LifeMode Group: Rustic Outposts
Rooted Rural

Households: 2,430,900
Average Household Size: 2.48
Median Age: 45.2
Median Household Income: $42,300

WHO ARE WE?

Rooted Rural is heavily concentrated in the Appalachian mountain range as well as in Texas and Arkansas. Employment in the forestry industry is common, and Rooted Rural residents live in many of the heavily forested regions of the country. Nearly 9 of 10 residents are non-Hispanic whites. This group enjoys time spent outdoors, hunting, fishing, or working in their gardens. Indoors, they enjoy watching television with a spouse and spending time with their pets. When shopping, they look for American-made and generic products. These communities are heavily influenced by religious faith, traditional gender roles, and family history.

OUR NEIGHBORHOOD

• This market is dominated by married couples, few with children at home.
• 80% of homes are owner occupied: primarily single family (73%) or mobile homes (24%).
• Nearly one in five housing units are vacant, with a high proportion for seasonal use.
• Home values are very low—almost half of owned homes are valued under $100,000.

SOCIOECONOMIC TRAITS

• Thrifty shoppers that use coupons frequently and buy generic goods.
• Far-right political values on religion and marriage.
• Do-it-yourself mentality; grow their own produce and work on their cars and ATVs.
• Pay bills in person and avoid using the Internet for financial transactions.
• Often find computers and cell phones too complicated and confusing.
• Clothes a necessity, not a fashion statement; only buy new clothes when old clothes wear out.
**AGE BY SEX**  
**Median Age:** 45.2  
US: 38.2

**RACE AND ETHNICITY**  
**Diversity Index:** 29.2  
US: 64.0

The Diversity Index summarizes racial and ethnic diversity. The index shows the likelihood that two persons, chosen at random from the same area, belong to different race or ethnic groups. The index ranges from 0 (no diversity) to 100 (complete diversity).

**INCOME AND NET WORTH**

Net worth measures total household assets (homes, vehicles, investments, etc.) less any debts, secured (e.g., mortgages) or unsecured (credit cards). Household income and net worth are estimated by Esri.

**AVERAGE HOUSEHOLD BUDGET INDEX**

The index compares the average amount spent in this market’s household budgets for housing, food, apparel, etc., to the average amount spent by all US households. An index of 100 is average. An index of 120 shows that average spending by consumers in this market is 20 percent above the national average. Consumer expenditures are estimated by Esri.

**OCCUPATION BY EARNINGS**

The five occupations with the highest number of workers in the market are displayed by median earnings. Data from the Census Bureau's American Community Survey.
MARKET PROFILE  (Consumer preferences are estimated from data by GfK MRI)

- They own a riding lawn mower, as well as a garden tiller, and have vegetable gardens.
- More than half of the households have a high-speed Internet connection.
- They use a satellite dish to watch CMT, the History Channel, and GSN (Game Show Network).
- Pets are popular—dogs, cats, and birds.
- Leisure activities include hunting and fishing.
- They listen to faith-based radio, country, and gospel music.
- Many are on Medicare and frequent the Walgreens pharmacy.

POPULATION CHARACTERISTICS
Total population, average annual population change since Census 2010, and average density (population per square mile) are displayed for the market relative to the size and change among all Tapestry markets. Data estimated by Esri.

<table>
<thead>
<tr>
<th>Population</th>
<th>900,000</th>
<th>11,000,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Population Growth (Annual %)</td>
<td>-0.5%</td>
<td>3.0%</td>
</tr>
<tr>
<td>Population Density (Persons per sq. mile)</td>
<td>21</td>
<td>25,000</td>
</tr>
</tbody>
</table>

HOU sing
Median home value is displayed for markets that are primarily owner occupied; average rent is shown for renter-occupied markets. Tenure and home value are estimated by Esri. Housing type and average rent are from the Census Bureau's American Community Survey.

- Typical Housing: Single Family; Mobile Homes
- Median Value: $112,800
  - US Median: $207,300

ESRI INDEXES
Esri developed three indexes to display average household wealth, socioeconomic status, and housing affordability for the market relative to US standards.

- Wealth Index | 64 | 350 |
- Socioeconomic Status Index | 88 | 350 |
- Housing Affordability Index | 184 | 350 |
SEGMENT DENSITY

This map illustrates the density and distribution of the Rooted Rural Tapestry Segment by households.