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Automotive Aftermarket Expenditures

380 New York St, Redlands, California, 92373 Drive distance: 5 mile radius Prepared by Esri Latitude: 34.05726

Longitude: -117.19479

Demographic Summary		2024	2029
Population		109,880	112,958
Households		39,144	41,139
Families		26,169	27,305
Median Age		37.5	38.8
Median Household Income		\$92,126	\$103,533
	Spending Potential	Average Amount	
	Index	Spent	Total
Payments on Vehicles excluding Leases	99	\$3,025.71	\$118,438,364
Gasoline and Motor Oil			
Gasoline	106	\$3,409.29	\$133,453,239
Diesel Fuel	88	\$94.85	\$3,712,644
Motor Oil	95	\$17.45	\$683,210
Other Vehicle Expenses			
Vehicle Maintenance & Repairs	107	\$1,588.18	\$62,167,831
Vehicle Coolant/Brake/Transmission Fluids	94	\$11.41	\$446,636
Tire Purchase/Replacement	102	\$303.38	\$11,875,339
Vehicle Parts/Equipment/Accessories	104	\$94.21	\$3,687,863
Vehicle Accessories including Labor	149	\$32.77	\$1,282,822
Vehicle Cleaning Services including Car Washes	116	\$34.93	\$1,367,300
Miscellaneous Auto Repair/Servicing	108	\$140.28	\$5,491,084
Vehicle Body Work & Painting	115	\$59.80	\$2,340,730
Vehicle or Engine Repairs	109	\$398.36	\$15,593,477
Vehicle Motor Tune-up	123	\$73.93	\$2,893,993
Lube/Oil Change & Oil Filters	105	\$164.73	\$6,448,069
Vehicle Front End Alignment/Wheel Balance & Rotation	105	\$33.84	\$1,324,570
Vehicle Shock Absorber Replacement	109	\$17.69	\$692,605
Tire Repair and Other Repair Work	100	\$152.21	\$5,958,160
Auto Repair Service Policy	108	\$70.64	\$2,765,182
Vehicle Insurance	106	\$2,252.02	\$88,153,172
Rental of Vehicles excluding Trips	115	\$25.97	\$1,016,419
Leased Vehicles	115	\$514.65	\$20,145,292
Basic Lease Charge for Cars/Trucks	114	\$462.61	\$18,108,363
Car/Truck Lease Fees & Down Payments	123	\$52.04	\$2,036,930
Vehicle Pers Property Taxes/State & Local Registr Fees	114	\$297.68	\$11,652,303
Driver`s License Fees	104	\$14.89	\$582,931
Vehicle Inspection Fees	111	\$17.57	\$687,594
Parking Fees & Tolls excluding Trips	121	\$145.92	\$5,711,891
Parking Fees excluding Residence (Not on Trips)	123	\$66.25	\$2,593,175
Tolls/Electronic Toll Passes excluding Trips	118	\$79.67	\$3,118,716
Towing Charges	110	\$11.55	\$451,936
Auto Service Clubs & GPS Services	123	\$59.30	\$2,321,232

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. **Source:** Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.