP02069b B MP02002a B MP02002a B MP02002a B MP02002a B	2019 Bought tires at Wallmart in last 12 months 2019 Bought tires at Wallmart in last 12 months: Index 2019 Bought car wax or polish in last 12 months: Index 2019 Bought car wax or polish in last 12 months: Index 2019 Used car wax or polish 4+ times in last 12 months: Index 2019 Used car wax or polish 4+ times in last 12 months: Index 2019 Bought windshield wipers in last 12 months: Index 2019 Bought windshield wipers in last 12 months: Index 2018 Used boby food in last 6 months: Index 2018 Used boby food in last 6 months: Index 2018 Used organic boby food in last 6 months 2018 Used organic boby food in last 6 months 2018 Used organic boby food in last 6 months: Index 2018 Used Granic boby food in last 6 months: Index 2018 Used Organic boby food in last 6 months: Index 2018 Used Granic boby food in last 6 months: Index 2018 Used Granic boby food in last 6 months	Discontinued Discontinued Discontinued Discontinued Discontinued
MP02061a B MP02061a I MP02067a I MP02067a I MP02067a I MP02068a B MP02068a B MP02068a I MP02069a B MP02069a I Baby Products, Toys & Games Market Potential MP03001a I MP03002a B MP03002a I	2019 Bought tires at Walmart in last 12 months 2019 Bought tires at Walmart in last 12 months: Index 2019 Bought car wax or polish in last 12 months: Index 2019 Bought car wax or polish in last 12 months: Index 2019 Used car wax or polish 4 + times in last 12 months 2019 Used car wax or polish 4 + times in last 12 months 2019 Bought windshield wipers in last 12 months: Index 2019 Bought windshield wipers in last 12 months: Index 2019 Bought windshield wipers in last 12 months: Index 2018 Used baby food in last 6 months: Index 2018 Used baby food in last 6 months: Index 2018 Used organic baby food in last 6 months: Index 2018 Used organic baby food in last 6 months: Index	Discontinued Discontinued Discontinued
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DATA VINTAGE: 2019		
MP34025a_I MP34026a B	2019 Bought for child in last 12 months: mechanical toy: Index 2019 Bought for child in last 12 months: model kit or set	
MP34026a I	2019 Bought for child in last 12 months: model kit or set: Index	
MP34027a_B	2019 Bought for child in last 12 months: plush doll or animal	
MP34027a_I	2019 Bought for child in last 12 months: plush doll or animal: Index	
MP34028a_B MP34028a I	2019 Bought for child in last 12 months: sound game 2019 Bought for child in last 12 months: sound game: Index	
MP34028a_I MP34029a_B	2019 Bought for child in last 12 months: sound game: muex 2019 Bought for child in last 12 months: water toy	
MP34029a_I	2019 Bought for child in last 12 months: water toy: Index	
MP34030a_B	2019 Bought for child in last 12 months: word game	
MP34030a_I	2019 Bought for child in last 12 months: word game: Index	
Civic Activities & Political Affiliation Market Potential		
MP06001a B	2019 Participated in any public activity in last 12 months	I
MP06001a_I	2019 Participated in any public activity in last 12 months: Index	
MP06002a_B	2019 Attended public meeting on town or school affairs	
MP06002a_I	2019 Attended public meeting on town or school affairs: Index	
MP06003a_B MP06003a I	2019 Served on committee for local organization 2019 Served on committee for local organization: Index	
MP06004a_B	2019 Engaged in fundraising in last 12 months	
MP06004a_I	2019 Engaged in fundraising in last 12 months: Index	
MP06005a_B	2019 Volunteered for a charitable organization in last 12 months	
MP06005a_I	2019 Volunteered for a charitable organization in last 12 months: Index	
MP06006a_B MP06006a I	2019 Made a speech in last 12 months 2019 Made a speech in last 12 months: Index	+
MP06007a_B	2019 Wrote something that was published in last 12 months	
MP06007a_I	2019 Wrote something that was published in last 12 months: Index	
MP06008a_B	2019 Wrote letter to news or magazine editor or called radio or TV	
MP06008a_I MP06009a B	2019 Wrote letter to news or magazine editor or called radio or TV: Index 2019 Wrote or called a politician in last 12 months	
MP06009a_I	2019 Wrote or called a politician in last 12 months: Index	
MP06010a_B	2019 Voted in federal or state or local election in last 12 months	
MP06010a_I	2019 Voted in federal or state or local election in last 12 months: Index	
MP06011a_B	2019 Attended political rally or speech or organized protest	
MP06011a_I MP06032a_B	2019 Attended political rally or speech or organized protest: Index 2019 Signed a petition in last 12 months	
MP06032a_I	2019 Signed a petition in last 12 months: Index	
MP06012a_B	2019 Participated in environmental group or cause in last 12 months	
MP06012a_I	2019 Participated in environmental group or cause in last 12 months: Index	
MP06013a_B	2019 Recycled products in last 12 months	
MP06013a_I MP06015a B	2019 Recycled products in last 12 months: Index 2019 Made contribution to NPR in last 12 months	
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MP06016a_B	2019 Made contribution to PBS in last 12 months	
MP06016a_I	2019 Made contribution to PBS in last 12 months: Index	
MP06017a_B	2019 Contributed to arts or cultural organization in last 12 months	
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2019 Household owns software: online meeting or conference

09083h_B

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Household owns software: security or anti-virus 019 Household owns software: security or anti-virus: In 019 Household owns software: spreadsheet ЛР09085h_ 2019 Household owns software: spreadsheet: Index 1019 Household owns software: utility IP09086h I 18 Household owns software: web authoring: Index 019 Household owns software: word processing иР09088h_I иР09135h_В 2019 Household owns software: word processing: Index 019 Household owns CD player P09135h I 019 Household owns CD player: Index IP09093h_B 2019 Household owns portable GPS navigation device 2019 Household owns portable GPS navigation device: Inde 019 Household purchased portable GPS navigation device in last 12 months IP09094h_B иР09094h_I иР09136h_B 2019 Household purchased portable GPS navigation device in last 12 months: Inde: 2019 Household owns headphones (ear buds) 019 Household owns headphones (ear buds): Index IP09136h_I 2019 Household owns noise reduction headphones 119 Household owns Bluetooth or wireless headphones New иР09138h_B иР09138h_I 2019 Household owns home theater or entertainment system 2019 Household owns home theater or entertainment system: Index ИР09095h В 019 Household owns 1 TV 2019 Household owns 1 TV: Index P09096h_E лР09096h I 019 Household owns 2 TVs: Index иР09097h_B иР09097h_I 2019 Household owns 3 TVs 2019 Household owns 3 TVs: Index /P09098h_B 019 Household owns 4+ TVs 019 Household owns 4+ TVs: Index лР09100h I 2019 Household owns LCD TV: Index иР09143h_B иР09143h_I 2019 Household owns LED TV 2019 Household owns LED TV: Index ИР09101h_B 2019 Household owns plasma TV 019 Household owns plasma TV: Index IP09144h_I 019 Household has 3D TV: Index иР09103h_B иР09103h_I 2019 Household has 4K Ultra HDTV New лР09104h_B 2019 Household has Internet connectable TV: Index 019 Household owns small screen TV (<27 in) 2019 Household owns small screen TV (<27 in): Index 2019 Household owns medium screen TV (27-35 in) 019 Household owns medium screen TV (27-35 in): Index 019 Household owns large screen TV (36-42 in) 019 Household owns large screen TV (36-42 in): Index 2019 Household owns XLarge screen TV (43-54 in) Description Change 2019 Household owns XLarge screen TV (43-54 in): Index 2019 Household owns XXL screen TV (55 in+) 1P09164h_I 2019 Household owns XXL screen TV (55 in+): Index Description Change 019 Household most recent TV purchase; small screen (<27 in) 019 Household most recent TV purchase: small screen (<27 in): Index 2019 Household most recent TV purchase: medium screen (27-35 in) иР09112h_I иР09113h_B 1019 Household most recent TV purchase: medium screen (27-35 in): Index 1019 Household most recent TV purchase: large screen (36-42 in) 1P09113h_I 2019 Household most recent TV purchase: large screen (36-42 in): Index P09114h B 019 Household most recent TV purchase: Xlarge screen (43-54 in IP09114h_l 019 Household most recent TV purchase: Xlarge screen (43-54 in): Index Description Change 2019 Household most recent TV purchase: XXL screen (55 in+) 2019 Household most recent TV purchase: XXL screen (55 in+): Index Description Change P09140h_I 019 Household owns internet device for TV - Amazon Fire 1P09156h_I 1P09157h_B 2019 Household owns internet device for TV - Amazon Fire: Index 2019 Household owns internet device for TV - Apple TV 1019 Household owns internet device for TV - Apple TV: Index P09158h_I 2019 Household owns internet device for TV - Google Chromecast: In IP09159h_B 1019 Household owns internet device for TV - Roku 019 Household owns internet device for TV - Roku: Index 2019 Household purchased video game system in last 12 months 1019 Household purchased video game system in last 12 months: Index 019 Household owns video game system: handheld P09117h_l 019 Household owns video game system: handheld: Index 1P09118h_B 019 Household owns video game system: attached to TV or computer IP09118h 019 Household owns video game system; attached to TV or computer; Inde 19 Household owns video game system: Nintendo E S/Lite DSI/XL: Index MP09145h B 2019 Household owns video game system: Nintendo 3DS лР09145h_I 2019 Household owns video game system: Nintendo 3DS: Index 2018 Household owns video game system: Nintendo DS or DS lite 18 Household owns video game system: Nintendo DSi: Index <u>лР09146h_Г</u> лР09123h_В лР09123h_ 019 Household owns video game system: Nintendo Wii: Index 019 Household owns video game system: Nintendo Wii U IP09169h_I 019 Household owns video game system: Nintendo Wii U: Index New 019 Household owns video game system: PlayStation 2 (PS2) 2019 Household owns video game system: PlayStation 2 (PS2): Index

019 Household owns video game system: PlayStation 3 (PS3) 019 Household owns video game system: PlayStation 3 (PS3): Index

1P09126h_B



DATA VINTAGE: 2019	1	1
MP09170h_I MP09129h B	2019 Household owns video game system: Playstation 4 (PS 4): Index 2019 Household owns video game system: Xbox 360	New
MP09129h_I	2019 Household owns video game system: Xbox 360: Index	
MP09171h_B MP09171h_I	2019 Household owns video game system: Xbox One 2019 Household owns video game system: Xbox One: Index	New New
MP09130h_B	2019 Household purchased 5+ video games in last 12 months	New
MP09130h_I	2019 Household purchased 5+ video games in last 12 months: Index	
MP09131h_B MP09131h_I	2019 Household spent \$101+ on video games in last 12 months 2019 Household spent \$101+ on video games in last 12 months: Index	
MP19001a_B	2019 Have access to Internet at home	
MP19001a_I MP19003a_B	2019 Have access to Internet at home: Index 2019 Connect to Internet at home via cable modem	
MP19003a_I	2019 Connect to Internet at home via cable modem: Index	
MP19004a_B MP19004a_I	2019 Connect to Internet at home via DSL 2019 Connect to Internet at home via DSL: Index	
MP19005a_B	2019 Connect to Internet at Home via 55E. Index	
MP19005a_I	2019 Connect to Internet at home via fiber optic: Index	
MP19007a_B MP19007a_I	2019 Access Internet at home via high speed connection 2019 Access Internet at home via high speed connection: Index	
MP19066a_B	2019 Spend 10+ hours online (excl email or IM time) daily	
MP19066a_I MP19067a_B	2019 Spend 10+ hours online (excl email or IM time) daily: Index 2019 Spend 5-9.9 hours online (excl email or IM time) daily	
MP19067a_I	2019 Spend 5-9.9 hours online (excl email or IM time) daily: Index	
MP19068a_B MP19068a I	2019 Spend 2-4.9 hours online (excl email or IM time) daily 2019 Spend 2-4.9 hours online (excl email or IM time) daily: Index	
MP19069a_B	2019 Spend 2-4-9 hours online (excl email or IM time) daily. Index	
MP19069a_I	2019 Spend 1-1.9 hours online (excl email or IM time) daily: Index	
MP19070a_B MP19070a_I	2019 Spend 0.5-0.9 hours online(excl email or IM time) daily 2019 Spend 0.5-0.9 hours online(excl email or IM time) daily: Index	
MP19071a_B	2019 Spend <0.5 hours online (excl email or IM time) daily	
MP19071a_I MP19008a_B	2019 Spend <0.5 hours online (excl email or IM time) daily: Index 2019 Used Internet in last 30 days	
MP19008a_I	2019 Used Internet in last 30 days:	
MP19009a_B	2019 Used Internet in last 30 days: at home	
MP19009a_I MP19010a_B	2019 Used Internet in last 30 days: at home: Index 2019 Used Internet in last 30 days: at work	
MP19010a_I	2019 Used Internet in last 30 days: at work: Index	
MP19011a_B MP19011a I	2019 Used Internet in last 30 days: at school or library 2019 Used Internet in last 30 days: at school or library: Index	
MP19012a_B	2019 Used Internet in last 30 days: not home or work or school or library	
MP19012a_I	2019 Used Internet in last 30 days: not home or work or school or library: Index	
MP19013a_B MP19013a_I	2019 Accessed Internet in last 30 days using computer 2019 Accessed Internet in last 30 days using computer: Index	
MP19014a_B	2019 Accessed Internet in last 30 days using cell phone	
MP19014a_I MP19084a_B	2019 Accessed Internet in last 30 days using cell phone: Index 2019 Accessed Internet in last 30 days using tablet	
MP19084a_I	2019 Accessed Internet in last 30 days using tablet: Index	
MP19085a_B	2019 Accessed Internet in last 30 days w gaming console	
MP19085a_I MP19086a B	2019 Accessed Internet in last 30 days w gaming console: Index 2019 Accessed Internet in last 30 days using television	
MP19086a_I	2019 Accessed Internet in last 30 days using television: Index	
MP19015a_B MP19015a_I	2019 Used Wi-Fi or wireless connection outside home in last 30 days 2019 Used Wi-Fi or wireless connection outside home in last 30 days: Index	
MP19125a_B	2019 Used tablet in last 30 days for video call	
MP19125a_I	2019 Used tablet in last 30 days for video call: Index	
MP19017a_B MP19017a_I	2019 Internet in last 30 days: used email 2019 Internet in last 30 days: used email: Index	
MP19018a_B	2019 Internet in last 30 days: used IM	
MP19018a_I MP19019a_B	2019 Internet in last 30 days: used IM: Index 2019 Internet in last 30 days: made personal purchase	
MP19019a_I	2019 Internet in last 30 days: made personal purchase: Index	
MP19020a_B MP19020a I	2019 Internet in last 30 days: made business purchase 2019 Internet in last 30 days: made business purchase: Index	
MP19021a_B	2019 Internet in last 30 days: paid bills online	
MP19021a_I	2019 Internet in last 30 days: paid bills online: Index	
MP19079a_B MP19079a_I	2019 Internet in last 30 days: took online class 2019 Internet in last 30 days: took online class: Index	
MP19022a_B	2019 Internet in last 30 days: looked for employment	
MP19022a_I MP19023a_B	2019 Internet in last 30 days: looked for employment: Index 2019 Internet in last 30 days: traded or tracked investments	
MP19023a_I	2019 Internet in last 30 days: traded or tracked investments: Index	
MP19024a_B MP19024a_I	2019 Internet in last 30 days: made travel plans 2019 Internet in last 30 days: made travel plans: Index	
MP19025a_B	2019 Internet in last 30 days: obtained auto info	
MP19025a_I	2019 Internet in last 30 days: obtained auto info: Index	
MP19026a_B MP19026a_I	2019 Internet in last 30 days: obtained financial info 2019 Internet in last 30 days: obtained financial info: Index	
MP19027a_B	2019 Internet in last 30 days: obtained medical info	
MP19027a_I MP19028a_B	2019 Internet in last 30 days: obtained medical info: Index 2019 Internet in last 30 days: checked movie listing or times	
MP19028a_I	2019 Internet in last 30 days: checked movie listing or times 2019 Internet in last 30 days: checked movie listing or times: Index	
MP19029a_B	2019 Internet in last 30 days: obtained latest news	
MP19029a_I MP19072a_B	2019 Internet in last 30 days: obtained latest news: Index 2019 Internet in last 30 days: obtained parenting info	
MP19072a_I	2019 Internet in last 30 days: obtained parenting info: Index	
MP19030a_B MP19030a I	2019 Internet in last 30 days: obtained real estate info 2019 Internet in last 30 days: obtained real estate info: Index	
MP19031a_B	2019 Internet in last 30 days: obtained sports news or info	
MP19031a_I	2019 Internet in last 30 days: obtained sports news or info: Index 2019 Internet in last 30 days: visited online blog	
MP19032a_B MP19032a_I	2019 Internet in last 30 days: visited online blog 2019 Internet in last 30 days: visited online blog: Index	
MP19033a_B	2019 Internet in last 30 days: wrote online blog	
MP19033a_I MP19034a_B	2019 Internet in last 30 days: wrote online blog: Index 2019 Internet in last 30 days: used online dating website	
MP19034a_I	2019 Internet in last 30 days: used online dating website: Index	
MP19016a_B MP19016a_I	2019 Internet in last 30 days: visited a chat room 2019 Internet in last 30 days: visited a chat room: Index	
MP19016a_1 MP19035a_B	2019 Internet in last 30 days: visited a chat room: Index 2019 Internet in last 30 days: played games online	
MP19035a I	2019 Internet in last 30 days: played games online: Index	I -

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Internet in last 30 days: sent greeting card 019 Internet in last 30 days: sent greeting card: Inde 1P19037a_B MP19037a_I 2019 Internet in last 30 days: made phone call: Index IP19038a_B 019 Internet in last 30 days: shared photos via website 1P19038a I 019 Internet in last 30 days: shared photos via website: Inde 019 Internet in last 30 days: looked for recipes 019 Internet in last 30 days: looked for recipes: Index 1P19040a_B 019 Internet in last 30 days: added video to website 1P19041a_B 2019 Internet in last 30 days: downloaded a movie IP19041a I 019 Internet in last 30 days: downloaded a movie: Inde /P19042a E 019 Internet in last 30 days: downloaded music 019 Internet in last 30 days: downloaded music: Inde 1P19043a_B 019 Internet in last 30 days: download or listen to podcas 2019 Internet in last 30 days: download or listen to podcast: Index 2019 Internet in last 30 days: downloaded TV program ИР19044a_B 1P19044a_I 019 Internet in last 30 days: downloaded TV program: Index 2019 Internet in last 30 days; downloaded a video game 19 Internet in last 30 days: downloaded a video game: Inde 119 Internet in last 30 days: watched movie online MP19047a_B MP19047a_I 2019 Internet in last 30 days: watched TV program online 2019 Internet in last 30 days: watched TV program online: Index MP19081a B 019 Used online gaming service in last 30 days: PlayStation Network MP19081a_I MP19082a_E 019 Used online gaming service in last 30 days: Xbox Live ИР19082a I 019 Used online gaming service in last 30 days: Xbox Live: Index . 019 Played Massive Multi-Player Online game in last 30 days 019 Played Massive Multi-Player Online game in last 30 days: Index ЛР19048a_B 019 Used Spanish language website or app in last 30 days MP19048a_I MP19049a_E 2019 Used Spanish language website or app in last 30 days: Index 2019 Social Media in last 30 days: facebook.com ИР19049a I 2019 Social Media in last 30 days: facebook.com: Index MP19126a_B MP19126a_I . 1019 Social media in last 30 days: instagram.com 1019 Social media in last 30 days: instagram.com: Inde: ИР19050a_B 2019 Social Media in last 30 days: linkedin.com MP19050a I 2019 Social Media in last 30 days: linkedin.com: Index 9 Social Media in last 30 days: shutterfly.com ИР19053a_I 019 Social Media in last 30 days: shutterfly.com: Index MP19077a_B MP19077a_I 2019 Social Media in last 30 days: tumblr.com 2019 Social Media in last 30 days: tumblr.com: Index ИР19054a_В 2019 Social Media in last 30 days: twitter.com ИР19054a I 019 Social Media in last 30 days: twitter.com: Index MP19078a_B IP19078a_I 019 Social Media in last 30 days: yelp.com: Index ИР19055a В 019 Social Media in last 30 days: youtube.com 019 Social Media in last 30 days: youtube.com: Index 019 Social Media in last 30 days: plus.google.com 2019 Social Media in last 30 days: pinterest.com 2019 Social Media in last 30 days: pinterest.com: Index 019 Social network: updated status in last 30 days 019 Social network: updated status in last 30 days: Index 19 Social network: updated profile in last 30 days ИР19090a_I 019 Social network: updated profile in last 30 days: Index 019 Social network: posted picture in last 30 days 019 Social network: posted picture in last 30 days: Index 019 Social network: posted video in last 30 days ИР19093a_E ИР19093a_I 2019 Social network: posted link in last 30 days: Index MP19094a_I MP19095a_B 019 Social network: saw friend`s page in last 30 days: Index 2019 Social network: commented on post in last 30 days 1019 Social network: commented on post in last 30 days: Index IP19096a_I 2019 Social network: posted a blog in last 30 days: Index MP19097a_I MP19098a_B 019 Social network: rated a product in last 30 days: Index 2019 Social network: sent email message in last 30 days 1P19098a I 1019 Social network: sent email message in last 30 days: Inde 2019 Social network: sent IM in last 30 days 2019 Social network: sent IM in last 30 days: Index IP19099a_I 1P19100a_B 1019 Social network: played a game in last 30 days 019 Social network: played a game in last 30 days: Index MP19101a_E 2019 Social network: invited to event in last 30 days 1019 Social network: invited to event in last 30 days: Index 019 Social network: liked something in last 30 days IP19102a_I 019 Social network: liked something in last 30 days: Inde: 1P19103a_B 019 Social network: followed something in last 30 days ИР19103a 019 Social network: followed something in last 30 days: Inde IP19104a_I 019 Social network: clicked on an ad in last 30 days: Index 019 Social network: watched video in last 30 days ЛР19105a_I 119 Social network: watched video in last 30 days: Index P19106a_B 2019 Social network: posted location in last 30 days ИР19106a_I 019 Social network: posted location in last 30 days: Index ИР19124а_I ИР19107а_В 019 Social network: sent real or virtual gift in last 30 days: Index 019 Social network: used to keep in touch with friends MP19107a_I 019 Social network: used to keep in touch with friends: Inde 019 Social network: used to reconnect with old friends 1P19108a_I 1019 Social network: used to reconnect with old friends: Index 2019 Social network: used to meet new friends 2019 Social network: used to meet new friends: Index

019 Social network: used to follow friends activities: Index

ИР19110a_B ИР19110a_I

Esri Market Potential Data Variable List		esri THE SCIENCE OF WHERE-
DATA VINTAGE: 2019 MP19111a I	2019 Social network: used to find out about new prod.: Index	
MP19112a_B	2019 Social network: used to review product or service	
MP19112a_I MP19113a B	2019 Social network: used to review product or service: Index 2019 Social network: used for professional contacts	
MP19113a I MP19114a B	2019 Social network: used for professional contacts: Index 2019 Social network: used to find mutual interests	
MP19114a_I	2019 Social network: used to find mutual interests: Index	
MP19115a_B MP19115a_I	2019 Social network: used to track current events 2019 Social network: used to track current events: Index	
MP19116a_B	2019 Social network: used to track current events: index	
MP19116a_I MP19117a_B	2019 Social network: used to find info on TV or movie: Index 2019 Social network: used to find local information	
MP19117a_I	2019 Social network: used to find local information: Index	
MP19118a_B MP19118a I	2019 Social network: used for gaming 2019 Social network: used for gaming: Index	
MP19119a_B	2019 Social network: used to support favorite brands	
MP19119a_I MP19120a_B	2019 Social network: used to support favorite brands: Index 2019 Social network: used to get coupons or discounts	
MP19120a_I MP19121a_B	2019 Social network: used to get coupons or discounts: Index 2019 Social network: used to gain access to VIP events	
MP19121a_I	2019 Social network: used to gain access to VIP events: Index	
MP19056a_B MP19056a_I	2019 Used website or search engine in last 30 days: ask.com 2019 Used website or search engine in last 30 days: ask.com: Index	
MP19057a_B	2019 Used website or search engine in last 30 days: bing.com	
MP19057a_I MP19058a_B	2019 Used website or search engine in last 30 days: bing.com: Index 2019 Used website or search engine in last 30 days: google.com	+
MP19058a_I	2019 Used website or search engine in last 30 days: google.com: Index	
MP19059a_B MP19059a_I	2019 Used website or search engine in last 30 days; yahoo.com 2019 Used website or search engine in last 30 days; yahoo.com; Index	
MP19131a_B MP19131a_I	2019 Used entrtnmt website or app in last 30 days: BuzzFeed 2019 Used entrtnmt website or app in last 30 days: BuzzFeed: Index	
MP19130a_B	2019 Used entrtnmt website or app in last 30 days: Fandango	
MP19130a_I MP19060a_B	2019 Used entrtnmt website or app in last 30 days: Fandango: Index 2019 Used news website or app in last 30 days: abcnews.com	
MP19060a_I	2019 Used news website or app in last 30 days: abcnews.com: Index	
MP19122a_B MP19122a I	2019 Used news website or app in last 30 days: bbc.com 2019 Used news website or app in last 30 days: bbc.com: Index	
MP19061a_B	2019 Used news website or app in last 30 days: cbsnews.com	
MP19061a_I MP19062a_B	2019 Used news website or app in last 30 days: cbsnews.com: Index 2019 Used news website or app in last 30 days: cnn.com	
MP19062a_I MP19063a B	2019 Used news website or app in last 30 days: cnn.com: Index 2019 Used news website or app in last 30 days: foxnews.com	
MP19063a_I	2019 Used news website or app in last 30 days: foxnews.com: Index	
MP19123a_B MP19123a_I	2019 Used news website or app in last 30 days: huffpo.com 2019 Used news website or app in last 30 days: huffpo.com: Index	
MP19064a_B	2019 Used news website or app in last 30 days: nbcnews.com	
MP19064a_I MP19065a_B	2019 Used news website or app in last 30 days: nbcnews.com: Index 2019 Used news website or app in last 30 days: yahoonews.com	
MP19065a_I MP19128a B	2019 Used news website or app in last 30 days: yahoonews.com: Index 2019 Used sports website or app in last 30 days: ESPN	
MP19128a_I	2019 Used sports website or app in last 30 days: ESPN: Index	
MP19129a_B MP19129a I	2019 Used sports website or app in last 30 days: FoxSports 2019 Used sports website or app in last 30 days: FoxSports: Index	
MP19135a_B	2019 Used sports website or app in last 30 days: NBA.com	New
MP19135a_I MP19127a_B	2019 Used sports website or app in last 30 days: NBA.com: Index 2019 Used sports website or app in last 30 days: NFL.com	New
MP19127a_I	2019 Used sports website or app in last 30 days: NFLcom: Index	
MP19136a_B MP19136a_I	2019 Used website or app in last 30 days: PBS 2019 Used website or app in last 30 days: PBS: Index	New New
Financial & Insurance Market Potential MP10001a B	 2019 Did banking in person in last 12 months	1
MP10001a_I	2019 Did banking in person in last 12 months: Index	
MP10002a_B MP10002a I	2019 Bank or financial institution used: Bank of America 2019 Bank or financial institution used: Bank of America: Index	
MP10003a_B	2019 Bank or financial institution used: Capital One	
MP10003a_I MP10004a_B	2019 Bank or financial institution used: Capital One: Index 2019 Bank or financial institution used: Chase	
MP10004a_I MP10005a_B	2019 Bank or financial institution used: Chase: Index	
MP10005a_I	2019 Bank or financial institution used: Citibank 2019 Bank or financial institution used: Citibank: Index	
	2040 Part of Caracter Caracter and PMC	
MP10007a_B MP10007a_I	2019 Bank or financial institution used: PNC 2019 Bank or financial institution used: PNC Index	
MP10007a_I MP10008a_B	2019 Bank or financial institution used: PNC: Index 2019 Bank or financial institution used: U.S. Bank	
MP10007a_I MP10008a_B MP10008a_I	2019 Bank or financial institution used: PNC: Index	
MP10007a_I MP10008a_B MP10008a_I MP10009a_I MP10009a_I	2019 Bank or financial institution used: PNC: Index 2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank Index 2019 Bank or financial institution used: Wells Fargo 2019 Bank or financial institution used: Wells Fargo	
MP10007a_I MP10008a_B MP10008a_I MP10009a_B MP10009a_B MP10010a_B MP10010a_I	2019 Bank or financial institution used: PNC: Index 2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank: Index 2019 Bank or financial institution used: Wells Fargo	
MP1007a_I MP1008a_B MP10008a_I MP10009a_B MP10009a_B MP10010a_I MP10010a_B MP10010a_B	2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank Index 2019 Bank or financial institution used: Wells Fargo 2019 Bank or financial institution used: Wells Fargo: Index 2019 Bank or financial institution used: Wells Fargo: Index 2019 Bank or financial institution used: Credit union 2019 Bank or financial institution used: Credit unionc Index 2019 Bank or financial institution used: Credit unionc Index	
MP10007a_I MP10008a_B MP10008a_I MP10009a_B MP10009a_B MP10010a_B MP10010a_I	2019 Bank or financial institution used: PNC: Index 2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank lndex 2019 Bank or financial institution used: Wells Fargo 2019 Bank or financial institution used: Wells Fargo: Index 2019 Bank or financial institution used: credit union 2019 Bank or financial institution used: credit union	
MP1007a_I MP1008a_B MP1009a_B MP1009a_B MP1009a_I MP1009a_I MP10010a_B MP10010a_I MP10010a_I MP10010a_I MP10011a_I MP10101a_B MP101108a_I MP1011a_B MP1011a_B	2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank Index 2019 Bank or financial institution used: Wells Fargo 2019 Bank or financial institution used: Wells Fargo 2019 Bank or financial institution used: Wells Fargo; Index 2019 Bank or financial institution used: Credit union 2019 Bank or financial institution used: Credit union: Index 2019 Bank or financial institution used: Iocal or community bank 2019 Bank or financial institution used: Iocal or community bank 2019 Bank or financial institution used: Iocal or community bank 2019 Did banking by mail in last 12 months 2019 Did banking by mail in last 12 months: Index	
MP1007a_I MP1008a_B MP1008a_I MP1009a_B MP1009a_B MP1000a_I MP10010a_I MP10010a_B MP10010a_B MP10010a_I MP10011a_B MP10018a_B MP10011a_B MP10011a_B MP10011a_B MP10011a_B	2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank Index 2019 Bank or financial institution used: Wells Fargo 2019 Bank or financial institution used: Wells Fargo: Index 2019 Bank or financial institution used: Wells Fargo: Index 2019 Bank or financial institution used: Credit union 2019 Bank or financial institution used: Credit union 2019 Bank or financial institution used: Iocal or community bank 2019 Bank or financial institution used: Iocal or community bank 2019 Bank or financial institution used: Iocal or community bank 2019 Bank or financial institution used: Iocal or community bank 2019 Bink or financial institution used: Iocal or community bank 2019 Did banking by mail in last 12 months: 2019 Did banking by mail in last 12 months: Index 2019 Bid banking by phone in last 12 months: Index	
MP1007a_I MP10008a_B MP10008a_I MP10009a_B MP10009a_B MP10010a_I MP10010a_I MP10010a_I MP10101a_B MP10110a_I MP1011a_B MP1011a_B MP1011a_B MP1011a_B MP1011a_B MP1011a_B MP1011a_B MP1011a_B MP1011a_B	2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank Index 2019 Bank or financial institution used: Wells Fargo 2019 Bank or financial institution used: Wells Fargo. Index 2019 Bank or financial institution used: Cedit union 2019 Bank or financial institution used: Credit union 2019 Bank or financial institution used: Credit union: Index 2019 Bank or financial institution used: Credit or community bank 2019 Bank or financial institution used: Clad or community bank 2019 Bank or financial institution used: Index 2019 Bank or financial institution used: Index 2019 Bid banking by mail in last 12 months 2019 Did banking by mail in last 12 months 2019 Did banking by phone in last 12 months 2019 Did banking by phone in last 12 months 2019 Did banking by phone in last 12 months	
MP1007a_I MP1008a_B MP10008a_B MP10009a_B MP10009a_B MP10010a_B MP10010a_I MP10010a_I MP10010a_I MP10011a_B MP10013a_B MP10013a_B MP10013a_B MP10013a_B	2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank 2019 Bank or financial institution used: U.S. Bank Index 2019 Bank or financial institution used: Wells Fargo 2019 Bank or financial institution used: Wells Fargo 2019 Bank or financial institution used: Wells Fargo; Index 2019 Bank or financial institution used: Credit union 2019 Bank or financial institution used: Credit union 2019 Bank or financial institution used: Index 2019 Did banking by mall in last 12 months 2019 Did banking by mall in last 12 months 2019 Did banking by phone in last 12 months 2019 Did banking op ynone in last 12 months 2019 Did banking op ynone in last 12 months 2019 Did banking online in last 12 months 2019 Did banking online in last 12 months 2019 Did banking online in last 12 months	
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esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Have savings account 019 Have savings account: Inde: 1P10021a_B MP10021a_I MP10022a_B 019 Have overdraft protection: Index 1019 Have auto loan 1019 Have auto loan: Index 1P10022a I MP10023a_B MP10023a_I 019 Have personal loan for education (student loan) 019 Have personal loan for education (student loan): Inde 1P10024a_B 019 Have personal loan - not for education MP10024a_I MP10025a_B 019 Have personal loan - not for education: Index 019 Have home mortgage (1st) IP10025a I 019 Have home mortgage (1st): Index ИР10026a_B 019 Have 2nd mortgage (home equity loan) 19 Have 2nd mortgage (home equity loan): Inde 1P10027a_B 019 Have home equity line of credit MP10027a_I MP10028a_B 2019 Have home equity line of credit: Index 2019 Have personal line of credit 019 Have personal line of credit: Index 1P10028a_I 019 Have 401(k) retirement savings plan 9 Have 401(k) retirement savings plan: Inde 119 Have 403(b) retirement savings plan MP10117a_B MP10117a_I 2019 Have Roth IRA retirement savings plan 2019 Have Roth IRA retirement savings plan: Index MP10109a B 019 Have Traditional IRA retirement savings plan MP10109a_I MP10032a_B 019 Have Traditional IRA retirement savings plan: Index 019 Own any securities investment ИР10032a I 019 Own any securities investment: Index MP10033a_B MP10033a_I 2019 Own any annuity 2019 Own any annuity: Index ЛР10034a_B 019 Own certificate of deposit (more than 6 months) MP10034a_I MP10035a_B 2019 Own certificate of deposit (more than 6 months): Index 2019 Own shares in money market fund ИР10035a I 2019 Own shares in money market fund: Index 2019 Own shares in mutual fund (bonds) 2019 Own shares in mutual fund (bonds): Index ИР10037a_В 2019 Own shares in mutual fund (stock) 19 Own any stock ИР10038a_I 019 Own any stock: Index MP10040a_B MP10040a_I 2019 Own common stock in company you don't work for 2019 Own common stock in company you don't work for: Index ИР10041a_B 2019 Own U.S. savings bond 019 Own U.S. savings bond: Index MP10042a_B IP10042a_I 1019 Own investment real estate: Index 019 Own vacation or weekend home MP10043a_I MP10044a_B 9 Used a real estate agent in last 12 mont 019 Used a real estate agent in last 12 months: Index ИР10045a_B ИР10045a_I 2019 Used financial planner in last 12 month: 2019 Used financial planner in last 12 month: 019 Own 1 credit card 2019 Own 1 credit card: Index 2019 Own 2 credit cards ИР10047a_I 2019 Own 2 credit cards: Index 019 Own 3 credit cards 019 Own 4 credit cards ИР10050a_I 2019 Own 5 credit cards: Index 019 Own 6+ credit cards MP10051a_I MP10114a_B 019 Credit cards: Never or rarely carry a balance ИР10114a I 019 Credit cards: Never or rarely carry a balance: Index ЛР10115a_B IP10115a_I 2019 Credit cards: Sometimes carry a balance: Index лР10116a_I 2019 Credit cards: Usually or always carry a balance: Index 2019 Average monthly credit card expenditures: \$1-110 Description Change 019 Average monthly credit card expenditures: \$1-110: Index ЛР10053a_B IP10053a_I 2019 Average monthly credit card expenditures: \$111-\$225: In ИР10054a_В 019 Average monthly credit card expenditures: \$226-\$450 ИР10054a 019 Average monthly credit card expenditures: \$226-\$450: Index 019 Average monthly credit card expenditures: \$451-\$700 1P10055a_E 1P10055a_I 019 Average monthly credit card expenditures: \$451-\$700: Inde IP10056a_I ИР10057a_В 1019 Average monthly credit card expenditures: \$1,001+ ИР10057а 019 Average monthly credit card expenditures: \$1,001+: Inde: 019 Own 1 debit card IP10058a_I 019 Own 1 debit card: Index 019 Own 2 debit cards ЛР10059a_I 019 Own 2 debit cards: Index

2019 Average monthly debit card expenditures: \$1-90

2019 Average monthly debit card expenditures: \$1-90: Index

2019 Average monthly debit card expenditures: \$91-\$180: Index 2019 Average monthly debit card expenditures: \$181-\$225

019 Average monthly debit card expenditures: \$181-\$225: Index 019 Average monthly debit card expenditures: \$226-\$450

2019 Average monthly debit card expenditures: \$226-\$450: Inde 2019 Average monthly debit card expenditures: \$451-\$700

2019 Average monthly debit card expenditures: \$451-\$700: Index

2019 Average monthly debit card expenditures: \$701-\$1,000: Index

019 Average monthly debit card expenditures: \$701-\$1,000

Description Change

IP10061a_B

ИР10062a_B ИР10062a_I

MP10063a_I

ИР10064a_I

P10065a_I

ЛР10066a_B

/P10066a_I

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Average monthly debit card expenditures: \$1,001+: Inde: 019 Own or used in last 12 months: any credit or debit card 1P10068a_I 019 Own or used in last 12 months: any credit or debit card: Inde MP10069a_B 2019 Own or used in last 12 months: any major credit or debit card IP10069a_I 2019 Own or used in last 12 months: any major credit or debit card: Inde 1P10070a B 019 Own or used in last 12 months: any store credit card MP10070a_I MP10071a_B 2019 Own or used in last 12 months: any store credit card: Index 1P10071a_I 1019 Credit or debit card rewards: airline miles: Index MP10072a_B MP10072a_I IP10073a B 019 Credit or debit card rewards: gasoline discounts 2019 Credit or debit card rewards: gasoline discounts: Index 1P10074a_I 019 Credit or debit card rewards: gifts: Index MP10075a_B MP10075a_I 2019 Credit or debit card rewards: hotel or car rental awards 2019 Credit or debit card rewards: hotel or car rental awards: Inde 1P10076a_B 019 Have American Express Green card in own name MP10076a I 19 Have American Express Gold card in own name: Inde MP10078a_B MP10078a_I MP10079a_B 2018 Have American Express Platinum card in own name 2018 Have American Express Platinum card in own name: Index 2019 Have American Express Blue card in own name MP10079a I 019 Have American Express Blue card in own name: Index MP10080a_B MP10080a_I ИР10081a В 019 Have MasterCard Standard card in own name ИР10081a_I ИР10082a_B 2019 Have MasterCard Standard card in own name: Index 2019 Have MasterCard Gold card in own name ИР10082a_I 019 Have MasterCard Gold card in own name: Index 019 Have MasterCard Platinum card in own name 019 Have MasterCard Platinum card in own name: Iı ИР10084a В 019 Have MasterCard debit card in own name /P10084a 019 Have Visa Regular or Classic card in own name ИР10085a_I 019 Have Visa Regular or Classic card in own name: Index 019 Have Visa Gold card in own name ИР10087a_B 019 Have Visa Platinum card in own name ИР10087a I 019 Have Visa Platinum card in own name: Index 019 Have Visa Signature card in own name /IP10088a_I 2019 Have Visa Signature card in own name: Index MP10089a_I 019 Paid bills in last 12 months: by mail ИР10090a I 019 Paid bills in last 12 months: by mail: Index MP10091a_B MP10091a_I 019 Paid bills in last 12 months: in person 019 Paid bills in last 12 months: in person: Index 019 Paid bills in last 12 months: by phone using credit card ИР10093a I 019 Paid bills in last 12 months: by phone using credit card: Index 2019 Paid bills in last 12 months: by mobile phone 2019 Paid bills in last 12 months: by mobile phone: Index ЛР10094a_I ИР10095a_B 019 Paid bills in last 12 months: charged to credit card MP10095a I 019 Paid bills in last 12 months: charged to credit card: Index 119 Paid bills in last 12 months: deducted from bank account 019 Paid bills in last 12 months: deducted from bank account: Index 019 Wired or sent money in last 6 months 019 Wired or sent money in last 6 months: Inde ИР10098a_B 2019 Wired or sent money in last 6 months: using MoneyGram ИР10098a 2019 Wired or sent money in last 6 months; 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any vehicle in household covered; Ind MP18001h_B 019 Household has auto insurance: 1 vehicle in household covered IP18001h_I 019 Household has auto insurance: 1 vehicle in household covered: Inde /IP18002h_B 019 Household has auto insurance: 2 vehicles in household covered ЛР18002h_ 019 Household has auto insurance: 3+ vehicles in household covered /IP18003h_I 1019 Household has auto insurance: 3+ vehicles in household covered: Inde ЛР18004a_B 019 Have auto insurance: collision

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Have auto insurance: comprehensive 019 Have auto insurance: comprehensive: Index 1P18006a_E MP18006a_I MP18007a_B 019 Have auto insurance: liability - bodily injury: Index 019 Have auto insurance: liability - property damage 1P18007a I 019 Have auto insurance: liability - property damage: Inde 119 Have auto insurance: medical payments: Ir 1P18009a_B 019 Have auto insurance: towing 019 Have auto insurance: towing: Index 1019 Have auto insurance: uninsured motorist IP18010a I 019 Have auto insurance: uninsured motorist: Inde MP18011a_B MP18011a_I 019 Have auto insurance: AAA 1P18012a_B 019 Have auto insurance: Allstate 2019 Have auto insurance: Allstate: Index 2019 Have auto insurance: Farmers ИР18013a_B 1P18013a_I 019 Have auto insurance: Farmers: Index MP18014a B 019 Have auto insurance: GEICO ИР18014а_I ИР18015а_В 19 Have auto insurance: Liberty Mutua MP18016a_B MP18016a_I MP18017a B 019 Have auto insurance: Progressive MP18017a_I MP18018a_B 2019 Have auto insurance: Progressive: Index 2019 Have auto insurance: State Farm ИР18018a I 019 Have auto insurance: State Farm: Index MP18019a_B MP18019a_I 2019 Have auto insurance: USAA 2019 Have auto insurance: USAA: Index ЛР18020a_B 019 Acquired auto insurance from agent 019 Acquired auto insurance from agent: Inde 9 Acquired auto insurance direct via phon ИР18021a I 019 Acquired auto insurance direct via phone: Index 2019 Acquired auto insurance direct via website 2019 Acquired auto insurance direct via website: Index ИР18023a_B 019 Have homeowners insurance MP18023a I 9 Have renters insurance ИР18077a_I 019 Have renters insurance: Index MP18024a_B MP18024a_I 019 Have combined home and auto insurance policy 019 Have combined home and auto insurance policy: Inde ИР18025a_B 2019 Have home insurance coverage for earthquake or flood 019 Have home insurance coverage for earthquake or flood; Index MP18026a_B IP18026a_I 2019 Have any homeowners or personal property insurance: Inde 019 Have home or personal property insurance: Allstate 9 Have home or personal property insurance: Farmers 9 Have home or personal property insurance: State Farm: Ind 1019 Have home or personal property insurance: USAA /P18033a 19 Acquired home or personal property insurance from agent ИР18034a_I 1019 Acquired home or personal property insurance from agent: Index 119 Acquired home or personal property insurance direct via phone: Inc 1019 Acquired home or personal property insurance via website ИР18036a_I 019 Currently carry life insurance: Index 019 Have life insurance: separate term policy MP18037a_I MP18038a_B 019 Have life insurance: separate term policy: Index 019 Have life insurance: separate whole life policy ИР18038a I 2019 Have life insurance: separate whole life policy: Index IP18039a_I 2019 Have life insurance: combination term/whole life policy: MP18040a_I MP18041a_B 019 Have life insurance through place of work 019 Have life insurance through place of work: Index IP18042a_I 019 Have life insurance through a union: Index 4P18043a_B 2019 Have life insurance with total value: \$1-\$19,999 Description Change 1P18043a 1P18044a_E 1P18044a_I 019 Have life insurance with total value: \$20,000-\$49,999: Index 1P18045a_I 019 Have life insurance with total value: \$50,000-\$99,999: I ИР18046a_B 019 Have life insurance with total value: \$100,000-\$149,999 ИР18046a 019 Have life insurance with total value: \$100.000-\$149.999; Index 019 Have life insurance with total value: \$150,000-\$249,999: Inde: 019 Have life insurance with total value: \$250,000-\$499,999 ЛР18048a_I 119 Have life insurance with total value: \$250,000-\$499,999: Inde IP18049a_B 019 Have life insurance with total value: \$500,000 019 Have life insurance with total value: \$500,000+: Index 019 Medical insurance covers you alone MP18051a_I 019 Medical insurance covers you alone: Index 019 Medical insurance covers you and other household or family members ИР18052a_I 1019 Medical insurance covers you and other household or family members: Index 1019 Have medical insurance: EPO (Exclusive Provider Org) 1019 Have medical insurance: EPO (Exclusive Provider Org): Index MP18053a_B

019 Have medical insurance: HMO (Health Maintenance Org)

019 Have medical insurance: HMO (Health Maintenance Org): Index

ЛР18054a_B

ЛР18054a_I

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Have medical insurance: POS (Point-of-Service): Inde 1019 Have medical insurance: PPO (Preferred Provider Org) 1019 Have medical insurance: PPO (Preferred Provider Org): Inde 1P18056a_I MP18079a_B 2019 Have medical insurance: AARP 2019 Have medical insurance: AARP: Index IP18079a_I 1P18057a B 019 Have medical insurance: Aetna MP18057a_I MP18058a_B 019 Have medical insurance: Aetna: Index 019 Have medical insurance: Blue Cross or Blue Shield 1P18058a_I 019 Have medical insurance: Blue Cross or Blue Shield: Inc MP18059a_B MP18059a_I 019 Have medical insurance: Cigna 019 Have medical insurance: Cigna: Index IP18060a B 019 Have medical insurance: Humana 019 Have medical insurance: Humana: Index 1P18062a_I 019 Have medical insurance: United Healthcare: Index 2019 Obtained medical insurance through government exchange 2019 Obtained medical insurance through government exchange: Index ИР18081a_I 2019 Obtained medical insurance through other government source ИР18063a_E ИР18063a_I 19 Obtained medical insurance through place of work 119 Obtained medical insurance through place of work: In MP18064a_I MP18065a_B 2019 Obtained medical insurance through a union: Index 2019 Have Medicaid MP18065a I 019 Have Medicaid: Index MP18066a_B MP18066a_I 2019 Have Medicare 2019 Have Medicare: Index MP18067a B 019 Have accidental death and dismemberment insurance MP18067a_I MP18082a_B 2019 Have accidental death and dismemberment insurance: Index 2019 Have dental insurance: Delta Dental ИР18082a_I 019 Have dental insurance: Delta Dental: Index MP18083a_B MP18083a_I 019 Have dental insurance: Other 019 Have dental insurance: Other: Inde MP18069a B 019 Have disability insurance MP18069a_I MP18071a_E 2019 Have disability insurance: Index 2019 Have long term care insurance ИР18071a_I 2019 Have long term care insurance: Index 9 Have mortgage insurance: Inde ИР18073a_B 019 Have personal liability insurance (not auto or home) ИР18073a I 2019 Have personal liability insurance (not auto or home): Index 2019 Have prescription medicine insurance ИР18074a_I 2019 Have prescription medicine insurance: Index 019 Have vision care insurance **Grocery & Alcoholic Beverages Market Potential** MP04001a_B P04001a_I 019 Drank beer or ale in last 6 months: Index 2019 Drank imported beer or ale in last 6 months иР04002a_I иР04003a_B 019 Drank imported beer or ale in last 6 months: Inde 019 Drank regular domestic beer or ale in last 6 months! лР04003a I 019 Drank regular domestic beer or ale in last 6 months: Index rank premium domestic beer or ale in last 6 months 019 Drank super premium domestic beer or ale in last 6 months иР04005a_I иР04006a_E 019 Drank super premium domestic beer or ale in last 6 months: Index 119 Drank low calorie domestic beer in last 6 months лР04006a I 019 Drank low calorie domestic beer in last 6 months: Index Drank imported dinner or table wine in last 6 months: ИР04009a_B 019 Drank domestic dinner or table wine in last 6 months ИР04009a_I ИР04010a_E 019 Drank domestic wine in last 6 months: Cabernet Sauvignor 1P04010a I 019 Drank domestic wine in last 6 months: Cabernet Sauvignon: Inde ИР04012a_B 019 Drank domestic wine in last 6 months: Merlot ИР04012a_I ИР04013a_B IP04013a_I 2019 Drank domestic wine in last 6 months: Pinot Grigio: Index 019 Drank domestic wine in last 6 months: Pinot Noi IP04015a_B 019 Drank bourbon in last 6 months 1P04015a I 019 Drank bourbon in last 6 months: Index иР04016a_B иР04016a_I 2019 Drank brandy in last 6 months 019 Drank brandy in last 6 months: Index 019 Drank Canadian whisky in last 6 months 019 Drank champagne or sparkling wine in last 6 month: ИР04018a_I 019 Drank champagne or sparkling wine in last 6 months: Index ИР04019a_B ИР04019a_I 019 Drank cognac in last 6 months 2019 Drank cognac in last 6 months: Index 019 Drank cordial or liqueur in last 6 months 019 Drank gin in last 6 months ИР04021a_I 019 Drank gin in last 6 months: Index 019 Drank hard cider in last 6 months IP04042a_I P04022a_B 019 Drank Irish whiskey in last 6 months 019 Drank Irish whiskey in last 6 months: Index 119 Drank malt liquor in last 6 months IP04023a_I 019 Drank malt liquor in last 6 months: Index ИР04024a В 019 Drank port or sherry or dessert wine in last 6 months лР04024a_I 2019 Drank port or sherry or dessert wine in last 6 months: Index IP04025a_B 019 Drank rum in last 6 months IP04025a I 019 Drank rum in last 6 months: Index 019 Drank rye or blended whiskey in last 6 months

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Drank scotch whisky in last 6 months 019 Drank scotch whisky in last 6 months: Inde 019 Drank tequila in last 6 months MP04028a_I 2019 Drank tequila in last 6 months: Index IP04029a_B 019 Drank vermouth in last 6 months IP04029a I 019 Drank vermouth in last 6 months: Index 019 Drank vodka in last 6 months IP04031a_B 019 Drank flavored alcoholic beverage or cooler in last 6 months 2019 Drank flavored alcoholic beverage or cooler in last 6 months: Index 2019 Drank prepared mixed drink with liquor in last 6 months P04032a_B P04032a I 2019 Drank prepared mixed drink with liquor in last 6 months: Index IP04033a E 019 Consumed beer in last 30 days at bar or club 119 Consumed beer in last 30 days at bar or club: Index IP04034a_B 019 Consumed wine in last 30 days at bar or club ИР04034a_I ИР04035a_B 2019 Consumed wine in last 30 days at bar or club: Inde 2019 Consumed liquor in last 30 days at bar or club 019 Consumed liquor in last 30 days at bar or club: Index 019 Consumed wine in last 30 days at restaurant иР04038a_B иР04038a_I 2019 Consumed liquor in last 30 days at restaurant 2019 Consumed liquor in last 30 days at restaurant: Index ИР04039a В 019 Consumed beer in last 30 days at home 019 Consumed wine in last 30 days at home лР04040a I 019 Consumed wine in last 30 days at home: Index ИР04041a_B ИР04041a_I 2019 Consumed liquor in last 30 days at home 2019 Consumed liquor in last 30 days at home: Index ИР12001h_B 019 Household used organic food in last 6 months 19 Household used bacon or breakfast strips in last 6 mo лР12003h I 019 Household used bacon or breakfast strips in last 6 months: Index MP12004h_B MP12004h_I 2019 Household used bagels in last 6 months 2019 Household used bagels in last 6 months: Index ИР12010h_B 2019 Household used beef (fresh or frozen) in last 6 months 019 Household used beef (fresh or frozen) in last 6 months: Index ИР12012a_I 019 Drank bottled water or seltzer in last 6 months: Index 019 Household used bread in last 6 months 019 Household used bread in last 6 months: Index ИР12033h_B 2019 Household used breakfast cereal (cold) in last 6 months 019 Household used breakfast cereal (cold) in last 6 months: Index MP12034h_B 019 Household used breakfast cereal (hot) in last 6 months: Index ИР12035h В 019 Household used breakfast or cereal or granola bars in last 6 months 019 Household used breakfast or cereal or granola bars in last 6 months: Index 9 Bought any candy in last 6 months .019 Bought candy (regular or king size) in last 6 months .019 Bought candy (regular or king size) in last 6 months: Index 019 Bought packages of miniature or loose candy in last 6 months 019 Bought packages of miniature or loose candy in last 6 months: Index 019 Bought hard roll candy in last 6 months ИР12041a_I 019 Bought hard roll candy in last 6 months: Index 019 Bought boxed chocolates in last 6 months ЛР12042a_I 019 Bought boxed chocolates in last 6 months: Index 019 Bought boxed chocolates as a gift in last 6 months 1019 Bought boxed chocolates as a gift in last 6 months: Index 1019 Household used canned or jarred fruit in last 6 months ИР12046h_I 2019 Household used canned or jarred fruit in last 6 months: Index 019 Household used canned or jarred soup or broth in last 6 month MP12047h_I MP12049h_B 019 Household used canned or jarred soup or broth in last 6 months: Index 2019 Household used canned or jarred vegetables in last 6 months 2019 Household used canned or jarred vegetables in last 6 months: Indi 2019 Household used canned tuna in last 6 months лР12049h I IP12052h_I 2019 Household used canned tuna in last 6 months: Index 019 Household used cheese (Amer pasteurized processed) in last 6 months 2019 Household used cheese (Amer pasteurized processed) in last 6 months: Index IP12055h_B 2019 Household used cheese (natural or imported) in last 6 months 019 Household used cheese (natural or imported) in last 6 months: Index 2019 Household used chicken (fresh or frozen) in last 6 months: Inde IP12200h_I ИР12060h_B 019 Household used ground coffee in last 6 months 019 Household used ground coffee in last 6 months: Index 2019 Household used flavored ground coffee in last 6 months 1P12061h_I 1019 Household used flavored ground coffee in last 6 months: Index 019 Household used unflavored ground coffee in last 6 months 019 Household used unflavored ground coffee in last 6 months: Inde: IP12062h_ ИР12063h_B 019 Household used decaffeinated ground coffee in last 6 months 019 Household used decaffeinated ground coffee in last 6 months: Index 019 Household used ground coffee in last 6 months: Dunkin` Donuts: Inde: 1019 Household used ground coffee in last 6 months: Folgers Brkfst Blend ЛР12064h_I 119 Household used ground coffee in last 6 months: Folgers Brkfst Blend: Inc 2019 Household used ground coffee in last 6 months: Folgers Classic Roast 019 Household used ground coffee in last 6 months: Folgers Classic Roast: Index 2019 Household used ground coffee in last 6 months: Folgers 100% Colombian: Index 019 Household used ground coffee in last 6 months: Folgers French Roast MP12067h_ 019 Household used ground coffee in last 6 months: Folgers French Roast: Index 019 Household used ground coffee in last 6 months: Green Mountain 1P12068h_I 019 Household used ground coffee in last 6 months: Green Mountain: Index 2019 Household used ground coffee in last 6 months: Maxwell Hse Mstr Blend 019 Household used ground coffee in last 6 months: Maxwell Hse Mstr Blend: Ind

019 Household used ground coffee in last 6 months: Maxwell Hse Original 019 Household used ground coffee in last 6 months: Maxwell Hse Original: Index

1P12070h_B

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Household used ground coffee in last 6 months: Maxwell Hse Colombian: Index 019 Household used ground coffee in last 6 months: Starbucks MP12203h_B 2019 Household used ground coffee in last 6 months: single serve pod or K-Cup 2019 Household used ground coffee in last 6 months: single serve pod or K-Cup: Inde: 1P12203h_I 1P12073h_B 019 Household used flavored instant coffee in last 6 months 2019 Household used flavored instant coffee in last 6 months: Index 019 Household used instant or freeze-dried coffee in last 6 months 1P12074h_I 019 Household used instant or freeze-dried coffee in last 6 months: Index MP12075h_B MP12075h_I IP12076h B 019 Household used Starbucks whole coffee beans in last 6 months 019 Household used Starbucks whole coffee beans in last 6 months: Index 19 Drank cola (regular) in last 6 month 1P12077a_I 019 Drank cola (regular) in last 6 months: Index MP12078a_B MP12078a_I 2019 Drank diet cola in last 6 months 2019 Drank diet cola in last 6 months: Index 1P12079h_B 019 Household used cold cuts in last 6 months 019 Household used cold cuts in last 6 months: Index 19 Household used cooked ham in last 6 months: Inde MP12081h_I MP12082h_B 1019 Household used corn or tortilla or other chips or cheese snacks in last 6 months MP12082h 019 Household used corn or tortilla or other chips or cheese snacks in last 6 months; Index MP12083h_B MP12083h_I 019 Household used cottage cheese in last 6 months: In ИР12084h В 019 Household used crackers in last 6 months MP12084h_I MP12090h_B 2019 Household used crackers in last 6 months: Index 2019 Household used doughnuts (ready-to-eat) in last 6 months /P12090h_I 019 Household used doughnuts (ready-to-eat) in last 6 months: Index 2019 Household used dried fruit in last 6 months 2019 Household used dried fruit in last 6 months: Inde: ИР12095h В 019 Household used eggs in last 6 months 2019 Household used eggs in last 6 months: Index 2019 Drank energy drink in last 6 months ИР12097a_I 2019 Drank energy drink in last 6 months: Index MP12205a_B MP12205a_I New 9 Drank energy drink in last 6 months: 5-Hour Energy: Ind ИР12206a_B 019 Drank energy drink in last 6 months: Monster New MP12206a_I MP12207a_B 1019 Drank energy drink in last 6 months: Monster: Index 1019 Drank energy drink in last 6 months: Red Bull ИР12207a_I 2019 Drank energy drink in last 6 months: Red Bull: Index New 019 Drank energy drink in last 6 months: Rockstar: Index New 019 Household used English muffins in last 6 months ИР12098h I 019 Household used English muffins in last 6 months: Index ИР12101h_B ИР12101h_I 019 Household used fish or seafood (fresh or frozen) in last 6 month: 019 Household used fish or seafood (fresh or frozen) in last 6 month: 019 Household used frankfurters or hot dogs in last 6 months 019 Household used frankfurters or hot dogs in last 6 months: Index 9 Household used fresh fruit or vegetables in last 6 mont лР12104h I 019 Household used fresh fruit or vegetables in last 6 months: Index MP12107h_B MP12107h_I 19 Household used frozen breakfast in last 6 months: Index ИР12108h_B 019 Household used frozen complete dinner in last 6 months MP12108h 019 Household used frozen complete dinner in last 6 months: Index 019 Household used frozen dessert in last 6 months 1P12109h_I 019 Household used frozen dessert in last 6 months: Index MP12110h_B MP12110h_I ИР12111h_B 2019 Household used frozen main course (entree or casserole) in last 6 months 019 Household used frozen main course (entree or casserole) in last 6 months: Inde 019 Household used frozen orange juice in last 6 months 2019 Household used frozen orange juice in last 6 months: Index ИР12114h В 019 Household used frozen pizza in last 6 months ИР12114h_I 19 Household used frozen pizza in last 6 months: Inde 2019 Household used frozen snack (not yogurt or ice cream) in last 6 months 019 Household used frozen snack (not yogurt or ice cream) in last 6 months: Index MP12117h_B MP12117h_I 2019 Household used frozen vegetables in last 6 months 2019 Household used frozen vegetables in last 6 months: Index 1P12118h B 019 Household used frozen waffles in last 6 months IP12119h_B 019 Household used frozen yogurt in last 6 months ИР12119h_I 019 Household used frozen yogurt in last 6 months: Index 1P12120h_I 2019 Household used fruit snacks in last 6 months: Index 1P12126h_B 1019 Household used ice cream bars or sandwiches or bon-bons in last 6 months лР12126h I 2019 Household used ice cream bars or sandwiches or bon-bons in last 6 months: Inc IP12127h_B 019 Household used ice cream or gelato or sherbet in last 6 month /IP12127h_I 1019 Household used ice cream or gelato or sherbet in last 6 months: Index ИР12204a В 019 Drank coffee (ready-to-drink) in last 6 months IP12129a_B 019 Drank iced tea (ready-to-drink) in last 6 months MP12129a I 019 Drank iced tea (ready-to-drink) in last 6 months: Inde 119 Household used fresh milk in last 6 months IP12139h_I 2019 Household used fresh milk in last 6 months: Index 019 Household used muffins (ready-to-eat) in last 6 months P12145a_B 019 Drank non-cola soft drink (regular) in last 6 months ИР12145a I MP12146a_B 019 Drank diet non-cola soft drink in last 6 months IP12146a_I ИР12148h_B 019 Household used nutrition or energy bar in last 6 months 019 Household used nutrition or energy bar in last 6 months: Index 019 Household bought nuts in last 6 months

019 Household bought nuts in last 6 months: Index

2019 Household used orange juice (not frozen) in last 6 months

ЛР12149h_I

ЛР12151h_B

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Household used peanut butter or other nut spread in last 6 months 1019 Household used peanut butter or other nut spread in last 6 months: In 019 Household used popping corn or popcorn snack in last 6 months MP12161h_I MP12162h_B 2019 Household used popping corn or popcorn snack in last 6 months: Index 019 Household used potato chips in last 6 months IP12162h 019 Household used potato chips in last 6 months: Index MP12165h_B 019 Household used pretzels in last 6 months 1P12167h_B 019 Household used rice in last 6 months MP12167h 1P12168h_B IP12168h I 019 Household used rice (flavored or seasoned) in last 6 months: Index MP12170h_B MP12170h_I 019 Household used packaged fresh salad in last 6 months 19 Household used packaged fresh salad in last 6 months: Inde MP12177h_B 019 Household used sausage in last 6 months MP12177h 2019 Household used sausage in last 6 months: Index 2019 Household used snack cakes in last 6 months лР12180h_B 1P12180h_I 019 Household used snack cakes in last 6 months: Index 2019 Drank sports drink or thirst quencher in last 6 months 9 Drank sports drink or thirst quencher in last 6 months: In-19 Household used stuffing mix or product in last 6 month MP12188h_B MP12188h_I 2019 Household used sweet rolls or pastries (ready-to-eat) in last 6 months 1019 Household used sweet rolls or pastries (ready-to-eat) in last 6 months: Index MP12190h B 019 Household used regular tea in last 6 months 019 Household used regular tea in last 6 months: Index P12201h_B 019 Household used turkey (fresh or frozen) in last 6 mon лР12201h I 2019 Household used turkey (fresh or frozen) in last 6 months: Index иР12198h_B иР12198h_I 2019 Household used yogurt in last 6 months 2019 Household used yogurt in last 6 months: Index 2019 Household average spent per week at food stores: \$1-\$99 1P13001h_B Description Change 2019 Household average spent per week at food stores: \$1-\$99: Index 2019 Household Average spent per week at food stores: \$100-\$149 Description Change лР13002h I 2019 Household Average spent per week at food stores: \$100-\$149: Index 2019 Household Average spent per week at food stores: \$150+ 2019 Household Average spent per week at food stores: \$150+: Inde ЛР13003h_ ИР13005a_В 2019 Shopped at grocery store in last 6 months: Albertsons MP13005a I 2019 Shopped at grocery store in last 6 months: Albertsons: Index 19 Shopped at grocery store in last 6 months: Ald ИР13006a_I 2019 Shopped at grocery store in last 6 months: Aldi: Index MP13007a_B MP13007a_I 2019 Shopped at grocery store in last 6 months: Food Lion 2019 Shopped at grocery store in last 6 months: Food Lion: Index ИР13008a_B 2019 Shopped at grocery store in last 6 months: GNC 019 Shopped at grocery store in last 6 months; GNC: Index MP13009a_B 1P13009a_I 2019 Shopped at grocery store in last 6 months: Giant: Index 8 Shopped at grocery store in last 6 months: IGA: Index 9 Shopped at grocery store in last 6 months: Kroger 019 Shopped at grocery store in last 6 months: Kroger: Index MP13012a_B MP13012a_I 019 Shopped at grocery store in last 6 months: Meijer 019 Shopped at grocery store in last 6 months: Meijer: Inc ИР13013a В 1019 Shopped at grocery store in last 6 months: Piggly Wiggly 2019 Shopped at grocery store in last 6 months: Piggly Wiggly: Index 2019 Shopped at grocery store in last 6 months: Publix ИР13014a_I 2019 Shopped at grocery store in last 6 months: Publix: Index 019 Shopped at grocery store in last 6 months: Safeway: Inde 2019 Shopped at grocery store in last 6 months: Save-A-Lot MP13017a_I MP13018a_B 2019 Shopped at grocery store in last 6 months: Save-A-Lot: Index ИР13018a_I 2019 Shopped at grocery store in last 6 months: Stop & Shop: Index 2019 Shopped at grocery store in last 6 months: Trader Joe ЛР13019a_I 019 Shopped at grocery store in last 6 months: Trader Joe's: Inde 2019 Shopped at grocery store in last 6 months: Walmart Supercenter 2019 Shopped at grocery store in last 6 months: Walmart Supercenter: Index ИР13022a_B IP13022a_I 2019 Shopped at grocery store in last 6 months: Wegmans: Inde 2019 Shopped at grocery store in last 6 months: Whole Foods Market: Index MP13024a_B MP13024a_I 2019 Shopped at grocery store in last 6 months: Winn-Dixie 2019 Shopped at grocery store in last 6 months: Winn-Dixie: Index ЛР13025a_B 2019 Shopped at warehouse or club store in last 6 months: BJ's IP13025a_I 2019 Shopped at warehouse or club store in last 6 months: BJ's: Inde ИР13026a_B 019 Shopped at warehouse or club store in last 6 months: Costco ИР13026a_ 019 Shopped at warehouse or club store in last 6 months: Costco: Index 1P13027a_B 2019 Shopped at warehouse or club store in last 6 months: Sam's Club 1019 Shopped at warehouse or club store in last 6 months: Sam's Club: Index 119 Purchased groceries online in last 30 days: I Health & Personal Care Market Potential MP14127a_B 2019 Typically spend 7+ hours exercising per week MP14127a_I MP14128a_B MP14128a_I 2019 Typically spend 7+ hours exercising per week: Index 2019 Typically spend 4-6 hours exercising per week 019 Typically spend 4-6 hours exercising per week: Inde: MP14129a_B MP14129a_I 019 Typically spend 1-3 hours exercising per week 019 Typically spend 1-3 hours exercising per week: Inde ИР14001a_B 1019 Exercise at home 2+ times per week MP14001a_I MP14002a_B 2019 Exercise at home 2+ times per week: Index 2019 Exercise at club 2+ times per week 019 Exercise at club 2+ times per week: Index 2019 Exercise at other facility (not club) 2+ times per week 019 Exercise at other facility (not club) 2+ times per week: Inde Description Change 019 Own elliptical MP14004a I 019 Own elliptical: Index 14005a_ 119 Own stationary bicycle: Index



		WHERE
DATA VINTAGE: 2019 MP14006a_I	2019 Own treadmill: Index	
MP14007a_B	2019 Own weight lifting equipment	
MP14007a_I MP14008a_B	2019 Own weight lifting equipment: Index 2018 Presently controlling diet	Discontinued
MP14008a_I	2018 Presently controlling diet: Index	Discontinued
MP14009a_B MP14009a_I	2019 Control diet for blood sugar level 2019 Control diet for blood sugar level: Index	
MP14010a_B	2019 Control diet for cholesterol level	
MP14010a_I MP14146a B	2019 Control diet for cholesterol level: Index 2019 Control diet for food allergies	New
MP14146a_I	2019 Control diet for food allergies: Index	New
MP14011a_B MP14011a_I	2019 Control diet to maintain weight 2019 Control diet to maintain weight: Index	
MP14012a_B	2019 Control diet for physical fitness	
MP14012a_I MP14013a_B	2019 Control diet for physical fitness: Index 2019 Control diet for salt restriction	
MP14013a_I	2019 Control diet for salt restriction: Index	
MP14014a_B MP14014a_I	2019 Control diet for weight loss 2019 Control diet for weight loss: Index	
MP14015a_B	2019 Used doctor's care or diet for diet method	
MP14015a_I MP14016a B	2019 Used doctor's care or diet for diet method: Index 2019 Used exercise program for diet method	
MP14016a_I	2019 Used exercise program for diet method: Index	
MP14018a_B MP14018a_I	2019 Buy foods specifically labeled as fat-free 2019 Buy foods specifically labeled as fat-free: Index	
MP14019a_B	2019 Buy foods specifically labeled as gluten-free	
MP14019a_I MP14020a_B	2019 Buy foods specifically labeled as gluten-free: Index 2019 Buy foods specifically labeled as high fiber	
MP14020a_I	2019 Buy foods specifically labeled as high fiber: Index	
MP14021a_B MP14021a_I	2019 Buy foods specifically labeled as high protein 2019 Buy foods specifically labeled as high protein: Index	
MP14022a_B	2019 Buy foods specifically labeled as lactose-free	
MP14022a_I MP14023a_B	2019 Buy foods specifically labeled as lactose-free: Index 2019 Buy foods specifically labeled as low-calorie	
MP14023a_I	2019 Buy foods specifically labeled as low-calorie: Index	
MP14024a_B MP14024a_I	2019 Buy foods specifically labeled as low-carb 2019 Buy foods specifically labeled as low-carb: Index	
MP14025a_B	2019 Buy foods specifically labeled as low-cholesterol	
MP14025a_I MP14026a_B	2019 Buy foods specifically labeled as low-cholesterol: Index 2019 Buy foods specifically labeled as low-fat	
MP14026a_I	2019 Buy foods specifically labeled as low-fat: Index	
MP14027a_B MP14027a_I	2019 Buy foods specifically labeled as low-sodium 2019 Buy foods specifically labeled as low-sodium: Index	
MP14028a_B MP14028a_I	2019 Buy foods specifically labeled as natural or organic 2019 Buy foods specifically labeled as natural or organic: Index	
MP14145a_B	2019 Buy foods specifically labeled as probiotic	New
MP14145a_I MP14029a B	2019 Buy foods specifically labeled as probiotic: Index 2019 Buy foods specifically labeled as sugar-free	New
MP14029a_I	2019 Buy foods specifically labeled as sugar-free: Index	
MP14030a_B MP14030a_I	2019 Used meal or dietary or weight loss supplement in last 6 months 2019 Used meal or dietary or weight loss supplement in last 6 months: Index	
MP14031a_B	2019 Used vitamins or dietary supplements in last 6 months	
MP14031a_I MP14050a_B	2019 Used vitamins or dietary supplements in last 6 months: Index 2019 Provide services as a primary caregiver or caretaker	
MP14050a_I	2019 Provide services as a primary caregiver or caretaker: Index	
MP14051a_B MP14051a_I	2019 Visited doctor in last 12 months 2019 Visited doctor in last 12 months: Index	
MP14052a_B	2019 Visited doctor in last 12 months: 1-2 times	
MP14052a_I MP14053a_B	2019 Visited doctor in last 12 months: 1-2 times: Index 2019 Visited doctor in last 12 months: 3-5 times	
MP14053a_I	2019 Visited doctor in last 12 months: 3 5 times 2019 Visited doctor in last 12 months: 3-5 times: Index	
MP14054a_B MP14054a_I	2019 Visited doctor in last 12 months: 6+ times 2019 Visited doctor in last 12 months: 6+ times: Index	
MP14056a_B	2019 Visited doctor in last 12 months: cardiologist	
MP14056a_I MP14057a_B	2019 Visited doctor in last 12 months: cardiologist: Index 2019 Visited doctor in last 12 months: chiropractor	
MP14057a_I	2019 Visited doctor in last 12 months: chiropractor: Index	
MP14058a_B MP14058a_I	2019 Visited doctor in last 12 months: dentist 2019 Visited doctor in last 12 months: dentist: Index	
MP14059a_B	2019 Visited doctor in last 12 months: dermatologist	
MP14059a_I MP14060a B	2019 Visited doctor in last 12 months: dermatologist: Index 2019 Visited doctor in last 12 months: ear or nose or throat	
MP14060a_I	2019 Visited doctor in last 12 months: ear or nose or throat: Index	
MP14061a_B MP14061a_I	2019 Visited doctor in last 12 months: eye 2019 Visited doctor in last 12 months: eye: Index	
MP14062a_B	2019 Visited doctor in last 12 months: gastroenterologist	
MP14062a_I MP14063a_B	2019 Visited doctor in last 12 months: qastroenterologist: Index 2019 Visited doctor in last 12 months: general or family	
MP14063a_I	2019 Visited doctor in last 12 months: general or family: Index	
MP14064a_B MP14064a_I	2019 Visited doctor in last 12 months: internist 2019 Visited doctor in last 12 months: internist: Index	<u> </u>
MP14065a_B	2019 Visited doctor in last 12 months: physical therapist	
MP14065a_I MP14066a B	2019 Visited doctor in last 12 months: physical therapist: Index 2019 Visited doctor in last 12 months: podiatrist	
MP14066a_I	2019 Visited doctor in last 12 months: podiatrist: Index	
MP14067a_B MP14067a_I	2019 Visited doctor in last 12 months: urologist 2019 Visited doctor in last 12 months: urologist: Index	-
MP14068a_B	2019 Visited nurse practitioner in last 12 months	
MP14068a_I MP14069a_B	2019 Visited nurse practitioner in last 12 months: Index 2019 Wear regular or sun or tinted prescription eyeglasses	
MP14069a_I	2019 Wear regular or sun or tinted prescription eyeglasses: Index	
MP14070a_B MP14070a_I	2019 Wear bifocals 2019 Wear bifocals: Index	
MP14071a_B	2019 Wear disposable contact lenses	
MP14071a_I MP14072a B	2019 Wear disposable contact lenses: Index 2019 Wear soft contact lenses	
MP14072a_I	2019 Wear soft contact lenses: Index	
MP14073a_B MP14073a I	2019 Wear transition lenses 2019 Wear transition lenses: Index	
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DATA VINTAGE: 2019	1	1
MP14074a_B MP14074a I	2019 Spent on eyeglasses in last 12 months: \$1-99 2019 Spent on eyeglasses in last 12 months: \$1-99: Index	Description Change Description Change
MP14075a_B	2019 Spent on eyeglasses in last 12 months: \$100-\$199	
MP14075a_I MP14076a_B	2019 Spent on eyeglasses in last 12 months: \$100-\$199: Index 2019 Spent on eyeglasses in last 12 months: \$200-\$249	
MP14076a_I	2019 Spent on eyeglasses in last 12 months: \$200-\$249: Index	
MP14077a_B	2019 Spent on eyeglasses in last 12 months: \$250+	
MP14077a_I MP14078a_B	2019 Spent on eyeglasses in last 12 months: \$250+: Index 2019 Spent on contact lenses in last 12 months: \$1-99	Description Change
MP14078a_I	2019 Spent on contact lenses in last 12 months: \$1-99: Index	Description Change
MP14079a_B MP14079a_I	2019 Spent on contact lenses in last 12 months: \$100-\$199 2019 Spent on contact lenses in last 12 months: \$100-\$199: Index	
MP14080a_B	2019 Spent on contact lenses in last 12 months: \$200+	
MP14080a_I MP14081a_B	2019 Spent on contact lenses in last 12 months: \$200+: Index 2019 Bought prescription eyewear: discount optical center	
MP14081a_I	2019 Bought prescription eyewear discount optical center: Index	
MP14082a_B	2019 Bought prescription eyewear: private eye doctor	
MP14082a_I MP14083a_B	2019 Bought prescription eyewear: private eye doctor: Index 2019 Bought prescription eyewear: retail optical chain	
MP14083a_I	2019 Bought prescription eyewear: retail optical chain: Index	
MP14134a_B MP14134a_I	2019 Bought prescription eyewear: online 2019 Bought prescription eyewear: online: Index	
MP14142a_B	2019 Used prescription drug for acne	New
MP14142a_I	2019 Used prescription drug for acne: Index	New
MP14084a_B MP14084a I	2019 Used prescription drug for allergy or hay fever 2019 Used prescription drug for allergy or hay fever: Index	
MP14085a_B	2019 Used prescription drug for anxiety or panic	
MP14085a_I MP14086a_B	2019 Used prescription drug for anxiety or panic: Index 2019 Used prescription drug for arthritis or osteoarthritis	
MP14086a_I	2019 Used prescription drug for arthritis or osteoarthritis: Index	
MP14087a_B MP14087a_I	2019 Used prescription drug for rheumatoid arthritis	
MP14087a_I MP14088a_B	2019 Used prescription drug for rheumatoid arthritis: Index 2019 Used prescription drug for asthma	
MP14088a_I	2019 Used prescription drug for asthma: Index	
MP14089a_B MP14089a_I	2019 Used prescription drug for backache or back pain 2019 Used prescription drug for backache or back pain: Index	
MP14090a_B	2019 Used prescription drug for depression	
MP14090a_I MP14091a_B	2019 Used prescription drug for depression: Index	
MP14091a_B MP14091a_I	2019 Used prescription drug for diabetes (insulin dependent) 2019 Used prescription drug for diabetes (insulin dependent): Index	
MP14092a_B	2019 Used prescription drug for diabetes (non-insulin depend)	
MP14092a_I MP14094a_B	2019 Used prescription drug for diabetes (non-insulin depend): Index 2019 Used prescription drug for heartburn or acid reflux	
MP14094a_I	2019 Used prescription drug for heartburn or acid reflux:	
MP14095a_B	2019 Used prescription drug for high blood pressure	
MP14095a_I MP14096a_B	2019 Used prescription drug for high blood pressure: Index 2019 Used prescription drug for high cholesterol	
MP14096a_I	2019 Used prescription drug for high cholesterol: Index	
MP14143a_B MP14143a I	2019 Used prescription drug for insomnia 2019 Used prescription drug for insomnia: Index	New New
MP14097a_B	2019 Used prescription drug for migraine headache	
MP14097a_I MP14098a_B	2019 Used prescription drug for migraine headache: Index 2019 Used prescription drug for sinus congestion or headache	
MP14098a_I	2019 Used prescription drug for sinus congestion or headache: Index	
MP14144a_B	2019 Used prescription remedy for sleep apnea	New
MP14144a_I MP14099a_B	2019 Used prescription remedy for sleep apnea: Index 2019 Used prescription drug for urinary tract infection	New
MP14099a_I	2019 Used prescription drug for urinary tract infection: Index	
MP14130a_B MP14130a_I	2019 Filled prescription in last 12 months: at discount or department store 2019 Filled prescription in last 12 months: at discount or department store: Index	
MP14131a_B	2019 Filled prescription in last 12 months: at drug store or pharmacy	
MP14131a_I MP14132a B	2019 Filled prescription in last 12 months: at drug store or pharmacy: Index	
MP14132a_I	2019 Filled prescription in last 12 months: at supermarket 2019 Filled prescription in last 12 months: at supermarket: Index	
MP14133a_B	2019 Filled prescription in last 12 months: by mail order	
MP14133a_I MP14135a_B	2019 Filled prescription in last 12 months: by mail order: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$1-\$9	0
		Description Change
MP14135a_I	2019 Spent out of pocket on prescription drugs in last 30 days: \$1-\$9: Index	Description Change Description Change
<i>MP14135a_l</i> MP14136a_B	2019 Spent out of pocket on prescription drugs in last 30 days: \$1-\$9: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$10-\$19	
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MP14135a I MP14135a B MP14136a B MP14137a B MP14137a B MP14137a I MP14138a B MP14138a B MP14138a I MP14139a B MP14139a B MP1410a I MP14139a I MP1413a I MP1413a I MP1410a B MP14141a I MP1410a B MP14141a I MP1410a B MP14115a I MP14115a B MP14115a B MP14117a B	2019 Spent out of pocket on prescription drugs in last 30 days: \$1-59: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$10-519 2019 Spent out of pocket on prescription drugs in last 30 days: \$10-519: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$20-529 2019 Spent out of pocket on prescription drugs in last 30 days: \$20-529: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$30-549 2019 Spent out of pocket on prescription drugs in last 30 days: \$30-549 2019 Spent out of pocket on prescription drugs in last 30 days: \$30-549: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$50-599: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$50-599: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-519: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-519: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-519: Index 2018 Sted last 6 more: children's cold tablets or liquids: 2018 Used last 6 more: children's cold tablets or liquids: 2018 Used last 6 more: children's cold resinus or allergy medicine (nonprescription) 2019 Used in last 6 months: cold or sinus or allergy medicine (nonprescription) 2019 Used in last 6 months: cold psyrup or suppressant (nonprescription) 2019 Used in last 6 months: cough syrup or suppressant (nonprescription) 2019 Used in last 6 months: cough syrup or suppressant (nonprescription) 2019 Used in last 6 months: medicated skin cream or lotton or spray. Index 2019 Used in last 6 months: medicated skin cream or lotton or sp	Description Change Discontinued Discontinued Discontinued Discontinued Discontinued Discontinued Discontinued
MP14135a I MP14135a B MP14136a B MP14137a B MP14137a B MP14137a I MP14138a B MP14138a I MP14138a I MP14138a I MP14138a I MP14139a I MP14140a I MP14140a I MP14140a I MP14140a I MP14140a I MP1410a B MP14141a I MP1410a B MP14141a I MP1410a B MP14141a I MP1410a B MP14141a I MP1410a B MP14110a B	2019 Spent out of pocket on prescription drugs in last 30 days: \$1-59: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$10-519 2019 Spent out of pocket on prescription drugs in last 30 days: \$20-529 2019 Spent out of pocket on prescription drugs in last 30 days: \$20-529 2019 Spent out of pocket on prescription drugs in last 30 days: \$20-529 2019 Spent out of pocket on prescription drugs in last 30 days: \$20-529 2019 Spent out of pocket on prescription drugs in last 30 days: \$30-549 2019 Spent out of pocket on prescription drugs in last 30 days: \$30-549 2019 Spent out of pocket on prescription drugs in last 30 days: \$30-549 2019 Spent out of pocket on prescription drugs in last 30 days: \$50-599 2019 Spent out of pocket on prescription drugs in last 30 days: \$50-599 2019 Spent out of pocket on prescription drugs in last 30 days: \$50-599 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-510-510 2019 Spent out of pocket on pre	Description Change Discontinued Discontinued Discontinued Discontinued Discontinued Discontinued Discontinued
MP14136.1 MP14136.8 MP141378.8 MP141378.8 MP141378.8 MP141388.8 MP141388.1 MP141388.1 MP141388.1 MP141388.1 MP141388.1 MP14140.8 MP14140.8 MP14140.8 MP14140.8 MP14140.8 MP1410.8	2019 Spent out of pocket on prescription drugs in last 30 days: \$1-59: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$10-519 2019 Spent out of pocket on prescription drugs in last 30 days: \$10-519: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$20-529 2019 Spent out of pocket on prescription drugs in last 30 days: \$20-529: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$30-549 2019 Spent out of pocket on prescription drugs in last 30 days: \$30-549 2019 Spent out of pocket on prescription drugs in last 30 days: \$30-549: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$50-599: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$50-599: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$100-5149: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-519: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-519: Index 2019 Spent out of pocket on prescription drugs in last 30 days: \$150-519: Index 2018 Sted last 6 more: children's cold tablets or liquids: 2018 Used last 6 more: children's cold tablets or liquids: 2018 Used last 6 more: children's cold resinus or allergy medicine (nonprescription) 2019 Used in last 6 months: cold or sinus or allergy medicine (nonprescription) 2019 Used in last 6 months: cold psyrup or suppressant (nonprescription) 2019 Used in last 6 months: cough syrup or suppressant (nonprescription) 2019 Used in last 6 months: cough syrup or suppressant (nonprescription) 2019 Used in last 6 months: medicated skin cream or lotton or spray. Index 2019 Used in last 6 months: medicated skin cream or lotton or sp	Description Change Discontinued Discontinued Discontinued Discontinued Discontinued Discontinued Discontinued

Esri Market Potential Data Variable List esri SCIENCE DATA VINTAGE: 2019 2019 Used sunburn remedy in last 12 months: Index 019 Used suntan or sunscreen product in last 12 montl MP14122a_B MP14122a_I MP14123a_B 2018 Used SPF 15 sunscreen product in last 12 months 2018 Used SPF 15 sunscreen product in last 12 months: Index 1P14123a_I 118 Used SPF 50+ sunscreen product in last 12 months IP14124a_I 018 Used SPF 50+ sunscreen product in last 12 months: Index 019 Used in last 6 months: toothache or gum or canker sore remedy 2019 Used in last 6 months: toothache or gum or canker sore remedy: Index 1*P14126a_I* 1P14147h_B 1019 Household used in last 6 months: children's cold tablets/liquids: Index New 2019 Household used in last 6 months: children's cough syrup 2019 Household used in last 6 months: children's cough syrup: Index New ИР14148h_ 1P14149h_B 019 Household used kids pain reliever/fever reducer in last 6 months New New 19 Household used kids vitamins/nutritional supplements in last 6 month 119 Household used kids vitamins/nutritional supplements in last 6 n 019 Used body wash or shower gel in last 6 months MP25002a_I MP25003a_B 2019 Used body wash or shower gel in last 6 months: Index 2019 Used breath freshener in last 6 months MP25003a I 019 Used breath freshener in last 6 months; Index MP25004a_B MP25004a_I 119 Used breath freshener in last 6 months: gum: In ИР25005a В 1019 Used breath freshener in last 6 months: mints ИР25005а_I ИР25007а_В 2019 Used breath freshener in last 6 months: mints; Index 2019 Used breath freshener in last 6 months: thin film /IP25007a_I 019 Used breath freshener in last 6 months: thin film: Index ИР25008a_B ИР25008a_I 2019 Used breath freshener 8+ times in last 7 days 2019 Used breath freshener 8+ times in last 7 days: Inc ИР25009a В 019 Used complexion care product in last 6 months 2019 Used complexion care product in last 6 months: Index 2019 Used denture adhesive or fixative in last 6 months ИР25015a_I 2019 Used denture adhesive or fixative in last 6 months: Index 019 Used denture cleaner in last 6 months 1019 Used facial moisturizer in last 6 months ИР25020a_I ИР25021a_B 019 Used facial moisturizer in last 6 months: Index 019 Used personal foot care product in last 6 months ИР25021a_I 2019 Used personal foot care product in last 6 months: Index 019 Used hair coloring product (at home) in last 6 months 019 Used hair coloring product (at home) in last 6 months: Index 1019 Used hair conditioning treatment (at home) in last 6 months 1P25024a I 1019 Used hair conditioning treatment (at home) in last 6 months: Index 019 Used hair growth product in last 6 months 9 Used hair growth product in last 6 months: Ind 019 Used hair spray (at home) in last 6 months 019 Used hair spray (at home) in last 6 months: Index 19 Used hair styling gel or lotion or mousse in last 6 mont 1019 Used hair styling gel or lotion or mousse in last 6 months: Index ИР25031a_B ИР25031a_I 2019 Used mouthwash in last 6 months 2019 Used mouthwash in last 6 months: Index ИР25032a_B 019 Used mouthwash 8+ times in last 7 days 4P25032a I 019 Used mouthwash 8+ times in last 7 days: Index 019 Used whitening toothpaste in last 6 months 019 Used whitening toothpaste in last 6 months: Index 1P25055a_B 2019 Used tooth whitener (gel) in last 6 months 019 Used tooth whitener (gel) in last 6 months; Index иР25044a_B иР25044a_I 2019 Used tooth whitener (strips) in last 6 months: Index 019 Visited a day spa in last 6 months 019 Visited a day spa in last 6 months: Index IP25045a_I P25046a_B 2019 Purchased product at salon or day spa in last 6 months ИР25047a_B ИР25047a_I 019 Used professional service in last 6 months for haircut 2019 Used professional service in last 6 months for haircut: Inc 019 Used professional service in last 6 months for hair color or highlight 1P25048a

2019 Used professional service in last 6 months for facial

019 Used professional service in last 6 months for facial: Index 1019 Used professional service in last 6 months for massage 019 Used professional service in last 6 months for massage: Inde 019 Used professional service in last 6 months for manicure 1019 Used professional service in last 6 months for manicure: Inde 019 Used professional service in last 6 months for pedicure

1019 Used professional service in last 6 months for pedicure: Inde 1019 Spent \$150+ at barber shops in last 6 months

019 Spent \$150+ at beauty salons in last 6 months

019 Smoked cigarettes in last 12 months

:019 Smoked cigarettes in last 12 months: Index :019 Smoked 9+ packs of cigarettes in last 7 days :019 Smoked 9+ packs of cigarettes in last 7 days: Index

2019 Smoked menthol cigarettes in last 12 months 2019 Smoked menthol cigarettes in last 12 months: Index

2019 Smoked non-menthol cigarettes in last 12 months 2019 Smoked non-menthol cigarettes in last 12 months: Ir

1019 Smoked electronic cigarettes in last 12 months 1019 Smoked electronic cigarettes in last 12 months: Index

1019 Smoked cigar in last 6 months

019 Smoked 2+ cigars in last 7 days

019 Smoked cigar in last 6 months: Index

1019 Spent \$150+ at beauty salons in last 6 months: Inde

1P25049a_I

1P25052a_I

IP25054a_B

ЛР25054a I

1P32001a_E

IP32001a_I

P32003a_B

ЛР32004a_B

ИР32010a_B

1P32005a_I

IP32006a_B

Esri Market Potential Data Variable List esri SCIENCE DATA VINTAGE: 2019 2019 Used chewing or smokeless tobacco in last 6 months 019 Used chewing or smokeless tobacco in last 6 months: In MP32012a_I 2019 Used pipe tobacco in last 6 months: Index New 019 Method used to stop smoking in last 12 months: Cold Turkey 1019 Method used to stop smoking in last 12 months: Cold Turkey: Index Home Improvement, Garden & Lawn Market Potential 2019 Have a garden MP11001a B MP11001a_I 2019 Have a garden: Index 2019 Participated in outdoor gardening in last 12 months ИР11002a I 019 Participated in outdoor gardening in last 12 months: Index MP11003h_B MP11003h_I 019 Household purchased lawn maintenance service in last 12 months 2019 Household purchased lawn maintenance service in last 12 months: IP11004h_B 119 Household used service for property/garden maintenance in last 12 mont 019 Household used service for property/garden maintenance in last 12 months: Index Description Change IP11005h_B IP11005h_I 2019 Household spent on property/garden maintenance in last 12 mo: \$1-\$299 2019 Household spent on property/garden maintenance in last 12 mo: \$1-\$299: Inde: Description Change MP11006h_B Description Change 2019 Household spent on property/garden maintenance in last 12 mo: \$300-\$499 019 Household spent on property/garden maintenance in last 12 mo: \$300-\$499: In Description Change 1P11007h_B 019 Household spent on property/garden maintenance in last 12 mo: \$500+ Description Change 2019 Household spent on property/garden maintenance in last 12 mo: \$500+: Index MP11007h Description Change 1P11008h_l 019 Household purchased bulbs in last 12 months: Index MP11009h B 019 Household purchased flower seeds in last 12 months ИР11009h_I ИР11010h_В 019 Household purchased garden fertilizer in last 12 months 019 Household purchased garden fertilizer in last 12 months: Index MP11011h_B MP11011h_I 019 Household purchased garden insecticide in last 12 months 019 Household purchased garden insecticide in last 12 months: Index MP11012h B 019 Household bought lawn fertilizer with weed control in last 12 months иР11012h_I иР11013h_B 019 Household bought lawn fertilizer with weed control in last 12 months: Inc 019 Household bought lawn fertilizer with no weed control in last 12 months MP11013h I 1019 Household bought lawn fertilizer with no weed control in last 12 months: Index MP11014h_B MP11014h_I 019 Household purchased lawn insecticide in last 12 months 019 Household purchased lawn insecticide in last 12 months: Index ИР11015h В 019 Household purchased lawn seed in last 12 months MP11015h_I MP11016h_B 019 Household purchased lawn seed in last 12 months: Index 019 Household purchased organic soil additives in last 12 month иР11016h I 019 Household purchased organic soil additives in last 12 months: Index MP11017h_B MP11017h_I ИР11019h_B 019 Household purchased outdoor shrub or plant in last 12 months 2019 Household purchased outdoor shrub or plant in last 12 months: Index 2019 Household purchased tree in last 12 months иР11020h I 2019 Household purchased tree in last 12 months: Index MP11021h_B MP11021h_I 2019 Household purchased vegetable plants in last 12 months 9 Household purchased vegetable plants in last 12 months: Index IP11022h_E 019 Household purchased vegetable seeds in last 12 months MP11022h_I MP11024h_B MP11024h_I 2019 Household purchased vegetable seeds in last 12 months: Index 2019 Household owns garden tiller 019 Household owns garden tiller: Index MP11025h B 019 Household owns walk behind lawn mower (electric Household owns walk behind lawn mower (gas) 019 Household owns walk behind lawn mower (gas): Index MP11027h_B MP11027h_I 019 Household owns riding lawn mower: Index 019 Household owns lawn or garden tractor MP11029h_I MP11030h_E 19 Household owns lawn or garden tractor: Index Household owns outdoor blower (electric) /P11030h_I 1019 Household owns outdoor blower (electric): Inde MP11031h_B MP11031h_I 019 Household owns outdoor blower (gas) 019 Household owns outdoor blower (gas): Index 019 Household owns trimmer or edger (electric) лР11034h 019 Household owns trimmer or edger (electric): Index /IP11035h_I 019 Household owns trimmer or edger (gas): Index 2019 Household purchased any tool in last 12 months 2019 Household purchased any tool in last 12 months: Ind лР11036h_ 019 Household owns automotive tools 019 Household owns automotive tools: Index 1P11038h_I 019 Household owns chain saw (electric): Index 019 Household owns chain saw (gas) MP11039h_I MP11040h_B MP11040h_I 019 Household owns chain saw (gas): Index 2019 Household owns circular saw (portable) 019 Household owns circular saw (portable): Index IP11042h_I 019 Household owns electric drill (corded): Ind ИР11043h_B 019 Household owns electric drill (cordless) ИР11043h_ 019 Household owns electric drill (cordless): Index 1P11044h_B 019 Household owns electric router 1P11044h 019 Household owns electric router: Index 1019 Household owns electric sander: Index ИР11046h_B 019 Household owns electric screwdriver (cordless) MP11046h 019 Household owns electric screwdriver (cordless): Index лР11049h_B 2019 Household owns jig or sabre saw (portable) 1P11049h_l 019 Household owns jig or sabre saw (portable): Index 019 Household owns power ratchet (cordless IP11051h_ 119 Household owns power ratchet (cordless): Inc 1P11052h_B 019 Household owns staple gun 019 Household owns staple gun; Index лР11053h_B 019 Household owns stationary band saw IP11053h_I 019 Household owns stationary band saw: Index 019 Household owns stationary drill press /P11054h_l 019 Household owns stationary drill press: Index

Esri Market Potential Data Variable List		esri THE SCIENCE OF WHERE
DATA VINTAGE: 2019	Long the sale of a superficiency and in a sup	1
MP11055h_I MP11056h_B	2019 Household owns stationary radial arm saw: Index 2019 Household owns stationary table saw	
MP11056h_I MP11057h B	2019 Household owns stationary table saw: Index 2019 Household owns welder	
MP11057h_B MP11057h_I	2019 Household owns welder: Index	
MP15001h_B	2019 Household did any home remodeling in last 12 months	Description Change
MP15001h_I MP15002h_B	2019 Household did any home remodeling in last 12 months: Index 2019 Used any green product with home remodeling work	Description Change Description Change
MP15002h_I	2019 Used any green product with home remodeling work: Index	Description Change
MP15003h_B MP15003h_I	2019 Household spent on home remodeling in last 12 months: \$1-\$499 2019 Household spent on home remodeling in last 12 months: \$1-\$499: Index	Description Change Description Change
MP15004h_B	2019 Household spent on home remodeling in last 12 months: \$500-\$2,499	Description Change
MP15004h_I MP15005h B	2019 Household spent on home remodeling in last 12 months: \$500-\$2,499: Index 2019 Household spent on home remodeling in last 12 months: \$2,500-\$4,999	Description Change Description Change
MP15005h_I	2019 Household spent on home remodeling in last 12 months: \$2,500-\$4,999: Index	Description Change
MP15006h_B MP15006h I	2019 Household spent on home remodeling in last 12 months: \$5,000+ 2019 Household spent on home remodeling in last 12 months: \$5,000+: Index	Description Change Description Change
MP15007h_B	2019 Home remodeling done by household member in last 12 months	Best pater crange
MP15007h_I MP15008h B	2019 Home remodeling done by household member in last 12 months: Index 2019 Home remodeling done by outside contractor in last 12 months	Description Change
MP15008h_I	2019 Home remodeling done by outside contractor in last 12 months: Index	Description Change
MP15009h_B	2019 Bathroom remodeling done in last 12 months	Description Change
MP15009h_I MP15010h_B	2019 Bathroom remodeling done in last 12 months: Index 2019 Bedroom remodeling done in last 12 months	Description Change Description Change
MP15010h_I	2019 Bedroom remodeling done in last 12 months: Index	Description Change
MP15011h_B MP15011h_I	2019 Kitchen remodeling done in last 12 months 2019 Kitchen remodeling done in last 12 months: Index	Description Change Description Change
MP15012h_B	2019 Home remodeling in last 12 months: carpeting	Description Change
MP15012h_I MP15013h B	2019 Home remodeling in last 12 months: carpeting: Index 2019 Home remodeling in last 12 months: roofing	Description Change Description Change
MP15013h_I	2019 Home remodeling in last 12 months: roofing: Index	Description Change
MP15014h_B	2019 Household did any home improvements in last 12 months	Description Change
MP15014h_I MP15015h_B	2019 Household did any home improvements in last 12 months: Index 2019 Household used any green product with home improvement work	Description Change Description Change
MP15015h_I	2019 Household used any green product with home improvement work: Index	Description Change
MP15016h_B MP15016h I	2019 Households spent on home improvements in last 12 months: \$1-\$149 2019 Households spent on home improvements in last 12 months: \$1-\$149: Index	Description Change Description Change
MP15017h_B	2019 Households spent on home improvements in last 12 months: \$150-\$499	Description Change Description Change
MP15017h_I	2019 Households spent on home improvements in last 12 months: \$150-\$499: Index	Description Change
MP15018h_B MP15018h I	2019 Households spent on home improvements in last 12 months: \$500+ 2019 Households spent on home improvements in last 12 months: \$500+: Index	Description Change Description Change
MP15019h_B	2019 Home improvement done by household member in last 12 months	, , , ,
MP15019h_I MP15020h_B	2019 Home improvement done by household member in last 12 months: Index 2019 Home improvement done by outside contractor in last 12 months	Description Change
MP15020h_I	2019 Home improvement done by outside contractor in last 12 months: Index	Description Change
MP15027h_B	2019 Household did exterior painting in last 12 months	
MP15027h_I MP15028h_B	2019 Household did exterior painting in last 12 months: Index 2019 Exterior painting done by household member in last 12 months	
MP15028h_B MP15028h_I	2019 Exterior painting done by household member in last 12 months 2019 Exterior painting done by household member in last 12 months: Index	
MP15028h_B	2019 Exterior painting done by household member in last 12 months 2019 Exterior painting done by household member in last 12 months: Index 2019 Household did interior painting in last 12 months	
MP15028h B MP15029h J MP15029h B MP15029h J MP15030h, B	2019 Exterior painting done by household member in last 12 months 2019 Exterior painting done by household member in last 12 months: Index 2019 Household did interior painting in last 12 months 2019 Household did interior painting in last 12 months: Index 2019 Interior painting done by household member in last 12 months	
MP15028h B MP15028h J MP15029h B MP15029h I MP15030h B MP15030h B	2019 Exterior painting done by household member in last 12 months 2019 Exterior painting done by household member in last 12 months: Index 2019 Household did interior painting in last 12 months 2019 Household did interior painting in last 12 months 2019 Interior painting done by household member in last 12 months 2019 Interior painting done by household member in last 12 months:	
MP15028h B MP15029h J MP15029h B MP15029h J MP15030h B MP15030h J MP15030h J MP15031h B MP15031h B	2019 Exterior painting done by household member in last 12 months 2019 Exterior painting done by household member in last 12 months: Index 2019 Household did interior painting in last 12 months 2019 Household did interior painting in last 12 months: Index 2019 Interior painting done by household member in last 12 months	
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MP15028h B MP15029h B MP15029h B MP15029h B MP15030h B MP15030h B MP15030h B MP15031h B MP15031h B MP15031h B MP15031h B MP15031h B MP15031h B MP15032h B MP15032h B MP15032h B MP15033h B MP15034h B MP15035h B MP15035h B MP15035h B MP15035h B MP15036h B MP15040h B MP15040h B MP15040h B MP15045h B MP15045h B MP15046h B MP16000h B MP16000h B MP16000h B MP16000h B MP16000h B MP16010h B MP16010h B MP16010h B MP16011h B MP16012h B MP16012h B MP16012h B	2019 Exterior painting done by household member in last 12 months: 2019 Household did interior painting in last 12 months: 2019 Household did interior painting in last 12 months: 2019 Household did interior painting in last 12 months: 2019 Household did interior painting in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household bought paint or stain in last 12 months: 2019 Household spent \$101+ on paint or stain in last 12 months: 2019 Household spent \$101+ on paint or stain in last 12 months: 2019 Household spent \$101+ on paint or stain in last 12 months: 2019 Household bought exterior paint or stain in last 12 months: 2019 Household bought exterior paint or stain in last 12 months: 2019 Household bought exterior paint or stain in last 12 months: 2019 Household bought interior paint or stain in last 12 months: 2019 Household bought interior paint or stain in last 12 months: 2019 Household bought exterior paint or stain in last 12 months: 2019 Household bought paint core paint or stain in last 12 months: 2019 Household used professional carpet cleaning service in last 12 months: 2019 Household used professional carpet cleaning service in last 12 months: 2019 Household used professional carpet cleaning service in last 12 months: 2019 Household used professional carpet cleaning service in last 12 months: 2019 Household used professional carpet cleaning service in last 12 months	Description Change Description Change Description Change Description Change

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Household purchased dining room furniture in last 12 months 019 Household purchased dining room furniture in last 12 months: I 1P16016h_B MP16016h_I MP16017h_B 2019 Household purchased kitchen furniture in last 12 months: Index 019 Household purchased living room furniture in last 12 months 019 Household purchased living room furniture in last 12 months: Index 1P16017h MP16018h_B MP16018h_I 019 Household purchased recliner in last 12 months: Inde 1P16019h_B 019 Household purchased sofa or sectional in last 12 months 2019 Household purchased sofa or sectional in last 12 months: Index 2019 Household bought any climate control appliance in last 12 months IP16020h I 019 Household bought any climate control appliance in last 12 months: Inde MP16021h_B MP16021h_I 019 Household owns air cleaner (electric) 1P16022h_B 019 Household owns air conditioner (separate room) MP16022h_I MP16023h_B 2019 Household owns air conditioner (separate room): Index 2019 Household owns dehumidifier 019 Household owns dehumidifier: Index иР16023h_I ИР16024h_I ИР16025h_B 19 Household owns ceiling fan (not bathroom ven MP16026h_B MP16026h_I 2019 Household owns fireplace 2019 Household owns fireplace: Index MP16027h B 019 Household owns heat pump MP16027h_I MP16028h_B 019 Household owns heat pump: Index лР16028h I 019 Household owns humidifier: Index иР16029h_B иР16029h_I 2019 Household owns space heater (electric) 2019 Household owns space heater (electric): Index /P16030h_B 019 Household has central air conditioner 019 Household has central air conditioner: Index 19 Household has central heating (electri ИР16031h I 2019 Household has central heating (electric): Index 019 Household has central heating (gas) 019 Household has central heating (gas): Index ИР16034h_B 2019 Household bought any small kitchen appliance in last 12 months MP16034h 019 Household bought any small kitchen appliance in last 12 months: Index 9 Household owns bread making machine ИР16036h_I 019 Household owns bread making machine: Index 019 Household owns electric coffee grinder 019 Household owns electric coffee grinder: Inde ЛР16038h_ ИР16041h_B 2019 Household owns coffee maker (single cup or pod brewing) 019 Household owns coffee maker (single cup or pod brewing): Inde MP16043h_B 2019 Household owns espresso or cappuccino maker: Index 019 Household owns electric food processor MP16044h_I MP16046h_E 9 Household owns electric indoor gril 019 Household owns electric indoor grill: Index ЛР16047h В 019 Household owns electric juicer 19 Household owns pasta machine /IP16052h_I 2019 Household owns pasta machine: Index 019 Household owns vacuum sealer 019 Household bought any large kitchen appliance in last 12 months лР16061h I 019 Household bought any large kitchen appliance in last 12 months: Index /IP16062h_I 2019 Household owns cooktop: Index MP16065h_I MP16067h_B 019 Household owns separate freezer: Index 019 Household owns grill (charcoal) 019 Household owns grill (charcoal): Index ИР16068h_B IP16068h_I 019 Household owns grill (electric outdoor): In 019 Household owns grill (gas) MP16069h_I MP16071h_B 2019 Household owns oven (continuous cleaning) 019 Household owns oven (continuous cleaning): Index MP16072h_B MP16072h_I 2019 Household owns oven (convection): Index ИР16073h_B 019 Household owns range or oven (built-in electric) 2019 Household owns range or oven (built-in electric): Index 2019 Household owns range or oven (built-in gas) 1P16074h_I 019 Household owns range or oven (built-in gas): Index 019 Household owns combination range or microway IP16075h_I 019 Household owns combination range or microwave ИР16077h_B 019 Household owns stove or range (electric) 019 Household owns stove or range (electric): Inde лР16078h_B 019 Household owns stove or range (gas) 019 Household owns stove or range (gas): Index 019 Household owns trash compactor ЛР16079h_ 019 Household owns trash compactor: Inde IP16080h_B 019 Household bought any appliance in last 12 months 019 Household bought any appliance in last 12 months: Index лР16081h_B 2019 Household owns residential security system: Inde MP16083h_ 019 Household owns clothes dryer (electric): Index 1019 Household owns clothes dryer (gas) /IP16084h_I 019 Household owns clothes dryer (gas): Index ИР16087h_B 019 Household owns generator (portable) 019 Household owns generator (portable): Index /IP16088h_B 019 Household owns hot tub or whirlpool spa ЛР16088h_ 019 Household owns hot tub or whirlpool spa: Index

DATA VINTAGE: 2019 MP16090h_1		
	losses and the control of	
MP16091h_B	2019 Household owns sewing machine: Index 2019 Household owns smoke or fire detector	
MP16091h_I MP16095h B	2019 Household owns smoke or fire detector: Index	
MP16095h_I	2019 Household owns washing machine (high efficiency) 2019 Household owns washing machine (high efficiency): Index	
MP16096h_B MP16096h I	2019 Household owns washing machine (standard)	
MP16097h_B	2019 Household owns washing machine (standard): Index 2019 Household owns washer or dryer (stacked)	
MP16097h_I	2019 Household owns washer or dryer (stacked): Index	M
MP17057h_B MP17057h_I	2019 Household recycled aluminum beverage cans in last 30 days 2019 Household recycled aluminum beverage cans in last 30 days: Index	New New
MP17058h_B MP17058h I	2019 Household recycled batteries in last 30 days	New New
MP17059h_B	2019 Household recycled batteries in last 30 days: Index 2019 Household recycled electronic equipment in last 30 days	New
MP17059h_I	2019 Household recycled electronic equipment in last 30 days: Index	New
MP17060h_B MP17060h_I	2019 Household recycled glass bottles in last 30 days 2019 Household recycled glass bottles in last 30 days: Index	New New
MP17061h_B MP17061h I	2019 Household recycled newspapers in last 30 days	New
MP17062h_B	2019 Household recycled newspapers in last 30 days: Index 2019 Household recycled plastic bags in last 30 days	New New
MP17062h_I	2019 Household recycled plastic bags in last 30 days: Index	New
MP17063h_B MP17063h_I	2019 Household recycled plastic bottles in last 30 days 2019 Household recycled plastic bottles in last 30 days: Index	New New
MP17001h_B	2019 Household used environment friendly or green product in last 6 months	
MP17001h_I MP17002h_B	2019 Household used environment friendly or green product in last 6 months: Index 2019 Household used biodegradable dishwashing liquid in last 6 months	
MP17002h_I	2019 Household used biodegradable dishwashing liquid in last 6 months: Index	
MP17003h_B MP17003h I	2019 Household used biodegradable general household cleaner in last 6 months 2019 Household used biodegradable general household cleaner in last 6 months: Index	
MP17004h_B	2019 Household used biodegradable glass or surface cleaner in last 6 months	
MP17004h_I MP17005h_B	2019 Household used biodegradable glass or surface cleaner in last 6 months: Index 2019 Household used biodegradable laundry detergent in last 6 months	
MP17005h_I	2019 Household used biodegradable laundry detergent in last 6 months: Index	
MP17006h_B MP17006h_I	2019 Household used environment friendly light bulbs in last 6 months 2019 Household used environment friendly light bulbs in last 6 months: Index	
MP17007h_B	2019 Household used recycled facial tissues in last 6 months	
MP17007h_I MP17008h_B	2019 Household used recycled facial tissues in last 6 months: Index 2019 Household used recycled paper napkins in last 6 months	
MP17008h_I	2019 Household used recycled paper napkins in last 6 months: Index	
MP17009h_B MP17009h I	2019 Household used recycled paper plates in last 6 months	
MP17010h_B	2019 Household used recycled paper plates in last 6 months: Index 2019 Household used recycled paper towels in last 6 months	
MP17010h_I	2019 Household used recycled paper towels in last 6 months: Index	
MP17011h_B MP17011h_I	2019 Household used recycled toilet paper in last 6 months 2019 Household used recycled toilet paper in last 6 months: Index	
Leisure Activities/Lifestyle Market Potential	January 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	1
MP05001a_B MP05001a_I	2019 Bought digital book in last 12 months 2019 Bought digital book in last 12 months: Index	
MP05002a_B	2019 Bought hardcover book in last 12 months	
MP05002a_I MP05003a_B	2019 Bought hardcover book in last 12 months: Index 2019 Bought paperback book in last 12 months	
MP05003a_I	2019 Bought paperback book in last 12 months: Index	
MP05004a_B MP05004a I	2019 Bought 1-3 books in last 12 months 2019 Bought 1-3 books in last 12 months: Index	-
MP05005a_B	2019 Bought 4-6 books in last 12 months	
MP05005a_I MP05006a_B	2019 Bought 4-6 books in last 12 months: Index 2019 Bought 7+ books in last 12 months	
MP05006a_I	2019 Bought 7+ books in last 12 months: Index	
MP05007a_B MP05007a_I	2019 Bought book (fiction) in last 12 months 2019 Bought book (fiction) in last 12 months: Index	
MP05008a_B	2019 Bought book (non-fiction) in last 12 months	
MP05008a_I MP05009a_B	2019 Bought book (non-fiction) in last 12 months: Index	
MP05009a_I	2019 Bought biography in last 12 months 2019 Bought biography in last 12 months: Index	
MP05010a B MP05010a I	2019 Bought children's book in last 12 months 2019 Bought children's book in last 12 months: Index	
MP05011a_B	2019 Bought cookbook in last 12 months	
MP05011a I MP05012a B	2019 Bought cookbook in last 12 months: Index	
MP05012a_B MP05012a_I	2019 Bought history book in last 12 months 2019 Bought history book in last 12 months: Index	
MP05013a_B	2019 Bought mystery book in last 12 months	
MP05013a_I MP05028a_B	2019 Bought mystery book in last 12 months: Index 2019 Bought novel in last 12 months	
MP05028a_I	2019 Bought novel in last 12 months: Index	
MP05014a_B MP05014a_I	2019 Bought religious book (not Bible) in last 12 months 2019 Bought religious book (not Bible) in last 12 months: Index	-
MP05015a_B	2019 Bought romance book in last 12 months	
MP05015a_I MP05016a_B	2019 Bought romance book in last 12 months: Index 2019 Bought science fiction book in last 12 months	
MP05016a_I	2019 Bought science fiction book in last 12 months: Index	
MP05017a_B MP05017a_I	2019 Bought personal or business self-help book in last 12 months 2019 Bought personal or business self-help book in last 12 months: Index	
MP05018a_B	2019 Bought travel book in last 12 months	
MP05018a_I MP05019a B	2019 Bought travel book in last 12 months: Index 2019 Bought book online in last 12 months	
MP05019a_I	2019 Bought book online in last 12 months: Index	
MP05020a_B MP05020a I	2019 Bought book in last 12 months: amazon.com 2019 Bought book in last 12 months: amazon.com: Index	
MP05021a_B	2019 Bought book in last 12 months: barnes&noble.com	
MP05021a_I MP05022a_B	2019 Bought book in last 12 months: barnes&noble.com: Index	
MP05022a_I	2019 Bought book in last 12 months: Barnes & Noble book store 2019 Bought book in last 12 months: Barnes & Noble book store: Index	
MP05023a_B	2019 Bought book in last 12 months: other book store (not B&N)	
MP05023a_I MP05025a_B	2019 Bought book in last 12 months: other book store (not B&N): Index 2019 Bought book in last 12 months: mail order	-
MP05025a_I	2019 Bought book in last 12 months: mail order: Index	
MP05027a_B MP05027a_I	2019 Listened to or purchased audiobook in last 6 months 2019 Listened to or purchased audiobook in last 6 months: Index	

esri* SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Purchased greeting card in last 6 months 019 Purchased greeting card in last 6 months: In-MP20001a_I MP20002a_B 2019 Member of AARP: Index 2019 Member of charitable organization 1P20002a I 019 Member of charitable organization: Index MP20003a_B MP20003a_I 019 Member of church board: Index 1P20004a_B 019 Member of fraternal order MP20004a_I MP20005a_B 019 Member of religious club IP20005a I 019 Member of religious club: Index 019 Member of union 1P20007a_B 019 Member of veterans club MP20007a_I MP20008a_B 019 Member of veterans club: Index 2019 Attended adult education course in last 12 months: Index 1P20008a_I 2019 Went to art gallery in last 12 months 119 Went to art gallery in last 12 months: Index 019 Attended auto show in last 12 months 019 Attended auto show in last 12 months: Index MP20011a_B MP20011a_I 2019 Did baking in last 12 months 2019 Did baking in last 12 months: Index 019 Barbecued in last 12 months New MP20106a_I MP20012a_B 1019 Barbecued in last 12 months: Index 1019 Went to bar or night club in last 12 month New ИР20012a I 019 Went to bar or night club in last 12 months: Index ИР20013a_B ИР20013a_I 2019 Went to beach in last 12 months 2019 Went to beach in last 12 months: Index ЛР20014a_B 019 Played billiards or pool in last 12 months ИР20014a_I ИР20015a_E 2019 Played billiards or pool in last 12 months: Index 2019 Played bingo in last 12 months ИР20015a I 2019 Played bingo in last 12 months: Index 2019 Did birdwatching in last 12 months 2019 Did birdwatching in last 12 months: Index ИР20017a_B 2019 Played board game in last 12 months 019 Played board game in last 12 months: Index ИР20018a_I 1019 Read book in last 12 months: Index 2019 Participated in book club in last 12 months 2019 Participated in book club in last 12 months: Index ИР20020a_B 2019 Went on overnight camping trip in last 12 months 019 Went on overnight camping trip in last 12 months; Ind ИР20021a_B IP20021a_I 1019 Played cards in last 12 months: Index 019 Played chess in last 12 months 2019 Played chess in last 12 months: Index 2019 Played computer game (offline with software) in last 019 Played computer game (offline with software) in last 12 months: Index 019 Played computer game (online without software) in last 12 month: 019 Played computer game (online without software) in last 12 month: 019 Cooked for fun in last 12 months 019 Cooked for fun in last 12 months: Index 19 Did crossword puzzle in last 12 months ИР20027a_I 2019 Did crossword puzzle in last 12 months: Index 019 Danced or went dancing in last 12 months 019 Danced or went dancing in last 12 months: Index 019 Attended dance performance in last 12 months 019 Attended dance performance in last 12 months: Index 019 Dined out in last 12 months ИР20030a_I 2019 Dined out in last 12 months: Index 019 Participated in fantasy sports league in last 12 months 019 Participated in fantasy sports league in last 12 months: Index 019 Participated in tailgating in last 12 months ИР20105a I 019 Participated in tailgating in last 12 months: Index 1P20032a_B IP20032a_I 019 Did furniture refinishing in last 12 months: In 019 Gambled at casino in last 12 months 019 Gambled in Las Vegas in last 12 months IP20035a I 019 Gambled in Las Vegas in last 12 months: Index ЛР20036a_B IP20036a_I 2019 Participate in indoor gardening or plant care: In ИР20037a_B 019 Attended horse races in last 12 months ИР20037а 019 Attended horse races in last 12 months: Index 019 Participated in karaoke in last 12 months IP20038a_E 019 Participated in karaoke in last 12 months: Index 019 Bought lottery ticket in last 12 months 019 Bought lottery ticket in last 12 months: Inde: IP20039a_ 1P20040a_B 019 Played lottery 6+ times in last 30 days 1P20040a 019 Played lottery 6+ times in last 30 days: Inde 019 Bought lottery ticket in last 12 months: Daily Drawing: Index 019 Bought lottery ticket in last 12 months: Instant Game ЛР20042a_I 019 Bought lottery ticket in last 12 months: Instant Game 2019 Bought lottery ticket in last 12 months: Mega Millions 019 Bought lottery ticket in last 12 months: Mega Millions: Index !019 Bought lottery ticket in last 12 months: Powerball: Index ЛР20044a_I 019 Attended a movie in last 6 months: Index 1019 Attended movie in last 90 days: once a week or more ИР20045a_I 1019 Attended movie in last 90 days: once a week or more: Index 2019 Attended movie in last 90 days: 2-3 times a month: Index 1019 Attended movie in last 90 days: once a month IP20047a_I 2019 Attended movie in last 90 days: once a month: Index

Esri Market Potential Data Variable List		esri THE SCIENCE OF WHERE
DATA VINTAGE: 2019		1
MP20048a_I MP20049a_B	2019 Attended movie in last 90 days: < once a month: Index 2019 Saw movie at theater in last 6 months: action genre	
MP20049a_I	2019 Saw movie at theater in last 6 months: action genre: Index	
MP20050a_B MP20050a I	2019 Saw movie at theater in last 6 months; adventure genre 2019 Saw movie at theater in last 6 months; adventure genre; Index	
MP20050a_1 MP20051a_B	2019 Saw movie at theater in last 6 months: adventure genre. Index	
MP20051a_I	2019 Saw movie at theater in last 6 months: comedy genre: Index	
MP20052a_B MP20052a_I	2019 Saw movie at theater in last 6 months: crime genre 2019 Saw movie at theater in last 6 months: crime genre: Index	
MP20053a_B	2019 Saw movie at theater in last 6 months: drama genre	
MP20053a_I	2019 Saw movie at theater in last 6 months: drama genre: Index	
MP20054a_B MP20054a I	2019 Saw movie at theater in last 6 months: family genre 2019 Saw movie at theater in last 6 months: family genre: Index	
MP20055a_B	2019 Saw movie at theater in last 6 months: fantasy genre	
MP20055a_I MP20056a_B	2019 Saw movie at theater in last 6 months: fantasy genre: Index 2019 Saw movie at theater in last 6 months: horror genre	
MP20056a I	2019 Saw movie at theater in last 6 months: horror genre: Index	
MP20057a_B	2019 Saw movie at theater in last 6 months: romance genre	
MP20057a_I MP20058a_B	2019 Saw movie at theater in last 6 months: romance genre: Index 2019 Saw movie at theater in last 6 months: science fiction genre	
MP20058a_I	2019 Saw movie at theater in last 6 months: science fiction genre: Index	
MP20059a_B	2019 Saw movie at theater in last 6 months: thriller genre	
MP20059a_I MP20060a_B	2019 Saw movie at theater in last 6 months: thriller genre: Index 2019 Went to museum in last 12 months	
MP20060a_I	2019 Went to museum in last 12 months: Index	
MP20061a_B	2019 Attended classical music or opera performance in last 12 months	
MP20061a_I MP20062a B	2019 Attended classical music or opera performance in last 12 months: Index 2019 Attended country music performance in last 12 months	
MP20062a_I	2019 Attended country music performance in last 12 months: Index	
MP20063a_B	2019 Attended rock music performance in last 12 months	
MP20063a_I MP20064a_B	2019 Attended rock music performance in last 12 months: Index 2019 Played musical instrument in last 12 months	
MP20064a_I	2019 Played musical instrument in last 12 months: Index	
MP20065a_B	2019 Did painting or drawing in last 12 months	
MP20065a_I MP20066a_B	2019 Did painting or drawing in last 12 months: Index 2019 Did photo album or scrapbooking in last 12 months	
MP20066a_I	2019 Did photo album or scrapbooking in last 12 months: Index	
MP20067a_B MP20067a_I	2019 Did photography in last 12 months 2019 Did photography in last 12 months: Index	
MP20068a B	2019 Did Sudoku puzzle in last 12 months	
MP20068a_I	2019 Did Sudoku puzzle in last 12 months: Index	
MP20069a_B MP20069a I	2019 Went to live theater in last 12 months 2019 Went to live theater in last 12 months: Index	
MP20070a_B	2019 Visited a theme park in last 12 months	
MP20070a_I	2019 Visited a theme park in last 12 months: Index	
MP20071a_B MP20071a_I	2019 Visited a theme park 5+ times in last 12 months 2019 Visited a theme park 5+ times in last 12 months: Index	
MP20072a_B	2019 Participated in trivia games in last 12 months	
MP20072a_I	2019 Participated in trivia games in last 12 months: Index	
MP20073a_B MP20073a_I	2019 Played video or electronic game (console) in last 12 months 2019 Played video or electronic game (console) in last 12 months: Index	
MP20074a_B	2019 Played video or electronic game (portable) in last 12 months	
MP20074a_I	2019 Played video or electronic game (portable) in last 12 months: Index	
MP20075a_B MP20075a I	2019 Visited an indoor water park in last 12 months 2019 Visited an indoor water park in last 12 months: Index	
MP20076a_B	2019 Did woodworking in last 12 months	
MP20076a_I MP20077a_B	2019 Did woodworking in last 12 months: Index 2019 Participated in word games in last 12 months	
MP20077a_I	2019 Participated in word games in last 12 months: 2019 Participated in word games in last 12 months: Index	
MP20078a_B	2019 Went to zoo in last 12 months	
MP20078a_I MP20079a_B	2019 Went to zoo in last 12 months: Index 2018 purchase DVDs (movie or other video) last 30 days: 1	Discontinued
MP20079a_I	2018 purchase DVDs (movie or other video) last 30 days: 1: Index	Discontinued
MP20080a_B	2018 purchase DVDs (movie or other video) last 30 days: 2	Discontinued
MP20080a_I MP20081a_B	2018 purchase DVDs (movie or other video) last 30 days: 2: Index 2018 purchase DVDs (movie or other video) last 30 days: 3+	Discontinued Discontinued
MP20081a_I	2018 purchase DVDs (movie or other video) last 30 days: 3+: Index	Discontinued
MP20082a_B	2019 Purchased DVD or Blu-ray disc online in last 12 months	
MP20082a_I MP20083a_B	2019 Purchased DVD or Blu-ray disc online in last 12 months: Index 2019 Rented DVDs (movie or other video) in last 30 days: 1	
MP20083a_I	2019 Rented DVDs (movie or other video) in last 30 days: 1: Index	
MP20084a_B	2019 Rented DVDs (movie or other video) in last 30 days: 2	
MP20084a_I MP20085a_B	2019 Rented DVDs (movie or other video) in last 30 days: 2: Index 2019 Rented DVDs (movie or other video) in last 30 days: 3+	
MP20085a_I	2019 Rented DVDs (movie or other video) in last 30 days: 3+: Index	
MP20086a_B	2019 Rented movie or other video in last 30 days: action or adventure	
MP20086a_I MP20087a B	2019 Rented movie or other video in last 30 days: action or adventure: Index 2019 Rented movie or other video in last 30 days: classics	+
MP20087a_I	2019 Rented movie or other video in last 30 days: classics: Index	
MP20088a_B	2019 Rented movie or other video in last 30 days: comedy	
MP20088a_I MP20089a_B	2019 Rented movie or other video in last 30 days; comedy: Index 2019 Rented movie or other video in last 30 days; drama	
MP20089a_I	2019 Rented movie or other video in last 30 days: drama: Index	
MP20090a_B	2019 Rented movie or other video in last 30 days; family or children	
MP20090a_I MP20091a_B	2019 Rented movie or other video in last 30 days; family or children; Index 2019 Rented movie or other video in last 30 days; foreign	
MP20091a_I	2019 Rented movie or other video in last 30 days: foreign: Index	
MP20092a_B	2019 Rented movie or other video in last 30 days: horror	
MP20092a_I MP20093a B	2019 Rented movie or other video in last 30 days: horror: Index 2019 Rented movie or other video in last 30 days: musical	
MP20093a_I	2019 Rented movie or other video in last 30 days: musical: Index	
MP20094a_B	2019 Rented movie or other video in last 30 days: news or documentary	
MP20094a_I MP20095a B	2019 Rented movie or other video in last 30 days: news or documentary: Index 2019 Rented movie or other video in last 30 days: romance	
MP20095a_I	2019 Rented movie or other video in last 30 days; romance: Index	
MP20096a_B	2019 Rented movie or other video in last 30 days: science fiction	
11000000	2019 Rented movie or other video in last 30 days: science fiction: Index	1
MP20096a_I MP20097a_B	2019 Rented movie or other video in last 30 days: Science riction, midex	

Esri Market Potential Data Variable List		esri THE SCIENCE OF WHERE
DATA VINTAGE: 2019		
MP20098a_B MP20098a I	2019 Rented movie or other video in last 30 days: western 2019 Rented movie or other video in last 30 days: western: Index	
MP20099a_B	2019 Rented or purchased DVD or Blu-ray from amazon.com in last 30 days	
MP20099a_I MP20100a B	2019 Rented or purchased DVD or Blu-ray from amazon.com in last 30 days: Index 2019 Rented DVD or Blu-ray from netflix.com in last 30 days	
MP20100a_I	2019 Rented DVD or Blu-ray from netflix.com in last 30 days: Index	
MP20101a_B MP20101a_I	2019 Rented or purchased DVD or Blu-ray from Redbox in last 30 days	
MP20101a_1 MP20102h_B	2019 Rented or purchased DVD or Blu-ray from Redbox in last 30 days: Index 2019 Household owns ATV or UTV	
MP20102h_I	2019 Household owns ATV or UTV: Index	
Media - Magazines & Newspapers Market Potential MP21001a B	2019 Read any magazine (paper or electronic version) in last 6 months	
MP21001a_I	2019 Read any magazine (paper or electronic version) in last 6 months: Index	
MP21054a_B MP21054a I	2019 Read digital magazine via website 2019 Read digital magazine via website: Index	
MP21055a_B	2019 Read digital magazine via app	
MP21055a_I MP21003a_B	2019 Read digital magazine via app: Index 2019 Read magazine (hard copy) in last 6 months: airline	
MP21003a_I	2019 Read magazine (hard copy) in last 6 months: airline: Index	
MP21004a_B MP21004a_I	2019 Read magazine (hard copy) in last 6 months: automotive 2019 Read magazine (hard copy) in last 6 months: automotive: Index	
MP21006a_B	2019 Read magazine (hard copy) in last 6 months: bridal	
MP21006a_I MP21007a_B	2019 Read magazine (hard copy) in last 6 months: bridal: Index 2019 Read magazine (hard copy) in last 6 months: business or finance	-
MP21007a_I	2019 Read magazine (hard copy) in last 6 months: business or finance: Index	
MP21009a_B MP21009a I	2019 Read magazine (hard copy) in last 6 months: Epicurean 2019 Read magazine (hard copy) in last 6 months: Epicurean: Index	+
MP21010a_B	2019 Read magazine (hard copy) in last 6 months: fishing or hunting	
MP21010a_l MP21011a_B	2019 Read magazine (hard copy) in last 6 months: fishing or hunting: Index	
MP21011a_I	2019 Read maqazine (hard copy) in last 6 months: general editorial 2019 Read magazine (hard copy) in last 6 months: general editorial: Index	
MP21012a_B	2019 Read magazine (hard copy) in last 6 months: health	
MP21012a_I MP21013a_B	2019 Read magazine (hard copy) in last 6 months: health: Index 2019 Read magazine (hard copy) in last 6 months: home service	
MP21013a_I	2019 Read magazine (hard copy) in last 6 months: home service: Index	
MP21014a_B MP21014a_I	2019 Read maqazine (hard copy) in last 6 months: motorcycle 2019 Read magazine (hard copy) in last 6 months: motorcycle: Index	
MP21016a_B	2019 Read magazine (hard copy) in last 6 months: news or entertainment	
MP21016a_I MP21017a B	2019 Read magazine (hard copy) in last 6 months: news or entertainment: Index 2019 Read magazine (hard copy) in last 6 months: parenthood	
MP21017a_I	2019 Read magazine (hard copy) in last 6 months: parenthood: Index	
MP21018a_B MP21018a_I	2019 Read maqazine (hard copy) in last 6 months: science or technology 2019 Read magazine (hard copy) in last 6 months: science or technology: Index	
MP21019a_B	2019 Read magazine (hard copy) in last 6 months: sports	
MP21019a_I MP21020a_B	2019 Read magazine (hard copy) in last 6 months: sports: Index 2019 Read magazine (hard copy) in last 6 months: travel	
MP21020a_I	2019 Read magazine (hard copy) in last 6 months: travel: Index	
MP21022a_B MP21022a_I	2019 Read magazine (hard copy) in last 6 months: women's fashion 2019 Read magazine (hard copy) in last 6 months: women's fashion: Index	
MP21052a_B	2019 Read any Spanish language magazine in last 6 months	
MP21052a_I MP21023a B	2019 Read any Spanish language magazine in last 6 months: Index 2019 Read any daily newspaper (paper version)	
MP21023a_I	2019 Read any daily newspaper (paper version): Index	
MP21024a_B MP21024a_I	2019 Read 1 daily newspaper (paper version) 2019 Read 1 daily newspaper (paper version): Index	
MP21025a_B	2019 Read 2+ daily newspapers (paper version)	
MP21025a_I MP21026a_B	2019 Read 2+ daily newspapers (paper version): Index 2019 Read any Sunday newspaper (paper version)	
MP21026a_I	2019 Read any Sunday newspaper (paper version): Index	
MP21027a_B MP21027a I	2019 Read 1 Sunday newspaper (paper version) 2019 Read 1 Sunday newspaper (paper version): Index	
MP21028a_B	2019 Read 2+ Sunday newspapers (paper version)	
MP21028a_I MP21030a B	2019 Read 2+ Sunday newspapers (paper version): Index 2019 Read newspaper: main news or front page	
MP21030a_I	2019 Read newspaper: main news or front page: Index	
MP21031a_B	2019 Read newspaper: international or national news	
MP21031a_I MP21032a_B	2019 Read newspaper: international or national news 2019 Read newspaper: international or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: local news	
MP21031a_ MP21032a_B MP21032a_I	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: local news: Index	
MP21031a_I MP21032a_B	2019 Read newspaper: international or national news: Index 2019 Read newspaper: local news	
MP21031a,I MP21032a,B MP21032a,I MP21033a,B MP21033a,I MP21034a,B	2019 Read newspaper: international or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: local news: Index 2019 Read newspaper: business or finance section 2019 Read newspaper: business or finance section: 2019 Read newspaper: dassified section:	
MP21031a_i MP21032a_B MP21032a_i MP21033a_B MP21033a_i	2019 Read newspaper: international or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: local news: Index 2019 Read newspaper: business or finance section 2019 Read newspaper: business or finance section: Index	
MP21031a_I MP21032a_B MP21032a_I MP21033a_B MP21033a_I MP21033a_I MP21034a_I MP21034a_I MP21035a_B MP21035a_B	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: local news: Index 2019 Read newspaper: Dusiness or finance section 2019 Read newspaper: Lusiness or finance section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: comics: Index 2019 Read newspaper: comics: Index	
MP21031a,1 MP21032a,B MP21032a,I MP21033a,B MP21033a,1 MP21034a,B MP21034a,B MP21034a,B	2019 Read newspaper: international or national news: index 2019 Read newspaper: local news 2019 Read newspaper: local news: Index 2019 Read newspaper: business or finance section 2019 Read newspaper: business or finance section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: commissions or finance index 2019 Read newspaper:	
MP21031a_I MP21032a_B MP21032a_B MP21033a_B MP21033a_B MP21034a_B MP21034a_B MP21034a_B MP21035a_B MP21035a_B MP21035a_B MP21035a_B MP21035a_B MP21035a_B MP21035a_B MP21035a_B MP21035a_B	2019 Read newspaper: international or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: local news 2019 Read newspaper: Local news 2019 Read newspaper: Dusiness or finance section 2019 Read newspaper: Dusiness or finance section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: comics 2019 Read newspaper: comics 2019 Read newspaper: comics 2019 Read newspaper: editorial page 2019 Read newspaper: entertainment or lifestyle section	
MP21031a,1 MP21032a,8 MP21032a,1 MP21033a,8 MP21033a,1 MP21034a,8 MP21034a,1 MP21035a,8	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Dusiness or finance section 2019 Read newspaper: Lossified section 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: comics 2019 Read newspaper: comics: Index 2019 Read newspaper: comics: Index 2019 Read newspaper: editorial page: Index 2019 Read newspaper: entertainment or lifestyle section 2019 Read newspaper: entertainment or lifestyle section: Index	
MP21031a.1 MP21032a.B MP21032a.B MP21033a.B MP21033a.B MP21033a.I MP21034a.B MP21035a.B	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Dusiness or finance section: Index 2019 Read newspaper: Lossified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: comics 2019 Read newspaper: comics: Index 2019 Read newspaper: comics: Index 2019 Read newspaper: comics: Index 2019 Read newspaper: estimational page Index 2019 Read newspaper: estimational page Index 2019 Read newspaper: estimational page Index 2019 Read newspaper: Index Index 2019 Read newspaper: Index Index 2019 Read newspaper: Index Index 2019 Read newspaper: Index Index Index Index 2019 Read newspaper: Index	
MP21031a,1 MP21032a,6 MP21032a,1 MP21033a,8 MP21033a,1 MP21034a,6 MP21034a,6 MP21035a,6 MP21035a,6 MP21035a,6 MP21035a,7 MP21035a,7 MP21035a,8 MP21035a,7 MP21035a,8	2019 Read newspaper: international or national news: index 2019 Read newspaper: local news: Index 2019 Read newspaper: local news: Index 2019 Read newspaper: business or finance section 2019 Read newspaper: business or finance section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: comics 2019 Read newspaper: comics: Index 2019 Read newspaper: celltorial page 2019 Read newspaper: editorial page 2019 Read newspaper: eritorial page 2019 Read newspaper: entertainment or lifestyle section 2019 Read newspaper: fastions section: Index 2019 Read newspaper: fastion section: Index	
MP21031a.1 MP21032a.B MP21032a.J MP21033a.B MP21033a.B MP21034a.B MP21034a.B MP21035a.B	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Dusiness or finance section: Index 2019 Read newspaper: Lossified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: comics 2019 Read newspaper: comics: Index 2019 Read newspaper: comics: Index 2019 Read newspaper: editorial page 2019 Read newspaper: editorial page: Index 2019 Read newspaper: entertainment or lifestyle section 2019 Read newspaper: first index 2019 Read newspaper: first index 2019 Read newspaper: first index 2019 Read newspaper: first innex or lifestyle section: Index 2019 Read newspaper: first innex or lifestyle section: Index 2019 Read newspaper: first innex or lifestyle section: Index 2019 Read newspaper: food or cooking section: Index	
MP21031a.I MP21032a.B MP21032a.B MP21032a.I MP21033a.B MP21034a.B MP21034a.B MP21034a.B MP21035a.B	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: local news: Index 2019 Read newspaper: business or finance section 2019 Read newspaper: business or finance section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: comics 2019 Read newspaper: comics 2019 Read newspaper: comics Index 2019 Read newspaper: comics Index 2019 Read newspaper: editorial page 2019 Read newspaper: editorial page: Index 2019 Read newspaper: entertainment or lifestyle section 2019 Read newspaper: fashion section: Index 2019 Read newspaper: fashion section: Index 2019 Read newspaper: fashion section: Index 2019 Read newspaper: food or cooking section 2019 Read newspaper: health section: Index	
MP21031a,1 MP21032a,8 MP21032a,1 MP21033a,8 MP21033a,1 MP21034a,6 MP21034a,6 MP21034a,6 MP21035a,8 MP21035a,1 MP21035a,8 MP21035a,8 MP21035a,1 MP21035a,8 MP21035a,1 MP21035a,8 MP21035a,1 MP21035a,8 MP21036a,8 MP21036a,8 MP21036a,8 MP21036a,8 MP21036a,8 MP21036a,8 MP21036a,8 MP21036a,8 MP21040a,1 MP21041a,8 MP21041a,8	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Dusiness or finance section 2019 Read newspaper: Local news: Index 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: Comics: Index 2019 Read newspaper: comics: Index 2019 Read newspaper: editorial page: Index 2019 Read newspaper: editorial page: Index 2019 Read newspaper: editorial page: Index 2019 Read newspaper: fastion index 2019 Read newspaper: fastion section: Index 2019 Read newspaper: fastion section: Index 2019 Read newspaper: food or cooking section 2019 Read newspaper: food or cooking section: Index 2019 Read newspaper: food or cooking section: Index 2019 Read newspaper: health section: Index	
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MP21031a,1 MP21032a,8 MP21032a,1 MP21033a,8 MP21033a,1 MP21034a,6 MP21034a,1 MP21034a,6 MP21035a,8 MP21035a,1 MP21035a,8 MP21035a,8 MP21035a,1 MP21036a,8 MP21036a,8 MP21036a,1 MP21037a,8 MP21039a,8 MP21039a,8 MP21039a,8 MP21039a,8 MP21039a,8 MP21039a,8 MP21039a,8 MP21039a,8 MP21040a,1 MP21041a,8 MP21041a,8	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Dusiness or finance section 2019 Read newspaper: Local news: Index 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: Comics: Index 2019 Read newspaper: comics: Index 2019 Read newspaper: editorial page: Index 2019 Read newspaper: editorial page: Index 2019 Read newspaper: editorial page: Index 2019 Read newspaper: fastion index 2019 Read newspaper: fastion section: Index 2019 Read newspaper: fastion section: Index 2019 Read newspaper: food or cooking section 2019 Read newspaper: food or cooking section: Index 2019 Read newspaper: food or cooking section: Index 2019 Read newspaper: health section: Index	
MP21031a,1 MP21032a,B MP21032a,B MP21033a,B MP21033a,I MP21034a,I MP21035a,I MP21035a,B MP21035a,B MP21035a,I MP21035a,B MP21035a,B MP21035a,I MP21036a,B MP21037a,B MP21037a,B MP21037a,B MP21037a,B MP21037a,B MP21037a,I MP21038a,B MP21037a,I MP21038a,B MP21040a,B	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Iocal news: Index 2019 Read newspaper: Dusiness or finance section: Index 2019 Read newspaper: Lossified section: Index 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: Cassified section: Index 2019 Read newspaper: Comics: Index 2019 Read newspaper: comics: Index 2019 Read newspaper: comics: Index 2019 Read newspaper: entertainment or Infestyle section 2019 Read newspaper: entertainment or Infestyle section 2019 Read newspaper: Index	
MP21031a.I MP21032a.B MP21032a.B MP21033a.B MP21033a.B MP21034a.B MP21034a.B MP21034a.B MP21035a.B MP21036a.B MP21040a.B MP21040a.B MP21040a.B MP21040a.B MP21040a.B MP21040a.B MP21040a.B	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news: Index 2019 Read newspaper: Dusiness or finance section 2019 Read newspaper: business or finance section: Index 2019 Read newspaper: Lassified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: comics 2019 Read newspaper: comics 2019 Read newspaper: comics: Index 2019 Read newspaper: comics index 2019 Read newspaper: comics index 2019 Read newspaper: comics index 2019 Read newspaper: netterial page 2019 Read newspaper: netterial page 2019 Read newspaper: netterial page index 2019 Read newspaper: netterial page index 2019 Read newspaper: fashion section: Index 2019 Read newspaper: fashion section: Index 2019 Read newspaper: fashion section: Index 2019 Read newspaper: food or cooking section 2019 Read newspaper: food or cooking section 2019 Read newspaper: health section: Index	
MP21031a,1 MP21032a,B MP21032a,E MP21033a,B MP21033a,B MP21034a,B MP21034a,B MP21035a,B MP21036a,B MP21041a,B MP21041a,B MP21041a,B MP21041a,B MP21042a,B MP21043a,B MP21044a,B MP21044a,B MP21044a,B	2019 Read newspaper: local news 2019 Read newspaper: business or finance section: 2019 Read newspaper: business or finance section: lidex 2019 Read newspaper: classified section: 2019 Read newspaper: classified section: 2019 Read newspaper: comics 2019 Read newspaper: comics: lidex 2019 Read newspaper: comics: lidex 2019 Read newspaper: ditorial page 2019 Read newspaper: editorial page 2019 Read newspaper: editorial page 2019 Read newspaper: editorial page 2019 Read newspaper: finance in lifestyle section 2019 Read newspaper: finance in lifestyle section 2019 Read newspaper: finance in lifestyle section: lidex 2019 Read newspaper: finance in lifestyle section: lidex 2019 Read newspaper: finance in lifestyle section: lidex 2019 Read newspaper: fond or cooking section: lidex 2019 Read newspaper: hour lifestyle section: lidex 2019 Read newspaper: fond or cooking section: lidex 2019 Read newspaper: fond or cooking section: lidex 2019 Read newspaper: hour or furnishings or gardening section 2019 Read newspaper: hour or furnishings or gardening section: lidex 2019 Read newspaper: hour or furnishings or gardening section: lidex 2019 Read newspaper: movie listings or reviews: 2019 Read newspaper: movie listings or reviews: lidex 2019 Read newspaper: science & technology section 2019 Read newspaper: science & technology section 2019 Read newspaper: sports section: lidex	
MP21031a.1 MP21032a.B MP21032a.B MP21033a.B MP21033a.B MP21033a.I MP21034a.B MP21035a.I MP21035b.B MP21035a.B MP21035a.B MP21035a.B MP21035a.B MP21035a.B MP21036a.B MP21036a.B MP21036a.B MP21036a.B MP21036a.B MP21037a.B MP21038a.B MP21039a.B MP21043a.B MP21043a.B MP21043a.B	2019 Read newspaper: International or national news: Index 2019 Read newspaper: local news 2019 Read newspaper: local news 2019 Read newspaper: bosiness or finance section: 2019 Read newspaper: business or finance section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: comics: 2019 Read newspaper: comics: Index 2019 Read newspaper: comics Index 2019 Read newspaper: comics Index 2019 Read newspaper: comics Index 2019 Read newspaper: editorial page 2019 Read newspaper: editorial page Index 2019 Read newspaper: editorial page Index 2019 Read newspaper: newspaper: index 2019 Read newspaper: new	
MP21031a.I MP21032a.B MP21032a.B MP21033a.B MP21033a.B MP21034a.B MP21034a.B MP21035a.I MP21035a.B MP21035a.I MP21035a.I MP21035a.I MP21036a.B MP21040a.B	2019 Read newspaper: local news. 2019 Read newspaper: local news. Index 2019 Read newspaper: local news. Index 2019 Read newspaper: business or finance section 2019 Read newspaper: business or finance section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: classified section: Index 2019 Read newspaper: comics 2019 Read newspaper: comics: Index 2019 Read newspaper: comics: Index 2019 Read newspaper: editorial page 2019 Read newspaper: editorial page: Index 2019 Read newspaper: editorial page: Index 2019 Read newspaper: entertainment or lifestyle section 2019 Read newspaper: fashion section: Index 2019 Read newspaper: fashion section: Index 2019 Read newspaper: fashion section: Index 2019 Read newspaper: food or cooking section 2019 Read newspaper: food or cooking section 2019 Read newspaper: home or furnishings or gardening section 2019 Read newspaper: health section: Index 2019 Read newspaper: health section: Index 2019 Read newspaper: health section: Index 2019 Read newspaper: home or furnishings or gardening section: Index 2019 Read newspaper: home or furnishings or gardening section: Index 2019 Read newspaper: science & technology section 2019 Read newspaper: movie listings or reviews: 2019 Read newspaper: science & technology section: Index	

Esri Market Potential Data Variable Li	ist	esri THE SCIENCE OF WHERE	
DATA VINTAGE: 2019			
MP21056a_I	2019 Read newspaper: weather: Index		
MP21047a_B MP21047a I	2019 Read newspaper: advertisements 2019 Read newspaper: advertisements: Index		
WP21047a_1	2019 Read newspaper: deventisements, muex 2019 Read newspaper: circulars or inserts or fliers		
MP21048a_I	2019 Read newspaper: circulars or inserts or fliers: Index		
MP21053a_B MP21053a_I	2019 Read any digital newspaper in last 30 days 2019 Read any digital newspaper in last 30 days: Index		
MP21049a_B	2019 Used news website or app in last 30 days: nytimes.com		
MP21049a_I	2019 Used news website or app in last 30 days: nytimes.com: Index		
MP21050a_B MP21050a_I	2019 Used news website or app in last 30 days: usatoday.com 2019 Used news website or app in last 30 days: usatoday.com: Index		
MP21051a_B	2019 Used news website or app in last 30 days: wsj.com		
MP21051a_I	2019 Used news website or app in last 30 days: wsj.com: Index		
Media - Radio & Other Audio Market Potential MP22001a B	2019 Listen to radio 30 minutes or more in typical week		
MP22001a_I	2019 Listen to radio 30 minutes or more in typical week: Index		
MP22002a_B	2019 Listen to radio on typical weekday at home		
MP22002a_I MP22003a_B	2019 Listen to radio on typical weekday at home: Index 2019 Listen to radio on typical weekday in car		
MP22003a_I	2019 Listen to radio on typical weekday in car: Index		
MP22004a_B	2019 Listen to radio on typical weekday at work		
MP22004a_I MP22005a_B	2019 Listen to radio on typical weekday at work: Index 2019 Listen to radio on typical weekend at home		
MP22005a_I	2019 Listen to radio on typical weekend at home: Index		
MP22006a_B MP22006a I	2019 Listen to radio on typical weekend in car		
MP22006a_I MP22007a_B	2019 Listen to radio on typical weekend in car: Index 2019 Listen to radio on typical weekend at work	+	
MP22007a_I	2019 Listen to radio on typical weekend at work: Index		
MP22008a_B MP22008a_I	2019 Listen to radio: adult contemporary format		
MP22008a_I MP22009a_B	2019 Listen to radio: adult contemporary format: Index 2019 Listen to radio: all news format		
MP22009a_I	2019 Listen to radio: all news format: Index		
MP22011a_B MP22011a I	2019 Listen to radio: alternative format 2019 Listen to radio: alternative format: Index		
MP22012a_B	2019 Listen to radio: anternative format. Index 2019 Listen to radio: contemporary hit radio format		
MP22012a_I	2019 Listen to radio: contemporary hit radio format: Index		
MP22013a_B MP22013a I	2019 Listen to radio: classic hits format 2019 Listen to radio: classic hits format: Index		
MP22014a_B	2019 Listen to radio: classic rock format		
MP22014a_I	2019 Listen to radio: classic rock format: Index		
MP22015a_B MP22015a_I	2019 Listen to radio: classical format 2019 Listen to radio: classical format: Index		
MP22016a_B	2019 Listen to radio: country format		
MP22016a_I	2019 Listen to radio: country format: Index		
MP22017a_B MP22017a I	2019 Listen to radio: Hispanic format 2019 Listen to radio: Hispanic format: Index		
MP22019a_B	2019 Listen to radio: news or talk format		
MP22019a_I MP22020a B	2019 Listen to radio: news or talk format: Index 2019 Listen to radio: oldies format		
MP22020a_B MP22020a I	2019 Listen to radio: oldies format: 2019 Listen to radio: oldies format: Index		
MP22021a_B	2019 Listen to radio: public format		
MP22021a_I MP22022a_B	2019 Listen to radio: public format: Index		
MP22022a_B MP22022a_I	2019 Listen to radio: religious format 2019 Listen to radio: religious format: Index		
MP22023a_B	2019 Listen to radio: rhythmic format		
MP22023a_I MP22024a_B	2019 Listen to radio: rhythmic format: Index 2019 Listen to radio: rock format		
MP22024a_I	2019 Listen to radio: rock format: Index		
MP22025a_B	2019 Listen to radio: soft adult contemporary format		
MP22025a_I MP22026a B	2019 Listen to radio: soft adult contemporary format: Index 2019 Listen to radio: sports format		
MP22026a_I	2019 Listen to radio: sports format: Index		
MP22027a_B	2019 Listen to radio: urban format		
MP22027a_I MP22028a_B	2019 Listen to radio: urban format: Index 2019 Listen to radio 6:00 am - 10:00 am weekday	+	
MP22028a_I	2019 Listen to radio 6:00 am - 10:00 am weekday: Index		
MP22029a_B	2019 Listen to radio 10:00 am - 3:00 pm weekday		
MP22029a_I MP22030a_B	2019 Listen to radio 10:00 am - 3:00 pm weekday: Index 2019 Listen to radio 3:00 pm - 7:00 pm weekday		
MP22030a_I	2019 Listen to radio 3:00 pm - 7:00 pm weekday: Index		
MP22031a_B	2019 Listen to radio 7:00 pm - midnight weekday		
MP22031a_I MP22032a B	2019 Listen to radio 7:00 pm - midnight weekday: Index 2019 Listen to radio midnight - 6:00 am weekday	+	
MP22032a_I	2019 Listen to radio midnight - 6:00 am weekday: Index		
MP22033a_B	2019 Listen to radio 6:00 am - 10:00 am weekend		
MP22033a_I MP22034a_B	2019 Listen to radio 6:00 am - 10:00 am weekend: Index 2019 Listen to radio 10:00 am - 3:00 pm weekend	+	
MP22034a_I	2019 Listen to radio 10:00 am - 3:00 pm weekend: Index		
MP22035a_B	2019 Listen to radio 3:00 pm - 7:00 pm weekend		
MP22035a_l MP22036a_B	2019 Listen to radio 3:00 pm - 7:00 pm weekend: Index 2019 Listen to radio 7:00 pm - midnight weekend		
MP22036a_I	2019 Listen to radio 7:00 pm - midnight weekend: Index		
MP22037a_B	2019 Listen to radio midnight - 6:00 am weekend 2019 Listen to radio midnight - 6:00 am weekend: Index		
MP22037a_l MP22093a_B	2019 Listen to radio midnight - 6:00 am weekend: Index 2019 Listened to online only radio or music service in last 30 days	New	
MP22093a_I	2019 Listened to online only radio or music service in last 30 days: Index	New	
MP22092a_B	2019 Listened to streaming AM/FM radio stations in last 30 days	New	
MP22092a_I MP22094a_B	2019 Listened to streaming AM/FM radio stations in last 30 days: Index 2019 Listened to streaming audio in last 30 days: Amazon Prime	New New	
MP22094a_I	2019 Listened to streaming audio in last 30 days: Amazon Prime: Index	New	
	2019 Listened to streaming audio in last 30 days: Apple Music		
MP22088a_I	2019 Listened to streaming audio in last 30 days: Apple Music: Index	Mour	
MP22088a_I MP22095a_B	2019 Listened to streaming audio in last 30 days: Apple Music: Index 2019 Listened to streaming audio in last 30 days: Google Play 2019 Listened to streaming audio in last 30 days: Google Play: Index	New New	
MP22088a, I MP22095a, B MP22095a, I MP22089a, B	2019 Listened to streaming audio in last 30 days: Google Play 2019 Listened to streaming audio in last 30 days: Google Play; Index 2019 Listened to streaming audio in last 30 days: iHeartRadio		
MP22088a B MP22088a I MP22095a B MP22095a I MP22095a I MP22095a I MP22089a B	2019 Listened to streaming audio in last 30 days: Google Play 2019 Listened to streaming audio in last 30 days: Google Play: Index		

Esri Market Potential Data Variable List esri* SCIENCE DATA VINTAGE: 2019 2019 Listened to streaming audio in last 30 days: Pandora 019 Listened to streaming audio in last 30 days: Pandora: Inde: MP22097a_I 2019 Listened to streaming audio in last 30 days: Soundcloud: Inde New 019 Listened to streaming audio in last 30 days: Spotify 1P22091a I 019 Listened to streaming audio in last 30 days: Spotify: Inde Description Change IP22040a_B 019 Downloaded any individual song in last 6 months ИР22040a_I ИР22080a_B 2019 Downloaded any individual song in last 6 months: Index 019 Downloaded individual songs in last 6 months: <10 IP22080a I 019 Downloaded individual songs in last 6 months: <10: Inde ЛР22043a_E 019 Downloaded 10-29 individual songs in last 6 months IP22044a_B 019 Downloaded 30+ individual songs in last 6 months ИР22044a_I ИР22045a_B 2019 Downloaded 30+ individual songs in last 6 months: Index 2019 Downloaded any album in last 6 months 019 Downloaded any album in last 6 months: Index 2019 Downloaded 1 album in last 6 months vnloaded 2-4 albums in last 6 months 019 Downloaded 2-4 albums in last 6 months: Index ИР22048а_В ИР22048а_I 2019 Downloaded 5+ albums in last 6 months 2019 Downloaded 5+ albums in last 6 months: Index 019 Purchased any CD in last 6 months 2019 Purchased any CD in last 6 months: Index 2019 Purchased 1 CD in last 6 months ИР22050a I 019 Purchased 1 CD in last 6 months: Index ИР22051a_B ИР22051a_I 2019 Purchased 2-4 CDs in last 6 months 2019 Purchased 2-4 CDs in last 6 months: Index ЛР22053a_B 019 Listened to or purchased in last 6 months: alternative music 019 Listened to or purchased in last 6 months: alternative music: Index 19 Listened to or purchased in last 6 months: blues лР22054a I 2019 Listened to or purchased in last 6 months: blues: Index ИР22055a_B ИР22055a_I 2019 Listened to or purchased in last 6 months: classic rock 2019 Listened to or purchased in last 6 months: classic rock: Index ИР22056a_B 2019 Listened to or purchased in last 6 months: classical music 19 Listened to or purchased in last 6 months: contemporary Christia 1P22057a_I 1019 Listened to or purchased in last 6 months: contemporary Christian: Index ИР22058a_B ИР22058a_I 2019 Listened to or purchased in last 6 months: country music 2019 Listened to or purchased in last 6 months: country music: Inde ИР22059a_B 2019 Listened to or purchased in last 6 months: dance music 2019 Listened to or purchased in last 6 months; dance music; Index 2019 Listened to or purchased in last 6 months: easy listening musi IP22060a_I 1019 Listened to or purchased in last 6 months: easy listening music: Ind 1P22076a B 1019 Listened to or purchased in last 6 months: 80's pop 2019 Listened to or purchased in last 6 months: 80's pop: Index 2019 Listened to or purchased in last 6 months: faith & inspiration 1019 Listened to or purchased in last 6 months: folk music 1019 Listened to or purchased in last 6 months: folk music: Index 1019 Listened to or purchased in last 6 months: gospel music 019 Listened to or purchased in last 6 months: gospel music: Index 19 Listened to or purchased in last 6 months: hard rock ЛР22064a_I 2019 Listened to or purchased in last 6 months: hard rock: Index 019 Listened to or purchased in last 6 months: hip hop musi 1P22065a_I 019 Listened to or purchased in last 6 months: hip hop music: Inde 1019 Listened to or purchased in last 6 months: indie ИР22077a_I ИР22066a_E 1P22066a_I 2019 Listened to or purchased in last 6 months: jazz: Index 019 Listened to or purchased in last 6 months; New Age musi 019 Listened to or purchased in last 6 months: New Age music: Index 2019 Listened to or purchased in last 6 months: oldies (50's & 60's) 1P22078a I 2019 Listened to or purchased in last 6 months: oldies (50's & 60's): Index P22068a_I 2019 Listened to or purchased in last 6 months: pop or top 40 music 2019 Listened to or purchased in last 6 months: R&B music: Index 1019 Listened to or purchased in last 6 months: rap music 1019 Listened to or purchased in last 6 months; rap music: Index 2019 Listened to or purchased in last 6 months: reggae: Inde: IP22071a_I 1P22072a_B 019 Listened to or purchased in last 6 months: soft rock 019 Listened to or purchased in last 6 months: soft rock: Index IP22079a_E 2019 Listened to or purchased in last 6 months: soundtracks 019 Listened to or purchased in last 6 months: soundtracks: Index 019 Listened to or purchased in last 6 months: Spanish or Latin music P22073a_ 1P22081a_B 019 Purchased music at electronics store 1P22081a 019 Purchased music at electronics store: Index P22082a_I 019 Purchased music at discount department store: Index 019 Purchased music at music store 1P22083a_I 019 Purchased music at music store: Inde IP22084a_B 019 Purchased music through amazon prime 019 Purchased music through amazon prime: Index 019 Purchased music through google play P22085a_I 019 Purchased music through google play: Index 019 Purchased music through iTunes: Index 019 Purchased music through other online site /IP22087a_I 019 Purchased music through other online site: Index Media - TV Viewing Market Potential MP23001h B 2019 Household subscribes to cable TV 019 Household subscribes to cable TV: Index

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Household subscribes to fiber optic: Index 019 Household subscribes to streaming video service: Hulu MP23156h_B MP23156h_I MP23157h_B 2019 Household subscribes to streaming video service: Netflix New 019 Household subscribes to streaming video service: Netflix: Index 1019 Household subscribes to streaming video service: Amazon Prime 019 Household subscribes to streaming video service: Amazon Prime: Index New 1P23004h_l 019 Household has satellite dish: DirecTV: Index MP23005h_B MP23005h_I 2019 Household has satellite dish: Dish Network 2019 Household has satellite dish: Dish Network: Index IP23006h B 019 Household has bundled services (TV or Internet or phone) 019 Household has bundled services (TV or Internet or phone): Index 19 Household has digital video recorder (DVI 1P23007h_I 019 Household has digital video recorder (DVR): Index MP23009h_B MP23009h_I 2019 Household subscribes to premium channel: Cinemax 2019 Household subscribes to premium channel: Cinemax: Index 2019 Household subscribes to premium channel: Starz Encore 19 Household subscribes to premium channel: EPI 19 Household subscribes to premium channel: EPIX: In 019 Household subscribes to premium channel: HBO MP23011h_I MP23012h_B . 019 Household subscribes to premium channel: HBO: Index 1019 Household subscribes to premium channel: The Movie Channel 019 Household subscribes to premium channel: The Movie Channel: Index MP23013h_B MP23013h_I 019 Household subscribes to premium channel: Showtime: I ИР23014h В 019 Household subscribes to premium channel: Starz ИР23014h_I ИР23015a_B 2019 Household subscribes to premium channel: Starz: Index 2019 Watch TV (including cable) 30 min or more in typical week ИР23015a_I 019 Watch TV (including cable) 30 min or more in typical week: Index 2019 Viewed any program on Spanish TV network in last 12 month. 2019 Viewed any program on Spanish TV network in last 12 month. Description Change ИР23152a В 2019 Viewed any program on Telemundo in last 12 months New ИР23152a_I ИР23153a_B 2019 Viewed any program on Telemundo in last 12 months: Index 2019 Viewed any program on Unimas in last 12 months ИР23153a_I 2019 Viewed any program on Unimas in last 12 months: Index New 019 Viewed any program on Univision in last 12 months 9 Viewed any program on Univision in last 12 months: Inc 1P23018a_B 1019 Viewed movie (video-on-demand) in last 30 days MP23018a_I MP23019a_B 2019 Viewed movie (video-on-demand) in last 30 days: Index 2019 Viewed TV show (video-on-demand) in last 30 days ИР23019a_I 2019 Viewed TV show (video-on-demand) in last 30 days: Index 019 Watched any pay-per-view TV in last 12 months 019 Watched any pay-per-view TV in last 12 months: Index 019 Watched pay-per-view TV in last 12 months: movies 1P23021a I 1019 Watched pay-per-view TV in last 12 months: movies: Index 019 Watched pay-per-view TV in last 12 months: sports events 019 Watched pay-per-view TV in last 12 months: sports events 019 Watch on TV: documentary or informational (primetime Watch on TV: early evening network news (N ИР23026a I 019 Watch on TV: early evening network news (Mon-Fri): Index 19 Watch on TV: early evening network news (weekend) ИР23028a_B 019 Watch on TV: early morning news 4P23028a I 019 Watch on TV: early morning news: Index 019 Watch on TV: early morning talk or informational or news 019 Watch on TV: early morning talk or informational or news: Inde 019 Watch on TV: early evening local news (Mon-Fri) 1P23144a 9 Watch on TV: early evening local news (Mo ИР23145a_B 2019 Watch on TV: late evening local news (Mon-Fri) 1P23145a I 019 Watch on TV: late evening local news (Mon-Fri): Index 019 Watch on TV: game shows (daytime) 1019 Watch on TV: game shows (daytime): Index 019 Watch on TV: news specials 019 Watch on TV: pageants (specials) IP23034a_B 2019 Watch on TV: Sunday news or interview programs 2019 Watch on TV: Sunday news or interview programs: Inde 2019 Watched last week: A&E Television Network IP23036a_I лР23038a_ 019 Watched last week: A&E Television Network: Index 019 Watched last week: Freeform Channel 1P23039a_I 019 Watched last week: Freeform Channel: Index 019 Watched last week: Adult Swim 1P23137a_I 019 Watched last week: AMC (American Movie Classics) IP23138a_B ИР23138a_I 019 Watched last week: American Heroes Channel: Index 019 Watched last week: Animal Plane IP23042a_B 1019 Watched last week: BBC America 019 Watched last week: BBC America: Index 019 Watched last week: BBC World News IP23146a_I 019 Watched last week: BBC World News: Index 019 Watched last week: BET (Black Entertainment TV) 019 Watched last week: BET (Black Entertainment TV): Index P23045a_B 019 Watched last week: Bravo ИР23045a I ЛР23046a_B 019 Watched last week: Cartoon Network 019 Watched last week: Cartoon Network: Index ИР23114a_B 019 Watched last week: CBS Sports Network ИР23114a_I 019 Watched last week: CBS Sports Network: Index P23139a_E IP23047a_B 019 Watched last week: CMT (Country Music Television 019 Watched last week: CMT (Country Music Television

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Esri Market Potential Data Variable List esri* SCIENCE DATA VINTAGE: 2019 2019 Household used packaged dry dog food in last 6 months 1019 Household used packaged dry dog food in last 6 months: I MP26025h_ 2019 Household used dog biscuits or treats in last 6 months: Index Description Change 2019 Household used flea or tick or parasite product for cat or dog P26027h I Description Change 1P26028h_I 1P26029h_B 2018 Household purchase pet food from pet specialty store in last 12 months. 2019 Household purchased pet food in last 12 months from discount store MP26029h_I MP26030h_B 2019 Household purchased pet food in last 12 months from grocery store IP26030h I 019 Household purchased pet food in last 12 months from grocery store: Index лР26047h_B 019 Household purchased pet food in last 12 months Internet/online New New 1P26031h_B 019 Household purchased pet food in last 12 months from PETCO /P26031h 2019 Household purchased pet food in last 12 months from PETCO: Index 2019 Household purchased pet food in last 12 months from PetSmart лР26032h_B 019 Household purchased pet food in last 12 months from PetSmart: Index New IP26048h_I IP26033h_B 119 Household purchased pet food in last 12 months from wholesale club 019 Household purchased pet food in last 12 months from wholesale club: Index MP26034h_B MP26034h_I 019 Household purchased pet food in last 12 months from veterinarian 019 Household purchased pet food in last 12 months from veterinarian: Index 019 Household purchased flea control product in last 12 months Internet/online New New Description Change P26035h_E 19 Household purchased flea control product in last 12 months from vet 1P26035h I 2019 Household purchased flea control product in last 12 months from vet: Index Description Change иР26036h_B иР26036h_I 019 Household took pet to veterinarian 1 time in last 12 months 019 Household took pet to veterinarian 1 time in last 12 months: Index ИР26037h_B 019 Household took pet to veterinarian 2 times in last 12 months 019 Household took pet to veterinarian 2 times in last 12 months: Index 9 Household took pet to veterinarian 3 times in last 12 month лР26038h I 2019 Household took pet to veterinarian 3 times in last 12 months: Index 019 Household took pet to veterinarian 4 times in last 12 months 019 Household took pet to veterinarian 4 times in last 12 months: Index ЛР26039h_ лР26040h_B 2019 Household took pet to veterinarian 5+ times in last 12 months 019 Household took pet to veterinarian 5+ times in last 12 months: Index 1P26041h_E 19 Household used professional pet service in last 12 months /IP26041h_I 019 Household used professional pet service in last 12 months: Inde 019 Household used professional pet service 3+ times in last 12 months 019 Household used professional pet service 3+ times in last 12 months: Inde ЛР26042h_ ИР26043h_B 2019 Household used professional pet service for boarding or kennel 019 Household used professional pet service for boarding or kennel: In MP26044h_B 2019 Household used professional pet service for grooming: Inde лР26045h В 019 Household has pet insurance 019 Household has pet insurance: Index Phones & Yellow Pages Market Potential 1P24001a_B 2019 Referred to paper or online Yellow Pages in last 12 months 2019 Referred to paper or online Yellow Pages in last 12 mont 019 Referred to paper Yellow Pages in last 12 months 19 Referred to paper Yellow Pages in last 12 months: Index eferred to Yellow Pages online in last 12 month ИР24003a I 019 Referred to Yellow Pages online in last 12 months: Index иР27001a_B иР27001a_I 2019 Have a working cell phone 2019 Have a working cell phone: Index Have a smartphone: Android phone (any brand ИР27080a_I 019 Have a smartphone: Android phone (any brand): Index ИР27081a_B ИР27081a_I 019 Have a smartphone: Apple iPhone 019 Have a smartphone: Apple iPhone: Index 019 Bought cell phone in last 12 months /P27003a 019 Bought cell phone in last 12 months: Index ИР27004a_I 019 Use cell phone for business use: Index лР27005a_I 019 Use cell phone for personal use: Index 2019 Used cell phone in last month to access search engine ИР27014a I 019 Used cell phone in last month to access search engine: Index IP27015a_I 019 Used cell phone in last month for entertainment info: 019 Used cell phone in last month for financial info ИР27016а_I ИР27017а_B ИР27017а_I 019 Used cell phone in last month for financial info: Index 019 Used cell phone in last month for news 019 Used cell phone in last month for news: Index IP27018a_I 1019 Used cell phone in last month for sports: Index ИР27093a_B 019 Used cell phone in last month for video call ЛР27093a_I 019 Used cell phone in last month for video call: Index IP27019a_B 019 Used cell phone in last month for weather IP27019a I 019 Used cell phone in last month for weather: Index 019 Used cell phone in last month to download an app: Inde ИР27021a_B 019 Used cell phone in last month to download a game 019 Used cell phone in last month to download a game: Inde лР27022a_B 019 Used cell phone in last month to download a ringtone: Inde 019 Used cell phone in last month to download a song 119 Used cell phone in last month to download a song: Ir IP27024a_B 019 Used cell phone in last month to listen to music ИР27024a I 019 Used cell phone in last month to listen to music: Index лР27025a_B 2019 Used cell phone in last month to listen to podcast 2019 Used cell phone in last month to listen to podcast: Index 1P27025a_I 1P27026a_B 019 Used cell phone in last month for map or directions

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DATA VINTAGE: 2019	lossous de la contraction de l	T.
MP27085a_I MP27027a_B	2019 Used cell phone in last month to purchase product: Index 2019 Used cell phone in last month to redeem a mobile coupon	
MP27027a_I	2019 Used cell phone in last month to redeem a mobile coupon: Index	
MP27083a_B MP27083a I	2019 Used cell phone in last month to scan a code 2019 Used cell phone in last month to scan a code: Index	
MP27028a_B	2019 Used cell phone in last month to text friends or family	
MP27028a_I MP27086a_B	2019 Used cell phone in last month to text friends or family: Index 2019 Used cell phone in last month to text respond to ad	
MP27086a_I	2019 Used cell phone in last month to text respond to ad: 2019 Used cell phone in last month to text respond to ad: Index	
MP27076a_B	2019 Used cell phone in last month to vote with text message	
MP27076a_I MP27077a_B	2019 Used cell phone in last month to vote with text message: Index 2019 Used cell phone in last month to view ad sent with text	
MP27077a_I	2019 Used cell phone in last month to view ad sent with text: Index	
MP27087a_B	2019 Used cell phone in last month to research product	
MP27087a_I MP27078a_B	2019 Used cell phone in last month to research product: Index 2019 Used cell phone in last month to sign up for text alert	
MP27078a_I	2019 Used cell phone in last month to sign up for text alert:	
MP27079a_B	2019 Used cell phone in last month to receive text msg alert	
MP27079a_I MP27088a_B	2019 Used cell phone in last month to receive text msg alert: Index 2019 Used cell phone in last month to use an app	
MP27088a_I	2019 Used cell phone in last month to use an app: Index	
MP27084a_B	2019 Used cell phone in last month to visit social network site	
MP27084a_I MP27029a_B	2019 Used cell phone in last month to visit social network site: Index 2019 Used cell phone in last month to watch a movie	
MP27029a_I	2019 Used cell phone in last month to watch a movie: Index	
MP27031a_B	2019 Used cell phone in last month to watch download or stream TV	
MP27031a_I MP27092a B	2019 Used cell phone in last month to watch download or stream TV: Index 2019 Used cell phone in last month to watch live television	
MP27092a_I	2019 Used cell phone in last month to watch live television: Index	
MP27032a_B	2019 Used cell phone in last month to watch a video clip	
MP27032a_I MP27094a B	2019 Used cell phone in last month to watch a video clip: Index 2019 Used cell phone app in last month: calendar	New
MP27094a_I	2019 Used cell phone app in last month: calendar: Index	New
MP27095a_B	2019 Used cell phone app in last month: dating 2019 Used cell phone app in last month: dating: Index	New
MP27095a_I MP27096a_B	2019 Used cell phone app in last month: rideshare/taxi	New New
MP27096a_I	2019 Used cell phone app in last month: rideshare/taxi: Index	New
MP27033a_B MP27033a_I	2019 Average monthly cell phone bill: \$1-\$24 2019 Average monthly cell phone bill: \$1-\$24: Index	
MP27034a B	2019 Average monthly cell phone bill: \$25-\$49	
MP27034a_I	2019 Average monthly cell phone bill: \$25-\$49: Index	
MP27035a_B MP27035a_I	2019 Average monthly cell phone bill: \$50-\$74 2019 Average monthly cell phone bill: \$50-\$74: Index	
MP27036a_B	2019 Average monthly cell phone bill: \$75-\$99	
MP27036a_I	2019 Average monthly cell phone bill: \$75-\$99: Index	
MP27037a_B MP27037a_I	2019 Average monthly cell phone bill: \$100-\$199 2019 Average monthly cell phone bill: \$100-\$199: Index	
MP27038a_B	2019 Average monthly cell phone bill: \$200+	
MP27038a_I	2019 Average monthly cell phone bill: \$200+: Index	
MP27039a_B MP27039a_I	2019 Have individual cell phone plan 2019 Have individual cell phone plan: Index	
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esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Government should focus more on environmental issues: Index 019 Am not interested in how to help the environment MP28041a_B 2019 Am slightly interested in how to help the environment IP28041a_I 1019 Am slightly interested in how to help the environment: Inde 1P28042a B 019 Am somewhat interested in how to help the environment 2019 Am somewhat interested in how to help the environment: Index 019 Am interested in how to help the environment 1P28043a_I 019 Am interested in how to help the environment: Index 019 Global warming is not a serious threat 019 Global warming is not a serious threat: Index IP28045a B 019 Global warming is a minor problem лР28045a_ 019 Global warming is a minor problem: Index 19 Global warming is a probler 1P28046a_I 019 Global warming is a problem: Index 2019 Global warming is a serious threat 2019 Global warming is a serious threat: Index ИР28047a_I ИР28048a_B 2019 Am not more environmentally conscious than most people 19 Am slightly more environmentally conscious than most 119 Am slightly more environmentally conscious than most: Inde MP28050a_I MP28051a_B 019 Am somewhat more environmentally conscious than most: Index 019 Am more environmentally conscious than most people MP28051a I 2019 Am more environmentally conscious than most people: Index MP28052a_B MP28052a_I 019 Company`s environmental record not important when buying: Ind ИР28053a В 2019 Company's environmental record slightly important when buying ИР28053a_I ИР28054a_B . 019 Company's environmental record slightly important when buying: Index 019 Company's environmental record somewhat important when buying /IP28054a_I 019 Company's environmental record somewhat important when buying: Index 019 Company's environmental record important when buying 19 Company's environmental record important when buying: Inc ИР28203a В 2019 Not important that lifestyle impresses others 2019 Not important that lifestyle impresses others: Index 2019 Mostly not important if lifestyle impresses others ИР28204a_I 2019 Mostly not important if lifestyle impresses others: Index 019 Slightly important that lifestyle impresses others 9 Slightly important that lifestyle impresses others: Inde 1P28201a_B 019 Very important that lifestyle impresses others MP28201a_I MP28245a_B 2019 Very important that lifestyle impresses others: Index 2019 Like `binge watching` a TV series ИР28245a_I 2019 Like 'binge watching' a TV series: Index New 2019 Sometimes like `binge watching` a TV series: Index 2019 Do not like 'binge watching' a TV series New 019 Do not like 'binge watching' a TV series: Index Not likely to 'binge watching' a TV series: In-1019 Rarely pay more for environmentally safe product: Index 1019 Occasionally pay more for environmentally safe product 1019 Occasionally pay more for environmentally safe product: Ind ИР28058a_B ИР28058a_I 019 Frequently pay more for environmentally safe pro 19 Frequently 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eat healthy /IP28068a_I 019 Do not try to eat healthy: Index 019 Occasionally try to eat healthy with nutrition focus 019 Occasionally try to eat healthy with nutrition focus: Index 1P28069a_I 019 Frequently try to eat healthy with nutrition focus IP28071a_B 019 Try to eat healthy with nutrition focus ИР28071a_I 019 Try to eat healthy with nutrition focus: Index 019 Rarely eat organic foods: Index IP28073a_B 1019 Occasionally eat organic foods ИР28073a I 019 Occasionally eat organic foods: Index 019 Frequently eat organic foods IP28074a_I 2019 Frequently eat organic foods: Index 019 Eat organic foods regularly лР28075а_ 019 Eat organic foods regularly: Inde P28076a_E 019 Rarely check food ingredients before buying ИР28076a I ЛР28077a_B 019 Occasionally check food ingredients before buying IP28077a_I 1019 Occasionally check food ingredients before buying: In ИР28078a_B 019 Frequently check food ingredients before buying 019 Frequently check food ingredients before buying: Index 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esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Somewhat prefer alternative medicine to traditional 019 Somewhat prefer alternative medicine to traditional: In MP28086a_I MP28087a_B 2019 Slightly prefer alternative medicine to traditional: Index 019 Do not prefer alternative medicine to traditional 1P28087a I 019 Do not prefer alternative medicine to traditional: Index 019 Follow a regular exercise routine: Index 1P28093a_B 019 Frequently follow a regular exercise routine 2019 Frequently follow a regular exercise routine: Index 2019 Occasionally follow a regular exercise routine IP28094a_B IP28094a I 019 Occasionally follow a regular exercise routine: Index ЛР28095a_E 019 Do not follow a regular exercise routine 9 Do not follow a regular exercise routine: Inde 1P28096a_B 019 Rarely attend religious services MP28096a_I MP28097a_B 2019 Rarely attend religious services: Index 2019 Occasionally attend religious services 1019 Occasionally attend religious services: Index 19 Frequently attend religious services: Ind 119 Attend religious services regularly MP28100a_B MP28100a_I 2019 Unlikely to purchase brands supporting my causes 2019 Unlikely to purchase brands supporting my causes: Index MP28101a B 019 Not as likely to purchase brands supporting my causes MP28101a_I MP28102a_E 019 Likely to purchase brands supporting my causes ИР28102a I 019 Likely to purchase brands supporting my causes: Index ИР28103a_B ИР28103a_I 019 More likely to purchase brands supporting my causes: Index ЛР28104a_B 019 Unlikely to buy a brand that supports a charity MP28104a_I MP28105a_E 019 Unlikely to buy a brand that supports a charity: Inde 9 Not as likely to buy brand that supports charity ИР28105a I 019 Not as likely to buy brand that supports charity: Index MP28106a_B MP28106a_I 2019 Likely to buy a brand that supports a charity 2019 Likely to buy a brand that supports a charity: Inde ИР28107a_B 2019 More likely to buy a brand that supports a charity 19 Spend 7+ hours commuting to and from work per week /IP28108a_I 2019 Spend 7+ hours commuting to and from work per week: Index 1019 Spend 3-6 hours commuting to and from work per week 1019 Spend 3-6 hours commuting to and from work per week: Index ИР28110a_B 2019 Spend 1-2 hours commuting to and from work per week 2019 Spend 1-2 hours commuting to and from work per week: Index MP28111a_B IP28111a_I 2019 Spend no time commuting to and from work each week: Index 019 Do not buy eco-friendly vehicles 9 Not as likely to buy eco-friendly vehicle ИР28114a_B ИР28114a_I 2019 Likely to buy eco-friendly vehicle 2019 Likely to buy eco-friendly vehicle: Inc ИР28115a В 019 Buy eco-friendly vehicles ИР28115a_I ИР28116a_E 19 Very likely to buy a new vehicle in next 12 months ИР28116a_I 2019 Very likely to buy a new vehicle in next 12 months: Index 019 Somewhat likely to buy a new vehicle in next 12 months 119 Somewhat likely to buy a new vehicle in next 12 months: In 019 Not very likely to buy a new vehicle in next 12 months лР28118a I ИР28119a_I 2019 Unlikely to buy a new vehicle in next 12 months: Index ИР28120a E 019 Very likely to buy a used vehicle in next 12 month 019 Very likely to buy a used vehicle in next 12 months: Index 019 Somewhat likely to buy a used vehicle in next 12 months ИР28121a I 2019 Somewhat likely to buy a used vehicle in next 12 months: Index IP28122a_I 2019 Not very likely to buy a used vehicle in next 12 months: 019 Unlikely to buy a used vehicle in next 12 months 019 Unlikely to buy a used vehicle in next 12 months: Index 019 Very likely to lease a vehicle in next 12 months 1P28124a I 019 Very likely to lease a vehicle in next 12 months: Index IP28125a_I 019 Somewhat likely to lease a vehicle in next 12 months: I ИР28126a_B 019 Not very likely to lease a vehicle in next 12 months ИР28126a 019 Unlikely to lease a vehicle in next 12 months 1P28127a_E 019 Unlikely to lease a vehicle in next 12 months: Index 019 Very likely to buy a hybrid or alt fuel vehicle in next 12 month IP28188a_I 019 Very likely to buy a hybrid or alt fuel vehicle in next 12 months: Inde ИР28128a_B 019 Somewhat likely to buy a hybrid or alt fuel vehicle in next 12 months ИР28128a 019 Somewhat likely to buy a hybrid or alt fuel vehicle in next 12 months: Index P28129a_I 019 Not very likely to buy a hybrid or alt fuel vehicle in next 12 months: Index 019 Unlikely to buy a hybrid or alt fuel vehicle in next 12 months ИР28130a_I 119 Unlikely to buy a hybrid or alt fuel vehicle in next 12 months: Index 019 Very unlikely to buy first house in next 12 months New New New New IP28226a_I IP28227a_B 019 Unlikely to buy first house in next 12 months: Index 2019 Somewhat likely to buy first house in next 12 months: Index 019 Very likely to buy first house in next 12 months 1P28228a_I 019 Very likely to buy first house in next 12 months: Index New 019 Very unlikely to retire in next 12 months P28229a_I 019 Very unlikely to retire in next 12 months: Index New

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Inde 2018 Spent at family restaurant or 30 days: \$201-300: Index 019 Went to family restaurant in last 6 months for breakfast 019 Went to family restaurant in last 6 months for breakfast: Inde

Esri Market Potential Data Variable List		esri THE SCIENCE OF WHERE
DATA VINTAGE: 2019	harm a second se	,
MP29010a_I MP29011a_B	2019 Went to family restaurant in last 6 months for lunch: Index 2019 Went to family restaurant in last 6 months for dinner	
MP29011a_I	2019 Went to family restaurant in last 6 months for dinner: Index	
MP29012a_B MP29012a I	2019 Went to family restaurant in last 6 months for snack 2019 Went to family restaurant in last 6 months for snack: Index	+
MP29013a_B	2019 Went to family restaurant in last 6 months on weekday	
MP29013a_I MP29014a_B	2019 Went to family restaurant in last 6 months on weekday: Index 2019 Went to family restaurant in last 6 months on weekend	
MP29014a_I	2019 Went to family restaurant in last 6 months on weekend:	
MP29015a_B	2019 Went to Applebee's in last 6 months	
MP29015a_I MP29089a_B	2019 Went to Applebee's in last 6 months: Index 2019 Went to Bob Evans in last 6 months	+
MP29089a_I	2019 Went to Bob Evans in last 6 months: Index	
MP29016a_B MP29016a I	2019 Went to Buffalo Wild Wings in last 6 months 2019 Went to Buffalo Wild Wings in last 6 months: Index	
MP29017a_B	2019 Went to California Pizza Kitchen in last 6 months	
MP29017a_I	2019 Went to California Pizza Kitchen in last 6 months: Index	
MP29018a_B MP29018a_I	2019 Went to Carrabba's Italian Grill in last 6 months 2019 Went to Carrabba's Italian Grill in last 6 months: Index	+
MP29019a_B	2019 Went to The Cheesecake Factory in last 6 months	
MP29019a_I	2019 Went to The Cheesecake Factory in last 6 months: Index	
MP29020a_B MP29020a_I	2019 Went to Chili's Grill & Bar in last 6 months 2019 Went to Chili's Grill & Bar in last 6 months: Index	+
MP29021a_B	2019 Went to CiCis Pizza in last 6 months	Description Change
MP29021a_I	2019 Went to CiCis Pizza in last 6 months: Index	Description Change
MP29022a_B MP29022a_I	2019 Went to Cracker Barrel in last 6 months 2019 Went to Cracker Barrel in last 6 months: Index	<u> </u>
MP29023a_B	2019 Went to Denny's in last 6 months	
MP29023a_I MP29024a B	2019 Went to Denny's in last 6 months: Index 2019 Went to Golden Corral in last 6 months	
MP29024a_I	2019 Went to Golden Corral in last 6 months: Index	
MP29025a_B	2019 Went to IHOP in last 6 months	
MP29025a_I MP29090a_B	2019 Went to IHOP in last 6 months: Index 2019 Went to Logan's Roadhouse in last 6 months	+
MP29090a_I	2019 Went to Logan's Roadhouse in last 6 months: Index	
MP29026a_B	2019 Went to LongHorn Steakhouse in last 6 months	
MP29026a_I MP29028a_B	2019 Went to LongHorn Steakhouse in last 6 months: Index 2019 Went to Olive Garden in last 6 months	+
MP29028a_I	2019 Went to Olive Garden in last 6 months: Index	
MP29029a_B	2019 Went to Outback Steakhouse in last 6 months 2019 Went to Outback Steakhouse in last 6 months: Index	
MP29029a_I MP29030a_B	2019 Went to Outdack Steakhouse in last 6 months: Index 2019 Went to Red Lobster in last 6 months	
MP29030a_I	2019 Went to Red Lobster in last 6 months: Index	
MP29031a_B	2019 Went to Red Robin in last 6 months 2019 Went to Red Robin in last 6 months: Index	
MP29031a_I MP29032a_B	2019 Went to Red Robin in last 6 months. Index 2019 Went to Ruby Tuesday in last 6 months	+
MP29032a_I	2019 Went to Ruby Tuesday in last 6 months: Index	
MP29033a_B MP29033a_I	2019 Went to Texas Roadhouse in last 6 months 2019 Went to Texas Roadhouse in last 6 months: Index	
MP29034a_B	2019 Went to T.G.I. Friday's in last 6 months	
MP29034a_I	2019 Went to T.G.I. Friday's in last 6 months: Index	
MP29035a_B MP29035a I	2019 Went to Waffle House in last 6 months 2019 Went to Waffle House in last 6 months: Index	+
MP29036a_B	2019 Went to fast food or drive-in restaurant in last 6 months	
MP29036a_I MP29037a_B	2019 Went to fast food or drive-in restaurant in last 6 months: Index	
MP29037a_I MP29037a_I	2019 Went to fast food or drive-in restaurant 9+ times in last month 2019 Went to fast food or drive-in restaurant 9+ times in last month: Index	
MP29038a_B	2019 Spent at fast food restaurant in last 30 days: \$1-10	Description Change
<i>MP29038a_I</i> MP29039a_B	2019 Spent at fast food restaurant in last 30 days: \$1-10: Index 2019 Spent at fast food restaurant in last 30 days: \$11-\$20	Description Change
MP29039a_I	2019 Spent at fast food restaurant in last 30 days: \$11-\$20: Index	
MP29040a_B	2019 Spent at fast food restaurant in last 30 days: \$21-\$40	
MP29040a_I MP29041a_B	2019 Spent at fast food restaurant in last 30 days: \$21-\$40: Index 2019 Spent at fast food restaurant in last 30 days: \$41-\$50	+
MP29041a_I	2019 Spent at fast food restaurant in last 30 days: \$41-\$50: Index	
MP29042a_B	2019 Spent at fast food restaurant in last 30 days: \$51-\$100	
MP29042a_I MP29043a B	2019 Spent at fast food restaurant in last 30 days: \$51-\$100: Index 2019 Spent at fast food restaurant in last 30 days: \$101-\$200	+
MP29043a_I	2019 Spent at fast food restaurant in last 30 days: \$101-\$200: Index	
MP29044a_B MP29044a_I	2019 Spent at fast food restaurant in last 30 days: \$201+	
MP29044a_I MP29045a_B	2019 Spent at fast food restaurant in last 30 days: \$201+: Index 2019 Went to Fast food restaurant in last 6 months to eat in	+
MP29045a_I	2019 Went to Fast food restaurant in last 6 months to eat in: Index	
MP29046a_B MP29046a_I	2019 Went to Fast food restaurant in last 6 months for home delivery 2019 Went to Fast food restaurant in last 6 months for home delivery: Index	+
MP29047a_B	2019 Went to Fast food restaurant in last 6 months for home delivery. Index 2019 Went to Fast food restaurant in last 6 months to take-out or drive-thru	
MP29047a_I	2019 Went to Fast food restaurant in last 6 months to take-out or drive-thru: Index	
MP29048a_B MP29048a I	2019 Went to Fast food restaurant in last 6 months to take-out or walk-in 2019 Went to Fast food restaurant in last 6 months to take-out or walk-in: Index	+
MP29049a_B	2019 Went to fast food restaurant in last 6 months for breakfast	
MP29049a_I	2019 Went to fast food restaurant in last 6 months for breakfast: Index	
MP29050a_B MP29050a_I	2019 Went to fast food restaurant in last 6 months for lunch 2019 Went to fast food restaurant in last 6 months for lunch: Index	+
MP29051a_B	2019 Went to fast food restaurant in last 6 months for dinner	
MP29051a_I	2019 Went to fast food restaurant in last 6 months for dinner: Index	
MP29052a_B MP29052a_I	2019 Went to fast food restaurant in last 6 months for snack 2019 Went to fast food restaurant in last 6 months for snack: Index	+
MP29053a_B	2019 Went to fast food restaurant in last 6 months on weekday	
MP29053a_I	2019 Went to fast food restaurant in last 6 months on weekday: Index	1
MP29054a_B MP29054a_I	2019 Went to fast food restaurant in last 6 months on weekend 2019 Went to fast food restaurant in last 6 months on weekend: Index	
MP29055a_B	2019 Went to A & W in last 6 months	
MP29055a_I MP29056a_B	2019 Went to A & W in last 6 months: Index	
MP29056a_B MP29056a_I	2019 Went to Arby's in last 6 months 2019 Went to Arby's in last 6 months: Index	+
MP29057a_B	2019 Went to Baskin-Robbins in last 6 months	
MP29057a_I MP29058a_B	2019 Went to Baskin-Robbins in last 6 months: Index 2019 Went to Boston Market in last 6 months	+
191 EJUJUG U	2019 Went to Boston Market in last 6 months 2019 Went to Boston Market in last 6 months: Index	

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Went to Burger King in last 6 months 019 Went to Burger King in last 6 months: Inde 019 Went to Captain D's in last 6 months MP29091a_I 2019 Went to Captain D's in last 6 months: Index 019 Went to Carl's Jr. in last 6 months 1P29060a I 019 Went to Carl's Jr. in last 6 months: Index MP29061a_B MP29061a_I 019 Went to Checkers in last 6 months 019 Went to Checkers in last 6 months: Inde: 1P29062a_B 019 Went to Chick-fil-A in last 6 months MP29062a_I MP29063a_B 019 Went to Chick-fil-A in last 6 months: Index 019 Went to Chipotle Mexican Grill in last 6 months IP29063a I 019 Went to Chipotle Mexican Grill in last 6 months: Inde: ЛР29064a_E 2019 Went to Chuck E. Cheese's in last 6 months 2019 Went to Chuck E. Cheese's in last 6 months 1P29065a_B 019 Went to Church's Fried Chicken in last 6 months MP29065a_I MP29066a_B 2019 Went to Church's Fried Chicken in last 6 months: Index 2019 Went to Cold Stone Creamery in last 6 months 2019 Went to Cold Stone Creamery in last 6 months: Index 2019 Went to Dairy Oueen in last 6 months 9 Went to Dairy Queen in last 6 months: Index 119 Went to Del Taco in last 6 months 019 Went to Del Taco in last 6 months: Index MP29068a_B MP29068a_I 019 Went to Domino's Pizza in last 6 months: Inde 019 Went to Dunkin' Donuts in last 6 months MP29069a_I MP29102a_E 119 Went to Five Guys in last 6 months ИР29102a I 019 Went to Five Guys in last 6 months: Index ИР29093a_B ИР29093a_I 2019 Went to Hardee's in last 6 months 2019 Went to Hardee's in last 6 months: Index 019 Went to Jack in the Box in last 6 months 019 Went to Jack in the Box in last 6 months: Index ИР29103a I 019 Went to Jimmy John's in last 6 months: Index MP29071a_B MP29071a_I ИР29072a_B 2019 Went to Krispy Kreme Doughnuts in last 6 months MP29072a I 2019 Went to Krispy Kreme Doughnuts in last 6 months: Inde 2019 Went to Little Caesars in last 6 months ИР29073a_I 019 Went to Little Caesars in last 6 months: Index 019 Went to Long John Silver's in last 6 months 019 Went to Long John Silver's in last 6 months: Index ИР29075a_B 2019 Went to McDonald's in last 6 months 019 Went to McDonald's in last 6 months: Index лР29101a_B 2019 Went to Panda Express in last 6 month IP29101a_I 2019 Went to Panda Express in last 6 months: Index 019 Went to Panera Bread in last 6 months Went to Papa John's in last 6 months 019 Went to Papa John's in last 6 months: Index Went to Papa Murphy's in last 6 months: Ir 019 Went to Pizza Hut in last 6 months 19 Went to Popeyes Chicken in last 6 month ИР29080a_I 019 Went to Popeyes Chicken in last 6 months: Index 019 Went to Sonic Drive-In in last 6 months 119 Went to Sonic Drive-In in last 6 months: Inde 019 Went to Starbucks in last 6 months 2019 Went to Starbucks in last 6 months: Index 2019 Went to Steak `n Shake in last 6 months ЛР29084a_I 2019 Went to Steak 'n Shake in last 6 months: Inde 019 Went to Subway in last 6 month ИР29085a_I ИР29086a_B 2019 Went to Subway in last 6 months: Index 2019 Went to Taco Bell in last 6 months 019 Went to Taco Bell in last 6 months: Index IP29087a_B P29087a_I 019 Went to Wendy's in last 6 months: Index 019 Went to Whataburger in last 6 months 019 Went to Whataburger in last 6 months: Index 1019 Went to White Castle in last 6 months 019 Went to White Castle in last 6 months: Index P29095a_I 2019 Went to fine dining restaurant last month: Index 1P29096a_B 019 Went to fine dining restaurant 3+ times last month 1P29096a 019 Went to fine dining restaurant 3+ times last month: Index 2018 Spent at fine dining restaurant or 30 days: <\$51 Discontinued P29099a_B 2018 Spent at fine dining restaurant or 30 days: \$101-\$200 **Shopping Market Potential** MP08032a B 2019 Shopped at convenience store in last 6 months 2019 Shopped at convenience store in last 6 months: Inde ИР08001a_B 2019 Used at convenience store in last 30 days: ATM in last financial service ИР08001a I 2019 Used at convenience store in last 30 days: ATM in last financial service: Inde 1P08002a_B IP08002a_I 019 Bought at convenience store in last 30 days: bread: Index 019 Bought at convenience store in last 30 days: breakfast sandwich P08003a_ 019 Bought at convenience store in last 30 days: breakfast sandwich: Ind IP08004a_B 019 Bought at convenience store in last 30 days: candy ИР08004a I 019 Bought at convenience store in last 30 days; candy: Index лР08005a_B 2019 Bought at convenience store in last 30 days: cigarettes P08005a_I 2019 Bought at convenience store in last 30 days: cigarettes: Index 1019 Bought at convenience store in last 30 days: brewed coffee 019 Bought at convenience store in last 30 days: brewed coffee: Index

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Bought at convenience store in last 30 days: gas: Inde: 019 Bought at convenience store in last 30 days: ice cream MP08009a_B 2019 Bought at convenience store in last 30 days: juice drink 2019 Bought at convenience store in last 30 days: juice drink: Index IP08010a E 1019 Bought at convenience store in last 30 days: lottery ticket /IP08010a_I 019 Bought at convenience store in last 30 days: lottery ticket: Index 019 Bought at convenience store in last 30 days: lunch sandwich IP08011a_I 019 Bought at convenience store in last 30 days: lunch sandwich: Inc ИР08012a_B ИР08012a_I 019 Bought at convenience store in last 30 days: milk 019 Bought at convenience store in last 30 days: milk: Index P08013a B 019 Bought at convenience store in last 30 days: nonprescription drug 1P08013a_ 2019 Bought at convenience store in last 30 days: nonprescription drug: Index 19 Bought at convenience store in last 30 days: snack food IP08014a_I 019 Bought at convenience store in last 30 days: snack food: Index ИР08015а_В ИР08015а_I 2019 Bought at convenience store in last 30 days; soft drink (bottle in last can) 2019 Bought at convenience store in last 30 days; soft drink (bottle in last can); Index IP08016a_B 2019 Bought at convenience store in last 30 days: soft drink (fountain) ИР08016a I 119 Spent at convenience store in last 30 days: \$1-19: Inde иР08019а_I иР08020а_В 2019 Spent at convenience store in last 30 days: \$20-\$39: Index 2019 Spent at convenience store in last 30 days: \$40-\$50 ИР08020a I 019 Spent at convenience store in last 30 days: \$40-\$50; Index иР08021a_B иР08021a_I 019 Spent at convenience store in last 30 days: \$51-\$99: I ИР08022a В 1019 Spent at convenience store in last 30 days: \$100+ ИР08022a_I ИР08023a_B 1019 Spent at convenience store in last 30 days: \$100+: Index 1019 Shopped at AMPM in last 6 months ИР08023a_I 019 Shopped at AMPM in last 6 months: Index 2019 Shopped at BP Food Mart in last 6 months 2019 Shopped at BP Food Mart in last 6 months: Inc ИР08025a В 2019 Shopped at Circle K in last 6 months 2019 Shopped at Circle K in last 6 months: Index 019 Shopped at Citgo in last 6 months ИР08026a_I 2019 Shopped at Citgo in last 6 months: Index 2019 Shopped at ExxonMobil On the Run in last 6 months 19 Shopped at ExxonMobil On the Run in last 6 months: Inc IP08028a_B 1019 Shopped at 7-Eleven in last 6 months 2019 Shopped at 7-Eleven in last 6 months: Index 2019 Shopped at Sheetz in last 6 months ИР08036a_I 2019 Shopped at Sheetz in last 6 months: Index 019 Shopped at Shell in last 6 month лР08034a_I 019 Shopped at Speedway in last 6 months 1P08035a I 019 Shopped at Speedway in last 6 months: Index ИР08031a_B ИР08031a_I 9 Shopped at Wawa in last 6 months: Inc лР31001a_ 019 Ordered any item by mail or phone or Internet in last 12 months: 2019 Spent on mail or phone or Internet orders in last 12 months: \$1-\$4 1P31002a I 2019 Spent on mail or phone or Internet orders in last 12 months: \$1-\$49: Index Description Change 019 Spent on mail or phone or Internet orders in last 12 months: \$50-\$99 019 Spent on mail or phone or Internet orders in last 12 months: \$50-\$99: Ind ИР31004a_B 2019 Spent on mail or phone or Internet orders in last 12 months:\$100-\$199 MP31004a I 019 Spent on mail or phone or Internet orders in last 12 months:\$100-\$199; Index 019 Spent on mail or phone or Internet orders in last 12 months:\$200-\$49 1019 Spent on mail or phone or Internet orders in last 12 months: \$200-\$499: Inde: 019 Spent on mail or phone or Internet orders in last 12 months: \$500-\$79 ЛР31006a_ ИР31007a_B 2019 Spent on mail or phone or Internet orders in last 12 months: \$800+ ИР31007а 019 Spent on mail or phone or Internet orders in last 12 months: \$800+; Index 019 Ordered any item online in last 12 months: Index 2019 Spent on Internet orders in last 12 months: \$1-49 Description Change 1P31100a_I IP31101a_B 2019 Spent on Internet orders in last 12 months: \$50-\$99 019 Spent on Internet orders in last 12 months: \$50-\$99: Index 2019 Spent on Internet orders in last 12 months: \$100-\$199 MP31102a_I MP31103a_B 019 Spent on Internet orders in last 12 months: \$100-\$199: Index 019 Spent on Internet orders in last 12 months: \$200-\$499 ИР31103a 019 Spent on Internet orders in last 12 months: \$200-\$499: Index IP31104a_B 2019 Spent on Internet orders in last 12 months: \$500+ ИР31104a_I 1019 Spent on Internet orders in last 12 months: \$500+: Index 019 Ordered any item by mail or phone in last 12 months 1P31008a_I 2019 Ordered any item by mail or phone in last 12 months: Index IP31105a_B 2019 Spent on mail or phone orders in last 12 months: \$1-49 Description Change IP31106a_B 019 Spent on mail or phone orders in last 12 months: \$50-\$99 1P31106a_I 019 Spent on mail or phone orders in last 12 months: \$50-\$99: Index 2019 Spent on mail or phone orders in last 12 months: \$100-\$199 IP31108a_B 019 Spent on mail or phone orders in last 12 months: \$200-\$4! MP31108a I 019 Spent on mail or phone orders in last 12 months: \$200-\$499: Inde 119 Spent on mail or phone orders in last 12 months: \$500+ IP31109a_I 2019 Spent on mail or phone orders in last 12 months: \$500+: Inde 019 Bought item from in-home sales rep in last 6 months лР31009а_ 019 Bought item from in-home sales rep in last 6 months: Inde ИР31010a_B ИР31010a_I 019 Bought item from Avon in-home sales rep in last 6 months 019 Bought item from Avon in-home sales rep in last 6 months: Inde MP31011a_B 019 Spent \$150+ on in-home shopping in last 6 months 2019 Spent \$150+ on in-home shopping in last 6 months: Index IP31011a_I ИР31132a_B 019 Browse in-store for purchase made via computer in last 30 days New ИР31132a_ 019 Browse in-store for purchase made via mobile device in last 30 days 1P31013a_E 2019 Ordered from website in last 12 months: amazon.com

Esri Market Potential Data Variable List esri* SCIENCE DATA VINTAGE: 2019 2019 Ordered from website in last 12 months: apple.com 019 Ordered from website in last 12 months: apple.com: Inc MP31135a_I 2019 Ordered from website in last 12 months: bestbuy.com: Index New 019 Ordered from website in last 12 months: ebay.com ИР31016a_B ИР31016a_I 019 Ordered from website in last 12 months: ebay.com: Inde MP31129a_B MP31129a_I 019 Ordered from website in last 12 months: Etsy.com 019 Ordered from website in last 12 months: Etsy.com: Inc 4P31136a_B 019 Ordered from website in last 12 months: homedepot.com New ИР31136a I 019 Ordered from website in last 12 months: homedepot.com: Inde New ИР31017а_В ИР31017а_I 019 Ordered from website in last 12 months: iTunes.com: Index ИР31137a E 019 Ordered from website in last 12 months: kohls.com 4P31138a_B 019 Ordered from website in last 12 months: nike.com New 2019 Ordered from website in last 12 months: nike.com: Index 2019 Ordered from website in last 12 months: oldnavy.com New ИР31139a_B New 019 Ordered from website in last 12 months: oldnavy.com: Index MP31018a B 2019 Ordered from website in last 12 months; overstock.com 119 Ordered from website in last 12 months: target.com 019 Ordered from website in last 12 months: target.com: Index MP31130a_B MP31130a_I 019 Ordered from website in last 12 months: Ticketmaster.com 019 Ordered from website in last 12 months: Ticketmaster.com: Inde MP31020a B 019 Ordered from website in last 12 months: walmart.com MP31020a_I MP31021a_B 2019 Ordered from website in last 12 months; walmart.com: Index 2019 Shopped at hardware store in last 12 months: Ace Hardware ИР31021a I 019 Shopped at hardware store in last 12 months: Ace Hardware: Inde ИР31022a_B ИР31022a_I .019 Shopped at hardware store in last 12 months: Home Depot .019 Shopped at hardware store in last 12 months: Home Depot: Index ИР31023a_B 019 Shopped at hardware store in last 12 months: Lowe's 2019 Shopped at hardware store in last 12 months: Lowe's: Index 2019 Shopped at hardware store in last 12 months: Sears ИР31024a I 2019 Shopped at hardware store in last 12 months: Sears: Index 2019 Shopped at hardware store in last 12 months: Tractor Supply Co 2019 Shopped at hardware store in last 12 months: Tractor Supply Co: Index ИР31117a_I ИР31025a_B 2019 Shopped at hardware store in last 12 months: True Value MP31025a I 2019 Shopped at hardware store in last 12 months: True Value: Index 19 Shopped at electronics store in last 12 months: Apple Store ИР31118a_I 1019 Shopped at electronics store in last 12 months: Apple Store: Inde 2019 Shopped at electronics store in last 12 months: Best Buy 2019 Shopped at electronics store in last 12 months: Best Buy: Index ИР31027a_B 2019 Shopped at electronics store in last 12 months: RadioShack 2019 Shopped at electronics store in last 12 months: RadioShack: Index MP31028a_B IP31028a_I 1019 Shopped at last 3 months: Abercrombie & Fitch: Index 019 Shopped at last 3 months: American Eagle Outfitters 019 Shopped at last 3 months: American Eagle Outfitters: Index 9 Shopped at last 3 months: Banana Republic 1019 Shopped at last 3 months: Bath & Body Works 1019 Shopped at last 3 months: Bath & Body Works: Inde: 019 Shopped at last 3 months: Bed Bath & Beyond MP31032a_I MP31033a_B 2019 Shopped at last 3 months: Bed Bath & Beyond: Index 2019 Shopped at last 3 months: Big Lots ИР31033a_I 2019 Shopped at last 3 months: Big Lots: Index MP31034a B 019 Shopped at last 3 months: Burlington 019 Shopped at last 3 months: Burlington: Index 019 Shopped at last 3 months: Dick's Sporting Goods 2019 Shopped at last 3 months: Dick's Sporting Goods: Index ИР31036a_I 2019 Shopped at last 3 months: Dillard's: Index 019 Shopped at last 3 months: The Disney Store MP31037a_I MP31119a_B 2019 Shopped at last 3 months: The Disney Store: Index 019 Shopped at last 3 months: Dollar General ИР31119a I 019 Shopped at last 3 months: Dollar General: Index 1P31120a_B IP31120a_I 2019 Shopped at last 3 months: Dollar Tree: Index ИР31112a 2019 Shopped at last 3 months: Dress Barn: Index 019 Shopped at last 3 months: DSW 1P31038a I 019 Shopped at last 3 months: DSW: Index ЛР31039a_B 019 Shopped at last 3 months: Express 2019 Shopped at last 3 months: Express: Index IP31039a_I ИР31121a_B 019 Shopped at last 3 months: Family Dollar 019 Shopped at last 3 months: Family Dollar: Index ИР31121a 1P31040a_E 2019 Shopped at last 3 months: Famous Footwear 1P31040a_I 019 Shopped at last 3 months: Famous Footwear: Index IP31041a_I 019 Shopped at last 3 months: Finish Line: Inde ИР31042a_B 019 Shopped at last 3 months: Foot Locker ИР31042a 019 Shopped at last 3 months: Foot Locker: Inde IP31043a_I 019 Shopped at last 3 months: Forever 21: Index 019 Shopped at last 3 months: The Gap ЛР31044a_I 019 Shopped at last 3 months: The Gap: Index 1019 Shopped at last 3 months: H&M 019 Shopped at last 3 months: H&M: Index ЛР31113a_E P31113a_I 2019 Shopped at last 3 months: Hollister: Index MP31131a_I 019 Shopped at last 3 months: Homegoods: Index New 2019 Shopped at last 3 months: JCPenney ИР31046a_I 1019 Shopped at last 3 months: JCPenney: Index 2019 Shopped at last 3 months: Jo-Ann Fabric and Craft: Index ИР31047a_B 019 Shopped at last 3 months: Kmart лР31047а_ 019 Shopped at last 3 months: Kmart: Index

esri SCIENCE OF WHERE Esri Market Potential Data Variable List DATA VINTAGE: 2019 2019 Shopped at last 3 months: Kohl's: Inde 019 Shopped at last 3 months: Lane Bryant MP31050a_B 2019 Shopped at last 3 months: Macy's 2019 Shopped at last 3 months: Macy's: Inde ИР31051a В 019 Shopped at last 3 months: Marshalls MP31051a_I 019 Shopped at last 3 months: Michaels 1P31052a_I 019 Shopped at last 3 months: Michaels: Inde 019 Shopped at last 3 months: Old Navy MP31054a_I 2019 Shopped at last 3 months: Old Navy: Index 19 Shopped at last 3 months: Payless 1P31055a_I 019 Shopped at last 3 months: Payless: Index MP31056a_B MP31056a_I 2019 Shopped at last 3 months: Pier 1 Imports 2019 Shopped at last 3 months: Pier 1 Imports: Inde ИР31057a_B 2019 Shopped at last 3 months: Ross Stores 19 Shopped at last 3 months: Sears 119 Shopped at last 3 months: Sears: Ind MP31114a_I MP31059a_B 2019 Shopped at last 3 months: Sephora: Index 2019 Shopped at last 3 months: Target MP31059a I 019 Shopped at last 3 months: Target: Index MP31060a_B 019 Shopped at last 3 months: T.J. Maxx: In ИР31061a В 019 Shopped at last 3 months: Toys R Us MP31061a_I MP31122a_B 2019 Shopped at last 3 months: Toys R Us: Index 2019 Shopped at last 3 months: Ulta ИР31122a_I 019 Shopped at last 3 months: Ulta: Index 019 Shopped at last 3 months: Victoria's Secret 9 Shopped at last 3 months: Victoria's Secret: In ИР31062a В 2019 Shopped at last 3 months: Walmart /P31062a 2019 Shopped at drug store in last 6 months: CVS ИР31063a_I 2019 Shopped at drug store in last 6 months: CVS: Index 19 Shopped at drug store in last 6 months: Rite Aid: I 018 Shopped at drug store in last 6 months: Target Pharmac Discontinued 2018 Shopped at drug store in last 6 months: Target Pharmacy: Ind 2019 Shopped at drug store in last 6 months: Walgreens *MP31065a_I* MP31066a_B MP31066a_I 2019 Shopped at drug store in last 6 months: Walgreens: Index 019 Shopped at drug store in last 6 months; Walmart Pharmacy MP31067a_I 2019 Shopped at drug store in last 6 months: Walmart Pharmacy: Index 2019 Shopped at office supply store in last 12 months: FedEx Office ИР31068a I 019 Shopped at office supply store in last 12 months: FedEx Office: Inde MP31069a_B MP31069a_I 019 Shopped at office supply store in last 12 months: Office Depot 1019 Shopped at office supply store in last 12 months: Office Depot: In 019 Shopped at office supply store in last 12 months: OfficeMax 019 Shopped at office supply store in last 12 months: OfficeMax: Index Shopped at office supply store in last 12 months: Staples 2019 Shopped at office supply store in last 12 months: Staples: Index 2019 Used coupons in last 12 months 2019 Used coupons in last 12 months: Index ИР31071a I ИР31073a_B 019 Used coupons 12+ times in last 3 months MP31073a I 019 Used coupons 12+ times in last 3 months: Index 019 Used coupons in last 12 months: handed out by person in store 1019 Used coupons in last 12 months: handed out by person in store: Inde MP31075a_B MP31075a_I 019 Used coupons in last 12 months: in or on package ИР31076a_B 2019 Used coupons in last 12 months: instant coupon (machine or shelf) иР31076а 019 Used coupons in last 12 months; instant coupon (machine or shelf); Inde MP31077a_B MP31077a_I 019 Used coupons in last 12 months: preferred customer care 019 Used coupons in last 12 months: preferred customer card: Inde ИР31078a В 019 Used coupons in last 12 months: received at register ЛР31078a_I 2019 Used coupons in last 12 months: received via Internet or email 019 Used coupons in last 12 months: received via Internet or email: Index лР31080a_B 2019 Used coupons in last 12 months: clipped from in-store circula 019 Used coupons in last 12 months: clipped from in-store circular: Index IP31080a_I ИР31081a В 019 Used coupons in last 12 months: clipped from magazine лР31081a_ IP31082a_B 019 Used coupons in last 12 months: clipped from mail ИР31082a_I 019 Used coupons in last 12 months: clipped from mail: Index ИР31083a В 019 Used coupons in last 12 months: clipped from Sun. news insert 1P31083a_I 2019 Used coupons in last 12 months: clipped from Sun. news insert: Index 1P31084a_B 1019 Used coupons in last 12 months: clipped from weekday news insert 019 Used coupons in last 12 months: clipped from weekday news insert: Inde IP31123a_E 019 Used website or app in last 30 days: coupons.com ИР31123a_I 1019 Used website or app in last 30 days: coupons.com: Index ИР31124a В 019 Used website or app in last 30 days: groupon.com 019 Used website or app in last 30 days: groupon.com: Index IP31124a_B 019 Used website or app in last 30 days: groupon.com MP31124a I 2019 Used website or app in last 30 days: groupon.com: Index 18 Used website or app in last 30 days: livingsocia 118 Used website or app in last 30 days: livingsocial.com: I 019 Purchased any gift or prepaid card in last 6 months ИР31086a_B ИР31086a_I 019 Purchased 7+ gift or prepaid cards in last 6 months 019 Purchased 7+ gift or prepaid cards in last 6 months: Index MP31088a_B 019 Purchased gift or prepaid card in last 6 months from coffee shop 019 Purchased gift or prepaid card in last 6 months from coffee shop: Inde ИР31089a_B 1019 Purchased gift or prepaid card in last 6 months from department store 2019 Purchased gift or prepaid card in last 6 months from department store: Index MP31089a_I 019 Purchased gift or prepaid card in last 6 months from discount store ИР31090a_I 1019 Purchased gift or prepaid card in last 6 months from discount store: Ind ИР31091a_E 019 Purchased gift or prepaid card in last 6 months from restaurant

Esri Market Potential Data Variable List		esri Science Science Where-	
DATA VINTAGE: 2019			
MP31092a_B MP31092a I	2019 Purchased gift or prepaid card in last 6 months: VISA 2019 Purchased gift or prepaid card in last 6 months: VISA: Index		
MP31093a B	2019 Putchased gift or prepaid card in last 6 months: \$15.49		
MP31093a_I	2019 Spent on gift or prepaid cards in last 6 months: \$25-49: Index		
MP31094a_B	2019 Spent on gift or prepaid cards in last 6 months: \$50-75		
MP31094a_I MP31095a_B	2019 Spent on gift or prepaid cards in last 6 months: \$50-75: Index 2019 Spent on gift or prepaid cards in last 6 months: \$76-100		
MP31095a_I	2019 Spent on gift or prepaid cards in last 6 months: \$76-100: Index		
MP31096a_B	2019 Spent on gift or prepaid cards in last 6 months: \$101-200		
MP31096a_I	2019 Spent on gift or prepaid cards in last 6 months: \$101-200: Index 2019 Spent on gift or prepaid cards in last 6 months: \$201+		
MP31097a_B MP31097a_I	2019 Spent on gift or prepaid cards in last 6 months: \$201+:		
MP31098a_B	2019 Received any gift card in last 6 months		
MP31098a_I	2019 Received any gift card in last 6 months: Index		
Sports Market Potential	L	,	
MP33001a_B MP33001a I	2019 Participated in aerobics in last 12 months 2019 Participated in aerobics in last 12 months: Index		
MP33096a B	2019 Participated in aerobics in last 12 months		
MP33096a_I	2019 Participated in archery in last 12 months: Index		
MP33002a_B	2019 Participated in backpacking in last 12 months		
MP33002a_I	2019 Participated in backpacking in last 12 months: Index		
MP33003a_B MP33003a_I	2019 Participated in baseball in last 12 months 2019 Participated in baseball in last 12 months: Index		
MP33004a_B	2019 Participated in basketball in last 12 months		
MP33004a_I	2019 Participated in basketball in last 12 months: Index		
MP33005a_B	2019 Participated in bicycling (mountain) in last 12 months		
MP33005a_I MP33006a B	2019 Participated in bicycling (mountain) in last 12 months: Index 2019 Participated in bicycling (road) in last 12 months	- 	
MP33006a_I	2019 Participated in bicycling (road) in last 12 months: 2019 Participated in bicycling (road) in last 12 months: Index		
MP33007a_B	2019 Participated in boating (power) in last 12 months		
MP33007a_I	2019 Participated in boating (power) in last 12 months: Index		
MP33008a_B MP33008a_I	2019 Participated in bowling in last 12 months 2019 Participated in bowling in last 12 months: Index		
MP33009a_B	2019 Participated in canoeing or kayaking in last 12 months		
MP33009a_I	2019 Participated in canoeing or kayaking in last 12 months: Index		
MP33010a_B	2019 Participated in fishing (fresh water) in last 12 months		
MP33010a_I MP33011a_B	2019 Participated in fishing (fresh water) in last 12 months: Index 2019 Participated in fishing (salt water) in last 12 months		
MP33011a I	2019 Participated in fishing (salt water) in last 12 months: 2019 Participated in fishing (salt water) in last 12 months: Index		
MP33012a_B	2019 Participated in football in last 12 months		
MP33012a_I	2019 Participated in football in last 12 months: Index		
MP33013a_B	2019 Participated in Frisbee in last 12 months		
MP33013a_I MP33014a_B	2019 Participated in Frisbee in last 12 months: Index 2019 Participated in golf in last 12 months		
MP33014a_I	2019 Participated in golf in last 12 months: Index		
MP33015a_B	2019 Participated in hiking in last 12 months		
MP33015a_I MP33016a_B	2019 Participated in hiking in last 12 months: Index 2019 Participated in horseback riding in last 12 months		
MP33016a I	2019 Participated in horseback riding in last 12 months: Index		
MP33017a_B	2019 Participated in hunting with rifle in last 12 months		
MP33017a_I	2019 Participated in hunting with rifle in last 12 months: Index		
MP33018a_B MP33018a I	2019 Participated in hunting with shotgun in last 12 months		
MP33019a B	2019 Participated in hunting with shotgun in last 12 months: Index 2019 Participated in ice skating in last 12 months		
MP33019a_I	2019 Participated in ice skating in last 12 months: Index		
MP33020a_B	2019 Participated in jogging or running in last 12 months		
MP33020a_I	2019 Participated in jogging or running in last 12 months: Index		
MP33021a_B MP33021a_I	2019 Participated in motorcycling in last 12 months 2019 Participated in motorcycling in last 12 months: Index		
MP33022a_B	2019 Participated in Pilates in last 12 months		
MP33022a_I	2019 Participated in Pilates in last 12 months: Index		
MP33109a_B MP33109a I	2019 Participated in ping pong in last 12 months 2019 Participated in ping pong in last 12 months: Index		
MP33110a B	2018 Participated in rock climbing in last 12 months	Discontinued	
MP33110a_I	2018 Participated in rock climbing in last 12 months: Index	Discontinued	
MP33023a_B	2019 Participated in skiing(downhill) in last 12 months		
MP33023a_I MP33024a B	2019 Participated in skiinq(downhill) in last 12 months: Index 2019 Participated in soccer in last 12 months		
MP33024a_B MP33024a_I	2019 Participated in soccer in last 12 months: 2019 Participated in soccer in last 12 months: Index		
MP33025a_B	2019 Participated in softball in last 12 months		
MP33025a_I	2019 Participated in softball in last 12 months: Index		
MP33026a_B MP33026a I	2019 Participated in swimming in last 12 months 2019 Participated in swimming in last 12 months: Index		
MP33027a B	2019 Participated in swimming in last 12 months: Index 2019 Participated in target shooting in last 12 months	<u> </u>	
MP33027a_I	2019 Participated in target shooting in last 12 months: Index		
MP33028a_B	2019 Participated in tennis in last 12 months		
MP33028a_I MP33029a B	2019 Participated in tennis in last 12 months: Index 2019 Participated in volleyball in last 12 months		
MP33029a_B MP33029a I	2019 Participated in volleyball in last 12 months 2019 Participated in volleyball in last 12 months: Index		
MP33030a_B	2019 Participated in walking for exercise in last 12 months		
MP33030a_I	2019 Participated in walking for exercise in last 12 months: Index		
MP33031a_B	2019 Participated in weight lifting in last 12 months		
MP33031a_I MP33032a_B	2019 Participated in weight lifting in last 12 months: Index 2019 Participated in yoga in last 12 months		
MP33032a_I	2019 Participated in yoga in last 12 months: Index		
MP33112a_B	2019 Participated in Zumba in last 12 months		
MP33112a_I MP33033a B	2019 Participated in Zumba in last 12 months: Index		
	2019 Spent on sports or recreational equipment in last 12 months: \$1-99 2019 Spent on sports or recreational equipment in last 12 months: \$1-99: Index		
	2013 Spent on Sports or recreational equipment in last 12 months, \$1733, muex		
MP33033a_I	2019 Spent on sports or recreational equipment in last 12 months: \$100-\$249	<u> </u>	
MP33033a_I MP33034a_B MP33034a_I	2019 Spent on sports or recreational equipment in last 12 months: \$100-\$249: Index		
MP33033a_i MP33034a_B MP33034a_i MP33035a_B	2019 Spent on sports or recreational equipment in last 12 months: \$100-\$249: Index 2019 Spent on sports or recreational equipment in last 12 months: \$250+		
MP33033a_I MP33034a_B MP33034a_I MP33035a_B MP33035a_I	2019 Spent on sports or recreational equipment in last 12 months: \$100-\$249! Index 2019 Spent on sports or recreational equipment in last 12 months: \$250+ 2019 Spent on sports or recreational equipment in last 12 months: \$250+! Index		
MP33033a_I MP33034a_B MP33034a_I MP33035a_B	2019 Spent on sports or recreational equipment in last 12 months: \$100-\$249: Index 2019 Spent on sports or recreational equipment in last 12 months: \$250+		
MP33033a1 MP33034a B MP33034a I MP33035a B MP33035a I MP33036a B	2019 Spent on sports or recreational equipment in last 12 months: \$100-\$249! Index 2019 Spent on sports or recreational equipment in last 12 months: \$250+ 2019 Spent on sports or recreational equipment in last 12 months: \$250+! Index 2019 Attend sports events 2019 Attend sports events: Index 2019 Attend sports events. MIB regular season baseball game		
MP33033a.i MP33034a.B MP33034a.I MP33035a.B MP33035a.I MP33036a.B	2019 Spent on sports or recreational equipment in last 12 months: \$100-\$249: Index 2019 Spent on sports or recreational equipment in last 12 months: \$250+ 2019 Spent on sports or recreational equipment in last 12 months: \$250+: Index 2019 Attend sports events 2019 Attend sports events		

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hotwire.com 1019 Used travel website or app in last 30 days: hotwire.com: Index 1019 Used travel website or app in last 30 days: orbitz.com ИР35009a I 1019 Used travel website or app in last 30 days: orbitz.com: Index 2019 Used travel website or app in last 30 days: priceline.com ИР35011a_B 019 Used travel website or app in last 30 days: travelocity.com MP35011a_I MP35012a_E 2019 Used travel website or app in last 30 days: travelocity.com: Index 19 Used travel website or app in last 30 days: tripadvisor.com ИР35012a I 1019 Used travel website or app in last 30 days: tripadvisor.com: Index 019 Took domestic trip in continental US in last 12 months Took domestic trip in continental US in last 12 months: Inde IP35014a_E 019 Took any domestic trip by plane (scheduled) in last 12 months 2019 Took any domestic trip by plane (scheduled) in last 12 months: Inde: 2019 Rented car on domestic trip in last 12 months ИР35014a I иР35015а_В иР35015а_I 019 Rented car on domestic trip in last 12 months: In 019 Uses Uber on average weekday 19 Uses Uber on average weekday: Index Jses Uber on average weeker New иР35016а_В иР35016а_I 1019 Took domestic business trip in last 12 months 1019 Took domestic business trip in last 12 months: Index 019 Took 1 domestic non-business trip in last 12 months ook 2 domestic non-business trips in last 12 month ИР35018a_I 019 Took 2 domestic non-business trips in last 12 months: Index ИР35019a_B ИР35019a_I 019 Took 3+ domestic non-business trips in last 12 months 019 Took 3+ domestic non-business trips in last 12 months: Index 019 Used for domestic trip in last 12 months: airline website 2019 Used for domestic trip in last 12 months: airline website: Index Jsed for domestic trip in last 12 months: general travel site ИР35021a_I 019 Used for domestic trip in last 12 months: general travel site: Inde MP35022a_B MP35022a_I 2019 Used for domestic trip in last 12 months: travel agent 2019 Used for domestic trip in last 12 months: travel agent: Inde: ЛР35023а_В ЛР35023а_I 2019 Spent on domestic vacations in last 12 months: \$1-999 Description Change 2019 Spent on domestic vacations in last 12 months: \$1-999: Index IP35024a_I 019 Spent on domestic vacations in last 12 months: \$1000-1499: In 019 Spent on domestic vacations in last 12 months: \$1500-1999 ИР35025а_I ИР35026а_B ИР35026а_I 2019 Spent on domestic vacations in last 12 months: \$1500-1999: Inde 019 Spent on domestic vacations in last 12 months: \$2000-2999 019 Spent on domestic vacations in last 12 months: \$2000-2999: Ind IP35027a_I 019 Spent on domestic vacations in last 12 months: \$3000+: Index ИР35028a_B 019 Went backpacking or hiking on domestic vacation in last 12 months ЛР35028a_I 019 Went backpacking or hiking on domestic vacation in last 12 months: Index 1P35029a_B 019 Went to beach on domestic vacation in last 12 months IP35029a I 019 Went to beach on domestic vacation in last 12 months: Index 019 Did general sightseeing on domestic vacation in last 12 month 019 Did general sightseeing on domestic vacation in last 12 months: Ind ИР35031a_B 019 Visited National Park on domestic vacation in last 12 months MP35031a I 019 Visited National Park on domestic vacation in last 12 months: Inde лР35033a_B IP35033a_I 2019 Visited on domestic trip in last 12 months: Northeast: Index 019 Visited on domestic trip in last 12 months: South 119 Visited on domestic trip in last 12 months: South: Inde IP35035a_B 019 Visited on domestic trip in last 12 months: North Central ИР35035a I 019 Visited on domestic trip in last 12 months: North Central: Index лР35036a_B 2019 Visited on domestic trip in last 12 months: West 1019 Visited on domestic trip in last 12 months: West: Index ИР35036a_I ИР35037a_B 019 Flew on domestic trip in last 12 months: American or AmerEagle 019 Flew on domestic trip in last 12 months: American or AmerEagle: Index

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Index иР35075a_B иР35075a_I 019 Spent 11-14 nights in hotel or motel in last 12 month 2019 Spent 11-14 nights in hotel or motel in last 12 months: Index 019 Spent 15+ nights in hotel or motel in last 12 months New 2019 Stayed in last 12 months: Airbnb MP35077a_B MP35077a_I 2019 Stayed in last 12 months: Best Western 1019 Stayed in last 12 months: Best Western: Index 019 Stayed in last 12 months: Comfort Inn IP35087a_B 019 Stayed in last 12 months: Comfort Suites 1P35087a_I 019 Stayed in last 12 months: Comfort Suites: Index 019 Stayed in last 12 months: Courtyard (by Marriott) IP35088a_I 2019 Stayed in last 12 months: Courtyard (by Marriott): Index 019 Stayed in last 12 months: Days Inn лР35079a I 019 Stayed in last 12 months: Days Inn: Inde: 019 Stayed in last 12 months: Embassy Suite 1P35089a_I 019 Stayed in last 12 months: Embassy Suites: Index 019 Staved in last 12 months: Hampton Inr P35081a_B 019 Stayed in last 12 months: Hilton 019 Stayed in last 12 months: Hilton: Index 1P35082a_E P35082a_I 019 Stayed in last 12 months: Holiday Inn: Index 019 Stayed in last 12 months: Holiday Inn Express P35084a_B 019 Stayed in last 12 months: Marriott 1P35084a I 019 Stayed in last 12 months: Marriott: Index 2019 Stayed in last 12 months: Motel 6